

**OHIO TURNPIKE AND
INFRASTRUCTURE COMMISSION**
682 Prospect Street
Berea, Ohio 44017

ADDENDUM NO. 1

**REQUEST FOR PROPOSALS FOR
JANITORIAL SERVICES
AT THE BLUE HERON AND WYANDOT
SERVICE PLAZAS**

AGREEMENT 2016 SP-3 JS

ISSUE DATE:
January 22, 2016

FACILITY TOUR & PRE-BID CONFERENCE
9:30 A.M. (Eastern) on February 8, 2016

INQUIRY END DATE:
5:00 P.M. (Eastern) on February 12, 2016

OPENING DATE:
5:00 P.M. (Eastern) on February 26, 2016

ATTENTION OF RESPONDING CONTRACTORS IS DIRECTED TO:

ANSWERS TO QUESTIONS THROUGH END OF INQUIRY PERIOD

-AND-


REVISIONS TO CONTRACTOR'S EXHIBIT 3


Areas of Responsibility – Personnel and Supervisory Staff

-AND-

PRE-PROPOSAL MEETING MINUTES & SIGN-IN SHEET

Issued by the Ohio Turnpike and Infrastructure Commission February 19, 2016. Issuance authorized by Mark R. Musson, Director, Contracts Administration.


Mark R. Musson


Date

ANSWERS TO QUESTIONS THROUGH END OF INQUIRY PERIOD

Q#1 What is the total square footage of the areas that will require custodial services?

A#1 The square footage for each of the plazas interior Areas of Responsibility are defined on Exhibit A-2 and Exhibit A-3. Please note that a significant portion of the Areas of Responsibility include the exterior properties (up to the property lines) as defined in Exhibit A-1. Specifically, Blue Heron occupies 27.88 acres (including structure, grounds, lanes and parking areas), and Wyandot occupies 29.22 acres (including structure, grounds, lanes and parking areas).

Q#2 What I need please is the total cleanable space for each opportunity in order to bring to my team. I do have the SOW on each of these though unsure of total square feet per opportunity.

A#2 See the response to Q#1.

**Q#3 Please provide Dove with the current Janitorial Service pricing for...
Middle Ridge and Vermillion Valley Plazas
Blue Heron and Wyandot**

*A#3 SP-5: Middle Ridge/Vermillion Valley; Janitorial Services Pricing:
May 1, 2014 to December 31, 2014: \$25,375 per month/per plaza
Jan. 1, 2015 to current:
Middle Ridge \$25,961 per month/per plaza
Vermillion Valley \$25,967 per month/per plaza*

*SP-3 Blue Heron/Wyandot: Janitorial Services Pricing
May 1, 2013 to December 31, 2014: \$25,375 per month/per plaza
Jan. 1, 2015 to current:
Blue Heron \$25,953 per month
Wyandot \$25,965 per month*

Q#4 Can you please provide the total number of dumpster's we are responsible for Vermillion and Middle Ridge plazas and who provides the current dumpster services.

A#4 The Selected Contractor is obligated to provide adequate dumpster space for collecting and containing waste materials generated from its Areas of

Responsibility. The Commission does not specify the number or volume required; however, the Selected Contractor is obligated to proactively adjust the number of dumpsters or frequency of pickups as conditions require. See PART 2 – SCOPE OF SERVICES at Section G., Paragraphs v and vi. of RFP. Due to space restrictions, the number of on-site dumpsters should be kept to the minimum number in order to meet standards and requirements.

The Commission makes no representation of the appropriateness of the information provided below from a third party. The statement is believed to be accurate and merely provided for informational purposes only. Responding Contractors are solely responsible for whatever significance, if any, they attach to the following:

As of January 2016, there are four dumpsters per plaza provided by Allied Waste for the janitorial contractor. The number of pickups varies by plaza volume, usually 1 to 2 times per week. The number of dumpsters is dictated by the frequency of pickups and seasonal plaza volume.

Q#5 Can you send a copy of the RFP mailing list for janitorial services for this RFP and past RFPs?

A#5 Please see attached mailing lists for MR/VV (SP-5) and BH/WD (SP-3).

Q#6 What is the area of glass at the plazas requiring cleaning?

A#6 There is not sufficient information readily available to provide an accurate response to this question. Please feel free to visit the plazas to take the necessary measurements after explaining the purpose of the activity to the manager on duty.

MODIFICATIONS TO THE RFP

Contractor's Exhibit 3 concerning the Areas of Responsibility for the Contractor's Personnel and the Contractor's Supervisory Staff are deleted in their entirety and replaced with the attached revised versions dated February 4, 2016.

Enclosures:

- Minutes from February 8, 2016 Pre-Bid Conference
- Sign-in Sheet for Pre-Bid Conference
- Mailing List for 2016 SP-3 JS
- Mailing List for 2016 SP-5 JS
- Revised Exhibit 3 Sheets

- Contractor's Exhibit 2 in electronic form
- Demonstration of Good Faith Efforts in electronic form

**Receipt of Addendum No. 1 to the RFP for
Agreement 2016 SP-3 JS is hereby acknowledged:**

(Firm Name)

(Signature)

(Printed Name)

Date: _____

CONTRACTOR'S EXHIBIT 3
SCHEDULE OF SERVICES AND STANDARDS
(per RFP PART-2; Par. G; Sec. ii)

By submitting a Proposal, the Responding Contractor acknowledges that the schedule listed in the "MIN. FREQUENCY" column are minimums and that the Contractor will perform any and all "TASKS" with increased frequency when necessary to consistently meet or exceed the "STANDARD".

AREA OF RESPONSIBILITY: CONTRACTORS PERSONNEL

TASK	STANDARD	MIN. FREQUENCY	MIN. FREQUENCY
Staffing levels and Male/Female requirements are reasonably met with limited shortages, unless approved in writing by the Commission	Staffing levels and M/F requirements as proposed by Contractor and accepted by Commission are being reasonably met. Shortages are addressed in a timely manner.	Constantly	
General staffing is in accordance with Staffing Plan and Contract requirements	Hourly staff assigned to the Agreement do not serve as or perform Management or Supervisory functions while working as general staff.	Constantly	
Contractor Personnel assigned to the facilities are properly trained.	Contractor staff are fully trained and capable of performing assigned cleaning and janitorial tasks.	Constantly	
Proper uniforms being worn (neat and clean).	Uniforms should be of normal general order approved by janitorial company.	Constantly	
Company name visible on uniforms and equipment.	Uniforms and equipment are identifiable by company logo and or name.	Constantly	

CONTRACTOR'S EXHIBIT 3
SCHEDULE OF SERVICES AND STANDARDS
(per RFP PART-2; Par. G; Sec. ii)

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AREA OF RESPONSIBILITY: CONTRACTOR'S SUPERVISORY STAFF

TASK	STANDARD	MIN. FREQUENCY	
Contractor's Management and Supervisors regularly monitor janitorial operations, quality control and staffing.	Meets staffing plan as proposed by Contractor and accepted by the Commission. On-site Contractor management and supervision is adequate and standards are being reasonably met on a consistent basis.	To meet Standards	
Contractor's Supervisor meets with Commission's Plaza Manager to review Janitorial operations and plans.	A regular meeting is held addressing performance, duties and projects.	Weekly	
Verify MSDS sheets are available for all products used, containers used for cleaning products are labeled appropriately.	Match the chemicals received from invoicing and verify the MSDS booklet. All should have specific MSDS forms. Dispensers have company manufactured chemical labeling. No handwritten labels.	Upon receipt of Supplies	
Commission's Manager and Contractor review equipment supplies and replacements.	Refer to the Annual Plan requirement of the contract.	Semi-annually	
Meet with Commission's Plaza Manager to review and sign off on monthly hour billing reports.	Monthly hours billing report verified and signed by both OTC and Janitorial supervisory representative.	Monthly	

JANITORIAL SITE VISIT AND PRE-BID MEETING SIGN-IN SHEET
PLAZA: VERMILION VALLEY SERVICE PLAZA
DATE/TIME: TUESDAY, FEBRUARY 02, 2016 9:30 A.M.-12:00 P.M.

NAME	COMPANY	PHONE	EMAIL
Valerie K Brown	Daisy Fresh Clean, LLC	267-554-8932	Valerie.K.Brown@rodrunner.com
Chris Hattery	Weaver Industries	3309909661	chattery@weaverindustries.org
ANDY STEINBRUNNER	JAN-PRO OF GREATER CLEVELAND	(440)591-8860	andy.steinbrunner@jan-pro.com
Amy Runge	RT Runge Company	419-740-5781	arunge@rprunge.com
Teresa Kemberger	RT Runge Company	419-740-5781	ternsberger@rprunge.com
Erin Renee Griffith	Summit Building Services	330-802-5708	egriffith@summitbuilding-services.com
Jay Gibson	Dove Building Services	614-299-4766	jgibson@dovels.com
Vern Gibson	Dove Building Services	614-299-4766	Vgibson@dovels.com
David Sokolowski	ADW INC	440 845-9211	ADW2273@stocglab.net
Steve Lesko	Crystal Clear Bldg	440.439.2288	smlesko@crystalclearbuilding-services.com

B

2.

JANITORIAL SITE VISIT AND PRE-BID MEETING SIGN-IN SHEET
PLAZA: VERMILLION VALLEY SERVICE PLAZA
DATE/TIME: TUESDAY, FEBRUARY 02, 2016 9:30 A.M.-12:00 P.M.

NAME	COMPANY	PHONE	EMAIL
Bob Lesko	CRYSTAL CLEAR BUILDING SERVICE	440-439-2288 330-592-6144	NLESKO@CRYSTALCLEAR BUILDINGSERVICES.COM
Gene Freeman	WOSTON CLEANING SERVICE LLC	216-548-4271	wostoncleaning.serv@att.net
Brandon Dingus - Roger Roesch	RRB'S SERVICES LTD	419-627-0356	rrbs1tx@yahoo.com

Janitorial Pre Bid BH/WY

Wyandot Service Plaza

<<Janitorial Pre Bid BHWY.wma>>

Audio recording started: 10:34 AM Monday, February 8, 2016
2/8/2016 10:34 AM

In attendance:

David Sokolowski ADW Inc., Frank Sticsay ADW Inc., Steve Lesko CCBS, Bob Lesko CCBS, Teresa Ernsberger RJ Runge, Cliff Breedlore Triangle Services, Daniel Brainard Weaver Industries, Chris Hattery Weaver Industries, Erin Renee Griffith Summit Building Services, Green Moss GM Equity, Andrew Herberger OTIC, Dana Brown OTIC, Leatha Bartley OTIC, David DeFlorentis OTIC and Mark Musson OTIC.

9:30 am Facility Walk Through was conducted by Service Plaza manager Leatha Bartley with the attendees

10:30 am Pre-Bid Meeting

Drew Herberger opened the meeting by thanking everyone for attending and stated we are here for the site visit and pre bid conference for Blue Heron/ Wyandot Service Plaza agreement 2016 SP3 JS.

OTIC will be posting the Q/A and other addendums to our website from last week's meeting as well as emailing them out.

The agenda is the same as last week. We will point out features of the agreement. The interior and exterior walkthrough that was just completed should provide you with the scope of services. The two buildings mirror each other, interior, exterior, sidewalks etc.

The square footage is provided in the exhibit for the first floor, there will be an addendum for the basement square footage. The current insert is incorrect and the correct information will be provided to you.

Review the blue book. Please read it.

It was pointed out during the walk through the interior and exterior areas of responsibility of the building, parking lots, RV lots and information for trash collection and disposal.

The square footage is smaller and sales are less at this location compared to the Amherst facilities for Contract 2016 SP-5 JS. Statistical data for sales and traffic should be reviewed by month to determine volume levels, supply usage, staffing etc. The summer months are very busy and fairly close to Cedar Point.

Paragraph C: Staffing Levels and Service Standards

Contractor's Exhibit 2, There is a template provided to outline minimum staffing; Managers/supervisors are not included in general staffing. The template should identify the supervision and hourly staffing for peak, non-peak and holidays throughout the year. Non-Routine Service Schedule, Projects such as windows, carpets etc. will also need to be provided.

Contractors Exhibit 3, Schedule of Services and Standards, Interior and exterior criteria which will be used to evaluate the performance of the contract.

- We manage to a standard using the schedule of services and standards.

Staffing levels. Supervisory staff must be familiar with the terms of the agreement. Supervisory staff is not counted as part of the hourly staffing. Once the proposal is accepted and contract awarded, the submitted staffing plan will be used as the standard for evaluating.

The contractor will provide training and identifiable uniforms for staff.

The furnishing of equipment, mechanical and non-mechanical materials, chemicals and supplies are the contractors' responsibility. Seasonal adjustments and weather events will need to be proactively managed and the staffing levels adjusted accordingly. Regular snow fall is not considered an unusual weather event. Communication with OTIC managers for a significant weather event would be beneficial.

Snow Removal; OTIC and Contractor responsibilities

- Snow removal sidewalks and door entrances. All sidewalks need to be done by janitorial company. Sunoco handles snow under the canopies, Turnpike handles snow in the lots and provides rock salt. Contractor responsible to spread salt.

Prior to commencing service, the Selected Contractor shall provide a documented, clearly identifiable system of segregating cleaning supplies, materials and equipment including mops, mop buckets, towels, table and counter towels, chemicals, etc., used to clean specific areas of the Service Plaza in order to avoid cross contamination of public areas.

If there is a significant increase or decrease in traffic the Commission will review the proposal and adjust accordingly.

The Selected Contractor is required to provide Material Safety Data Sheets ("MSDS") for all applicable products prior to bringing those products onto Commission premises. A bound file of MSDS must be maintained on premises at all times.

Deliveries; Access Gate, Issuance of Transponders, not issued to Sub-contractors.

Public restrooms were shown during the walk through and fixture information is located in the blue book. Restroom quality is of the utmost importance. Restroom closures are not to take place between 5:30 am and 11:00 pm. The restrooms are two sided and can be closed for cleaning at the appropriate time.

Trash Hauling/Responsibilities; Managed by the Selected Contractor.
Recycling is optional.

Floor Mat requirements. In the Food Court, floor matting is required in front of the beverage islands.

RV Lot parking is located at these facilities.

Annual plan and quarterly meetings should cover proposed changes to maintenance schedules, employee training, etc. Transponder assignments-while conducting business will need to be updated.

A Record of Transponders as well as assigned Access Cards will need to be kept by the janitorial contractor

Non-revenue transponders are provided to your supervisory staff to gain entrance and exit from the rear service gates.

Designated Employee parking area. Record of Transponders and Access Card assignments.

Authorized and unauthorized expenses discussed for Annual Plans.

Part 3 Proposal of contents to submit: Submit all parts of Part 3.

- Proposal guarantee to enter into a contract. \$25,000 penal sum, Non successful submissions will have it returned after selection has been made.
- Accepting price proposals for either BH or WY. Submission for one or both is available. Submit a price for one or the other and or total for both. See page 24 in the blue book.
- Technical requirements Contractors Exhibit 1, provide a narrative on how your company will provide and accomplish the scope of services.
- Key individuals performing up to the executive leadership needs to be provided.

Contractors Exhibit 2 Staffing and Service Plan and Non Routine services needs to be provided in detail.

- Exhibit 3 Schedule of Services and Standards needs to be provided.
- Concerns, exceptions or adjustments to the terms need to be submitted by the inquiry deadline.

Submit questions regarding BH/WY to Kevin Golick.

- When you submit your proposal, list any exceptions that you may have.

Site plans are being distributed now and are also located in the back of the blue book.

- Discussed the Non collusion affidavit

Demonstration of good faith efforts for DBE MBE partnerships must be identified clearly and is required.

- Signed acknowledgement.

Legal requirements, pricing is segregated from the technical merits of proposal review is based on the best combination of both.

Reservation of rights to do what we want.

Inquiry RFP submission schedule is listed clearly.

Important dates 2/12/2016 for questions, proposals by 5:00 p.m. 2/26/2016. Contract award date, March 21st 2016 Commission Meeting for approval. Contract starts May 01, 2016 at midnight.

- Drug free safety plan should be put in place

Subcontracting and assignments need to be submitted. Partnerships and sub-contracting is encouraged. Material suppliers can also be included and is another opportunity for MBE/DBE participation.

Insurance was discussed.

- Workers Comp Certificate must be provided. OTIC named as an additional insured.
- Ethics Policy Acknowledgement
- Non Collusion Affidavit describe ownership interests
- Good Faith Efforts Form must be submitted. Opportunities, availability, efforts made should be identified to fulfill the opportunities. Success or lack of success will be identified and scrutinized.
- Acknowledgment to enter contract is chosen.

Exhibit 1 - Answer the 10 questions and explain the narrative.

Exhibit 2 - Staffing Plan and Routine Services

Exhibit B is for informational purposes, use the information provided at your own risk.

Exhibit 3, Schedule 3 standards and minimums were discussed

7-year contract - 1 yr. with 6- 1 yr. renewals. Encourage long term partners.

Q. and A.

Q: Is there a sq. footage measurement of the glass.

A: Not currently

Q: On DBE participation. Is there an advantage if we work with DBE? Should we provide our own Form?

A: Disclose ownership information.

A: Submit the workforce form.

Q: If more money is going to DBE, is that given an advantage for the bids?

A: The evaluation considers your efforts to attain participation, not percentages. Describe the endeavors that you undertook to achieve the participation that you are committing to achieve.

A: Good Faith Efforts to attract additional participation and another DBE.
Info is outlined on page 54.

If there are any more questions, please submit those questions to Kevin Golick.

Q: Is Basement sq. footage bigger or smaller than Amherst?

A: It is smaller and will be provided with Q/A information.

Feel free to walk around and review.

Q: High glass is easily over two stories. Do they use ladders? Does Turnpike provide a lift?

A: Extension poles used for cleaning. Areas can be sectioned off with ladders. As long as not working over people.

05550030 - JANITORIAL CLEANING SERVICES
RFP - SP-3 JS

A. GILLAM & ASSOC., INC.
1724 KIMMEL STREET
YOUNGSTOWN, OH 44505
ATTN: ARTIS GILLAM, SR.

A.D.W. INC.
5735 PEARL ROAD
PARMA, OH 44129
ATTN: DAVE SOKOLOWSKY

A.H. ROSS CORP.
4730 W. BANCROFT ST.
SUITE 1
TOLEDO, OH 43615
ATTN: ANTHONY ROSS

A.M.S. JANITORIAL SERVICES
5439 SECOR ROAD
TOLEDO, OH 43623

ABACUS CORPORATION
610 GUSRYAN STREET
BALITMORE, MD 21224
ATTN: LEE NICKEL JR

ABSOLUTE JANITORIAL INC.
6183 BRANDT PIKE
HUBER HEIGHTS, OH 45424-4016
ATTN: SHELLY PORTER

AJAX COMMERCIAL CLEANING INC.
3566 STATE ROUTE 5
CUYAHOGA FALLS, OH 44223
ATTN: BILL BERGER

ALEX'S CLEANING CONCEPT LLC
14480 ANDREW JACKSON CT.
ELM GROVE, WI 53122
ATTN: ALEX ONYSKIV

AMERICAN MAINTENANCE SVCS.
20 FEDERAL PLACE
SUITE 213
YOUNGSTOWN, OH 44503
ATTN: SAMANTHA S. TURNER

AMERICAN SURFACE TECHNOLOGIES
14110 SHAWNEE TRAIL
MIDDLEBURG HTS., OH 44130
ATTN: GEZA VARHEGYI

ANAGO OF CLEVELAND
7055 ENGLE ROAD
SUITE 503
CLEVELAND, OH 44130
ATTN: SONIA LEWIS

ANCHOR CLEANING CONTRACTORS
1966 W. 52ND STREET
CLEVELAND, OH 44102
ATTN: JOYCE WILSON

BILL'S JANITORIAL SERVICE INC.
5662 WALNUT STREET
MENTOR-ON-THE-LAKE, OH 44060
ATTN: RENEE BANKSTON

BROWNLEE'S JANITORIAL
1512 WAITE AVENUE
TOLEDO, OH 43607
ATTN: LANDERS BROWNLEE

CIVIL CONSTRUCTION SERVICES
4500 LEE ROAD, #231-B
CLEVELAND, OH 44128
ATTN: HARVEY JORDAN JR.

CLEAN TEAM INC.
419 N. WESTWOOD AVENUE
TOLEDO, OH 43607
ATTN: BOB ARMBRUSTER JR.

COMMONWEALTH INDUSTRIES, INC.
P.O. BOX 43086
CLEVELAND, OH 44143
ATTN: STEDSON MCINTYRE

COOK PAVING & CONSTRUCTION
11360 BROOKPARK ROAD
SUITE 212
BROOKLYN, OH 44130
ATTN: PETE ALEX

CORNERSTONE MANAGEMENT SVC
347 MIDWAY BLVD
SUITE 202
ELYRIA, OH 44035
ATTN: TANYA SMITH

COVERALL
9680 SWEET VALLEY DRIVE
VALLEY VIEW, OH 44125
ATTN: JAMES HAMMONS

COVERALL CLEANING CONCEPTS
4841 MONROE STREET
SUITE 205
TOLEDO, OH 43623
ATTN: LORI J.

CRYSTAL CLEAR BUILDING SERVICE
26118 BROADWAY AVENUE
OAKWOOD VILLAGE, OH 44146
ATTN: ROBERT LESKO

DAISY FRESH CLEANING SERVICES
9345 RAVENNA ROAD, SUITE H
TWINSBURG, OH 44087
ATTN: VALERIE K. BROWN

DESTORM MAINTENANCE CONTRACTOR
1480 HOLMDEN RD.
SOUTH EUCLID, OH 44121
ATTN: DARRYL STORMER

DIRTY HARRY
1304 NILES CORTLAND ROAD
NILES, OH 44446
ATTN: HARRY STRAWN

DIVERSCO INTEGRATED SERVICES
105 DIVERSCO DRIVE
SPARTANBURG, SC 29307
ATTN: ERIC KIRCHHOEFER

ELITE SERVICES, INC.
19749 ST. CLAIR AVENUE
CLEVELAND, OH 44117
ATTN: KURT BAMBIC

ELT SERVICES, INC.
943 HARDESTY BLVD.
AKRON, OH 44320
ATTN: ELIJAH EDWARDS III

EXECUTIVE MAINT. SYSTEMS
P.O. BOX 31224
INDEPENDENCE, OH 44131-0224
ATTN: SEBASTIAN DZIALUK

GM EQUITY DEVELOPMENT LLC
1080 D CENTER ROAD
AUBURN HILLS, MI 48326
ATTN: GRENN W. MOSS III

GOLDEN STANDARD ENTERPRISES
17710 SEDALIA AVENUE
CLEVELAND, OH 44135
ATTN: KEITH TOUSLEY

GREEN 2 GREEN SOLUTIONS INC.
5039 GREEN PINE CT.
SYLVANIA, OH 43560-4611
ATTN: JASON PARKER

ISS FACILITY SERVICES INC.
908 PENN AVENUE
SUITE 1
PITTSBURGH, PA 15222-3777
ATTN: BRUCE MARTINDALE

J.V. JANITORIAL SERVICES INC.
1230 EAST SCHAAF ROAD
BROOKLYN HEIGHTS, OH 44131
ATTN: LOUIS VOCAIRE

JANI KING
4204 E. 188TH STREET
CLEVELAND, OH 44122
ATTN: CARLETTA SWAN

JANI KING FRANCHISE
5231 RIDGEBURY BLVD.
LYNDHURST, OH 44124
ATTN: BERNICE D. JOHNSON

JANI-KING OF CLEVELAND
9075 TOWN CENTRE DRIVE
SUITE 200
BROADVIEW HEIGHTS, OH 44147
ATTN: JOE CAROLLO

JDD INC.
3615 SUPERIOR AVENUE, # 3104-A
CLEVELAND, OH 44114
ATTN: JAMES VAUGHAN JR.

K & J SOLUTIONS LLC
35726 SPATTERDOCK LANE
SOLON, OH 44139
ATTN: KELVIN ASBERRY

KEBAN INDUSTRIES
7500 WALL STREET
INDEPENDENCE, OH 44125
ATTN: KEN STEFAN

LEGACY MAINTENANCE SERVICES
14622 NEO PARKWAY
CLEVELAND, OH 44128
ATTN: EDDIE DAVIS

LOGICAL SERVICES, INC.
4614 PROSPECT AVENUE #302
CLEVELAND, OH 44103
ATTN: LAVENIA E. FERGUSON

LORAIN WINDOW & CARPET
CLEAN
2717 WEST 38TH STREET
LORAIN, OH 44053
ATTN: KATIE ROWSER

M.S. FOSTER & ASSOCIATES, INC.
1866 NORTH COUNTRY LANE
MICHIGAN CITY, IN 46360
ATTN: MICHAEL S. FOSTER

MARBLELIFE/GROUTMASTERS
31780 WEST EIGHT MILE
FARMINGTON HILLS, MI 48336
ATTN: KIRK VANMEERBEECK

MARK'S CLEANING SERVICE, INC.
325 SOUTH ELMWOOD STREET
MEDINA, OH 44256
ATTN: MICHAEL HANSEN

MCGINLEY MAINTENANCE, INC.
P. O. BOX 259
BELLE VERNON, PA 15012
ATTN: KARIN WATSON

MILANO CLEANING SERVICES
878 EAST SMITH ROAD
MEDINA, OH 44256
ATTN: DAMIR SIMIC

NETPAC INTERNATIONAL, LLC
71 GLENGARY COURT
PICKERINGTON, OH 43147
ATTN: COLETTE WILLIAMS

NORTHCOAST OASIS CLEANING
SVC.
3807 HOFFMAN DRIVE
SANDUSKY, OH 44870
ATTN: AHMAD ABUALNIL

OSUPPLIES.COM
3911 VENICE ROAD
SANDUSKY, OH 44870
ATTN: DAWN WITTER

POST PAINTING, INC.
24816 AURORA ROAD
UNIT F
BEDFORD HEIGHTS, OH 44146
ATTN: LOUISE POST

PPW BUILDERS INC.
11875 BELLAIRE ROAD
CLEVELAND, OH 44135
ATTN: JIM SPECK

QCG SERVICES, LLC
4500 LEE ROAD, SUITE 205
CLEVELAND, OH 44128
ATTN: NAKKIA BAKER

QUALITY ASSURED CLEANING
6407 NICHOLAS DRIVE
COLUMBUS, OH 43235
ATTN: ERIC HASSEN

QUALITY KLEEN PLUS
P.O. BOX 608853
CLEVELAND, OH 44108
ATTN: WILLIAM J.J. JACKSON

QUINOX LLC
2902 GRANTWOOD DRIVE
PARMA, OH 44134
ATTN: CHRISTOPHER QUINONES

R.J. RUNGE COMPANY INC.
3539 NE CATAWBA ROAD
PORT CLINTON, OH 43452
ATTN: AMY RUNGE

RAINBOW CLEANING
CONTRACTORS
572 TURNEY RD, UNIT C
BEDFORD, OH 44146
ATTN: FLOYD JONES

S&H ENTERPRISES LLP
27389 BAGLEY ROAD
OLMSTED TWP., OH 44138
ATTN: MARTIN SOWELL

SERVICEMASTER BY PARK-ELLIS
3404 N. HOLLAND SYLVANIA RD.
TOLEDO, OH 43615
ATTN: JEFF AMSTUTZ

SERVOPRO OF PARMA
720 MARKS ROAD
UNIT C
VALLEY CITY, OH 44280
ATTN: JEANETTA PROVOZNIK

SOLV-ALL, LLC
9142 TYLER BLVD.
MENTOR, OH 44060
ATTN: SCOTT A. MARINCEK

SPRINGTIME CLEANING CO.
P.O. BOX 560
AVON, OH 44011-0560
ATTN: SISSY MCGREGOR

SWS ENVIRONMENTAL SERVICES
3820 VENTURA DRIVE
FINDLAY, OH 45840
ATTN: JOHN COPUS

TOM'S SEWER & DRAIN SERVICE
P.O. BOX 388
GIRARD, OH 44420
ATTN: STEPHANIE

VALLEY FORGE SUPPLY INC.
P.O. BOX 39030
NORTH RIDGEVILLE, OH 44039-0030
ATTN: KERRY S. MUELLER

VELA'S INDUSTRIAL CLEANING,LLC
228 BENN CT.
AKRON, OH 44310
ATTN: ROBERT VELA

VOCATIONAL SERVICES INC.
2239 EAST 55TH STREET
CLEVELAND, OH 44103
ATTN: BRAD SOMMERFELT

WEAVER SECURSHRED
2337 ROMIG ROAD - SUITE 2
AKRON, OH 44320
ATTN: JACK SKINNER

ZAYMAT DISTRIBUTORS
25906 EMERY ROAD
CLEVELAND, OH 44128
ATTN: DAVID ELBERT

M & L CONTRACTORS OF
COLUMBUS
P.O. BOX 256
TRENTON, OH 45067

SISTAZ-N-ACTION CLEANING
SVCS.
153 EDGEVALE ROAD
COLUMBUS, OH 43209

WESTON CLEANING SVCS, LLC
15604 ELDAMERE AVENUE
CLEVELAND, OH 44128

NORTHERN FLOORING
SPECIALISTS
5281 W. 161 ST.
BROOKPARK, OH 44142
ATTN: JEREMY WAITERS

CUSTOM CLEANING SERVICE
305 ARTINO STREET
OBERLIN, OH 44074
ATTN: CHARLES A. HORTON

SERVICE MASTER CLEANING
1255 CARPENTER ROAD
DEFIANCE, OH 43512
ATTN: CARLEY RANKIN

CLEAN CARE, INC.
511 PHILLIPS AVENUE
TOLEDO, OH 43612
ATTN: JOEL GROOVER

RB'S SERVICES, LTD
407 BELL AVENUE
SANDUSKY, OH 44870
ATTN: ROGER BOESCH

JAN PRO CLEANING SYSTEMS
25906 EMERY ROAD
CLEVELAND, OH 44128

DOVE BUILDING SERVICES
1691 CLEVELAND AVENUE
COLUMBUS, OH 43211
ATTN: VERN GIBSON

ABM ON-SITE SERVICES
1501 EUCLID AVENUE, SUITE 320
CLEVELAND, OH 44115
ATTN: DOUG KRUMREI

SUMMIT BUILDING SERVICES
2590 GRAHAM AVENUE
AKRON, OHIO 44312
ATTN: ERIN RENEE GRIFFITH

05550030 - JANITORIAL CLEANING SERVICES
RFP - SP-5 JS

A. GILLAM & ASSOC., INC.
1724 KIMMEL STREET
YOUNGSTOWN, OH 44505
ATTN: ARTIS GILLAM, SR.

A.D.W. INC.
5735 PEARL ROAD
PARMA, OH 44129
ATTN: DAVE SOKOLOWSKY

A.H. ROSS CORP.
4730 W. BANCROFT ST.
SUITE 1
TOLEDO, OH 43615
ATTN: ANTHONY ROSS

A.M.S. JANITORIAL SERVICES
5439 SECOR ROAD
TOLEDO, OH 43623

ABACUS CORPORATION
610 GUSRYAN STREET
BALITMORE, MD 21224
ATTN: LEE NICKEL JR

ABSOLUTE JANITORIAL INC.
6183 BRANDT PIKE
HUBER HEIGHTS, OH 45424-4016
ATTN: SHELLY PORTER

AJAX COMMERCIAL CLEANING INC.
3566 STATE ROUTE 5
CUYAHOGA FALLS, OH 44223
ATTN: BILL BERGER

ALEX'S CLEANING CONCEPT LLC
14480 ANDREW JACKSON CT.
ELM GROVE, WI 53122
ATTN: ALEX ONYSKIV

AMERICAN MAINTENANCE SVCS.
20 FEDERAL PLACE
SUITE 213
YOUNGSTOWN, OH 44503
ATTN: SAMANTHA S. TURNER

AMERICAN SURFACE TECHNOLOGIES
14110 SHAWNEE TRAIL
MIDDLEBURG HTS., OH 44130
ATTN: GEZA VARHEGYI

ANAGO OF CLEVELAND
7055 ENGLE ROAD
SUITE 503
CLEVELAND, OH 44130
ATTN: SONIA LEWIS

ANCHOR CLEANING CONTRACTORS
1966 W. 52ND STREET
CLEVELAND, OH 44102
ATTN: JOYCE WILSON

BILL'S JANITORIAL SERVICE INC.
5662 WALNUT STREET
MENTOR-ON-THE-LAKE, OH 44060
ATTN: RENEE BANKSTON

BROWNLEE'S JANITORIAL
1512 WAITE AVENUE
TOLEDO, OH 43607
ATTN: LANDERS BROWNLEE

CIVIL CONSTRUCTION SERVICES
4500 LEE ROAD, #231-B
CLEVELAND, OH 44128
ATTN: HARVEY JORDAN JR.

CLEAN TEAM INC.
419 N. WESTWOOD AVENUE
TOLEDO, OH 43607
ATTN: BOB ARMBRUSTER JR.

COMMONWEALTH INDUSTRIES, INC.
P.O. BOX 43086
CLEVELAND, OH 44143
ATTN: STEDSON MCINTYRE

COOK PAVING & CONSTRUCTION
11360 BROOKPARK ROAD
SUITE 212
BROOKLYN, OH 44130
ATTN: PETE ALEX

CORNERSTONE MANAGEMENT SVC
347 MIDWAY BLVD
SUITE 202
ELYRIA, OH 44035
ATTN: TANYA SMITH

COVERALL
9680 SWEET VALLEY DRIVE
VALLEY VIEW, OH 44125
ATTN: JAMES HAMMONS

COVERALL CLEANING CONCEPTS
4841 MONROE STREET
SUITE 205
TOLEDO, OH 43623
ATTN: LORI J.

CRYSTAL CLEAR BUILDING SERVICE
26118 BROADWAY AVENUE
OAKWOOD VILLAGE, OH 44146
ATTN: ROBERT LESKO

DAISY FRESH CLEANING SERVICES
9345 RAVENNA ROAD, SUITE H
TWINSBURG, OH 44087
ATTN: VALERIE K. BROWN

DESTORM MAINTENANCE CONTRACTOR
1480 HOLMDEN RD.
SOUTH EUCLID, OH 44121
ATTN: DARRYL STORMER

DIRTY HARRY
1304 NILES CORTLAND ROAD
NILES, OH 44446
ATTN: HARRY STRAWN

DIVERSCO INTEGRATED SERVICES
105 DIVERSCO DRIVE
SPARTANBURG, SC 29307
ATTN: ERIC KIRCHHOEFER

ELITE SERVICES, INC.
19749 ST. CLAIR AVENUE
CLEVELAND, OH 44117
ATTN: KURT BAMBIC

ELT SERVICES, INC.
943 HARDESTY BLVD.
AKRON, OH 44320
ATTN: ELIJAH EDWARDS III

EXECUTIVE MAINT. SYSTEMS
P.O. BOX 31224
INDEPENDENCE, OH 44131-0224
ATTN: SEBASTIAN DZIALUK

GM EQUITY DEVELOPMENT LLC
1080 D CENTER ROAD
AUBURN HILLS, MI 48326
ATTN: GRENN W. MOSS III

GOLDEN STANDARD ENTERPRISES
17710 SEDALIA AVENUE
CLEVELAND, OH 44135
ATTN: KEITH TOUSLEY

GREEN 2 GREEN SOLUTIONS INC.
5039 GREEN PINE CT.
SYLVANIA, OH 43560-4611
ATTN: JASON PARKER

ISS FACILITY SERVICES INC.
908 PENN AVENUE
SUITE 1
PITTSBURGH, PA 15222-3777
ATTN: BRUCE MARTINDALE

J.V. JANITORIAL SERVICES INC.
1230 EAST SCHAAF ROAD
BROOKLYN HEIGHTS, OH 44131
ATTN: LOUIS VOCAIRE

JANI KING
4204 E. 188TH STREET
CLEVELAND, OH 44122
ATTN: CARLETTA SWAN

JANI KING FRANCHISE
5231 RIDGEBURY BLVD.
LYNDHURST, OH 44124
ATTN: BERNICE D. JOHNSON

JANI-KING OF CLEVELAND
9075 TOWN CENTRE DRIVE
SUITE 200
BROADVIEW HEIGHTS, OH 44147
ATTN: JOE CAROLLO

JDD INC.
3615 SUPERIOR AVENUE, # 3104-A
CLEVELAND, OH 44114
ATTN: JAMES VAUGHAN JR.

K & J SOLUTIONS LLC
35726 SPATTERDOCK LANE
SOLON, OH 44139
ATTN: KELVIN ASBERRY

KEBAN INDUSTRIES
7500 WALL STREET
INDEPENDENCE, OH 44125
ATTN: KEN STEFAN

LEGACY MAINTENANCE SERVICES
14622 NEO PARKWAY
CLEVELAND, OH 44128
ATTN: EDDIE DAVIS

LOGICAL SERVICES, INC.
4614 PROSPECT AVENUE #302
CLEVELAND, OH 44103
ATTN: LAVENIA E. FERGUSON

LORAIN WINDOW & CARPET
CLEAN
2717 WEST 38TH STREET
LORAIN, OH 44053
ATTN: KATIE ROWSER

M.S. FOSTER & ASSOCIATES, INC.
1866 NORTH COUNTRY LANE
MICHIGAN CITY, IN 46360
ATTN: MICHAEL S. FOSTER

MARBLELIFE/GROUTMASTERS
31780 WEST EIGHT MILE
FARMINGTON HILLS, MI 48336
ATTN: KIRK VANMEERBEECK

MARK'S CLEANING SERVICE, INC.
325 SOUTH ELMWOOD STREET
MEDINA, OH 44256
ATTN: MICHAEL HANSEN

MCGINLEY MAINTENANCE, INC.
P. O. BOX 259
BELLE VERNON, PA 15012
ATTN: KARIN WATSON

MILANO CLEANING SERVICES
878 EAST SMITH ROAD
MEDINA, OH 44256
ATTN: DAMIR SIMIC

NETPAC INTERNATIONAL, LLC
71 GLENGARY COURT
PICKERINGTON, OH 43147
ATTN: COLETTE WILLIAMS

NORTHCOAST OASIS CLEANING
SVC.
3807 HOFFMAN DRIVE
SANDUSKY, OH 44870
ATTN: AHMAD ABUALNIL

OSUPPLIES.COM
3911 VENICE ROAD
SANDUSKY, OH 44870
ATTN: DAWN WITTER

POST PAINTING, INC.
24816 AURORA ROAD
UNIT F
BEDFORD HEIGHTS, OH 44146
ATTN: LOUISE POST

PPW BUILDERS INC.
11875 BELLAIRE ROAD
CLEVELAND, OH 44135
ATTN: JIM SPECK

QCG SERVICES, LLC
4500 LEE ROAD, SUITE 205
CLEVELAND, OH 44128
ATTN: NAKKIA BAKER

QUALITY ASSURED CLEANING
6407 NICHOLAS DRIVE
COLUMBUS, OH 43235
ATTN: ERIC HASSEN

QUALITY KLEEN PLUS
P.O. BOX 608853
CLEVELAND, OH 44108
ATTN: WILLIAM J.J. JACKSON

QUINOX LLC
2902 GRANTWOOD DRIVE
PARMA, OH 44134
ATTN: CHRISTOPHER QUINONES

R.J. RUNGE COMPANY INC.
3539 NE CATAWBA ROAD
PORT CLINTON, OH 43452
ATTN: AMY RUNGE

RAINBOW CLEANING
CONTRACTORS
572 TURNEY RD, UNIT C
BEDFORD, OH 44146
ATTN: FLOYD JONES

S&H ENTERPRISES LLP
27389 BAGLEY ROAD
OLMSTED TWP., OH 44138
ATTN: MARTIN SOWELL

SERVICEMASTER BY PARK-ELLIS
3404 N. HOLLAND SYLVANIA RD.
TOLEDO, OH 43615
ATTN: JEFF AMSTUTZ

SERVOPRO OF PARMA
720 MARKS ROAD
UNIT C
VALLEY CITY, OH 44280
ATTN: JEANETTA PROVOZNIK

SOLV-ALL, LLC
9142 TYLER BLVD.
MENTOR, OH 44060
ATTN: SCOTT A. MARINCEK

SPRINGTIME CLEANING CO.
P.O. BOX 560
AVON, OH 44011-0560
ATTN: SISSY MCGREGOR

SWS ENVIRONMENTAL SERVICES
3820 VENTURA DRIVE
FINDLAY, OH 45840
ATTN: JOHN COPUS

TOM'S SEWER & DRAIN SERVICE
P.O. BOX 388
GIRARD, OH 44420
ATTN: STEPHANIE

VALLEY FORGE SUPPLY INC.
P.O. BOX 39030
NORTH RIDGEVILLE, OH 44039-0030
ATTN: KERRY S. MUELLER

VELA'S INDUSTRIAL CLEANING,LLC
228 BENN CT.
AKRON, OH 44310
ATTN: ROBERT VELA

VOCATIONAL SERVICES INC.
2239 EAST 55TH STREET
CLEVELAND, OH 44103
ATTN: BRAD SOMMERFELT

WEAVER SECURSHRED
2337 ROMIG ROAD - SUITE 2
AKRON, OH 44320
ATTN: JACK SKINNER

ZAYMAT DISTRIBUTORS
25906 EMERY ROAD
CLEVELAND, OH 44128
ATTN: DAVID ELBERT

M & L CONTRACTORS OF COLUMBUS
P.O. BOX 256
TRENTON, OH 45067

SISTAZ-N-ACTION CLEANING SVCS.
153 EDGEVALE ROAD
COLUMBUS, OH 43209

WESTON CLEANING SVCS, LLC
15604 ELDAMERE AVENUE
CLEVELAND, OH 44128

NORTHERN FLOORING SPECIALISTS
5281 W. 161 ST.
BROOKPARK, OH 44142
ATTN: JEREMY WAITERS

CUSTOM CLEANING SERVICE
305 ARTINO STREET
OBERLIN, OH 44074
ATTN: CHARLES A. HORTON

SERVICE MASTER CLEANING
1255 CARPENTER ROAD
DEFIANCE, OH 43512
ATTN: CARLEY RANKIN

CLEAN CARE, INC.
511 PHILLIPS AVENUE
TOLEDO, OH 43612
ATTN: JOEL GROOVER

RB'S SERVICES, LTD
407 BELL AVENUE
SANDUSKY, OH 44870
ATTN: ROGER BOESCH

JAN PRO CLEANING SYSTEMS
25906 EMERY ROAD
CLEVELAND, OH 44128

DOVE BUILDING SERVICES
1691 CLEVELAND AVENUE
COLUMBUS, OH 43211
ATTN: VERN GIBSON

ABM ON-SITE SERVICES
1501 EUCLID AVENUE, SUITE 320
CLEVELAND, OH 44115
ATTN: DOUG KRUMREI