

(Estimated Cost: \$567,000.00)

**OHIO TURNPIKE COMMISSION
682 PROSPECT STREET
BEREA, OHIO 44017**

**BID INVITATION NO. 4202
FOR FURNISHING SODIUM CHLORIDE (ROCK SALT)
OPENING DATE: JUNE 20, 2013**

CARGILL INC. - DEICING TECHNOLOGY BUSINESS UNIT
24950 COUNTRY CLUB BLVD. #450
NORTH OLMSTED, OHIO 44070

*****CONTRACT AWARDED TO NORTH AMERICAN SALT COMPANY ON 8-19-13 RESOLUTION NO. 54-2013*****

| | DELIVERY DESTINATION | TOTAL ESTIMATED QUANTITY (TONS) | UNIT COST (INCLUDES FREIGHT PER TON) | EXTENDED TOTAL (BASED ON ESTIMATED QUANTITY) | TERMS |
|---|------------------------------------------|------------------------------------------------|-----------------------------------------------------|-------------------------------------------------------------|--------------|
| 1 | KUNKLE M.B. | 2,700 | \$ 47.68 | \$ 128,736.00 | |
| 2 | INTERCHANGE NO. 34 | 500 | \$ 45.82 | \$ 22,910.00 | |
| 3 | SWANTON M.B. | 2,400 | \$ 44.25 | \$ 106,200.00 | |
| 4 | INTERCHANGE 59 | 300 | \$ 43.04 | \$ 12,912.00 | |
| 5 | ELMORE M.B. | 1,000 | \$ 41.82 | \$ 41,820.00 | |
| 6 | RIVER ROAD | 300 | \$ 42.16 | \$ 12,648.00 | |
| 7 | CASTALIA M.B. | 2,500 | \$ 42.27 | \$ 105,675.00 | |
| 8 | HUMM ROAD | 2,900 | \$ 42.65 | \$ 123,685.00 | |
| | COMBINED SUM FOR BONDING PURPOSES | | | \$ 554,586.00 | NET |

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OPENING DATE: JUNE 20, 2013**

THE DETROIT SALT COMPANY
12841 SANDERS
DETROIT, MI 48217

| | DELIVERY DESTINATION | TOTAL ESTIMATED QUANTITY (TONS) | UNIT COST (INCLUDES FREIGHT PER TON) | EXTENDED TOTAL (BASED ON ESTIMATED QUANTITY) | TERMS |
|------------------------------------------|---------------------------------|------------------------------------------------|-----------------------------------------------------|-------------------------------------------------------------|--------------|
| 1 | KUNKLE M.B. | 2,700 | \$ 45.18 | \$ 121,986.00 | |
| 2 | INTERCHANGE NO. 34 | 500 | \$ 43.75 | \$ 21,875.00 | |
| 3 | SWANTON M.B. | 2,400 | \$ 41.99 | \$ 100,776.00 | |
| 4 | INTERCHANGE 59 | 300 | \$ 40.02 | \$ 12,006.00 | |
| 5 | ELMORE M.B. | 1,000 | \$ 41.32 | \$ 41,320.00 | |
| 6 | RIVER ROAD | 300 | | NO BID | |
| 7 | CASTALIA M.B. | 2,500 | | NO BID | |
| 8 | HUMM ROAD | 2,900 | | NO BID | |
| COMBINED SUM FOR BONDING PURPOSES | | | | \$ 297,963.00 | NET |

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OPENING DATE: JUNE 20, 2013**

MORTON SALT, INC.
123 N. WACKER DRIVE
CHICAGO, IL 60606-1743

| | DELIVERY DESTINATION | TOTAL ESTIMATED QUANTITY (TONS) | UNIT COST (INCLUDES FREIGHT PER TON) | EXTENDED TOTAL (BASED ON ESTIMATED QUANTITY) | TERMS |
|------------------------------------------|---------------------------------|------------------------------------------------|-----------------------------------------------------|-------------------------------------------------------------|--------------|
| 1 | KUNKLE M.B. | 2,700 | \$ 50.15 | \$ 135,405.00 | |
| 2 | INTERCHANGE NO. 34 | 500 | \$ 48.12 | \$ 24,060.00 | |
| 3 | SWANTON M.B. | 2,400 | \$ 47.42 | \$ 113,808.00 | |
| 4 | INTERCHANGE 59 | 300 | \$ 46.63 | \$ 13,989.00 | |
| 5 | ELMORE M.B. | 1,000 | \$ 47.07 | \$ 47,070.00 | |
| 6 | RIVER ROAD | 300 | \$ 47.37 | \$ 14,211.00 | |
| 7 | CASTALIA M.B. | 2,500 | \$ 46.77 | \$ 116,925.00 | |
| 8 | HUMM ROAD | 2,900 | \$ 46.77 | \$ 135,633.00 | |
| COMBINED SUM FOR BONDING PURPOSES | | | | \$ 601,101.00 | NET |

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OPENING DATE: JUNE 20, 2013**

NORTH AMERICAN SALT COMPANY
9900 W. 109TH STREET, SUITE 100
OVERLAND PARK, KS 66210

| | DELIVERY DESTINATION | TOTAL ESTIMATED QUANTITY (TONS) | UNIT COST (INCLUDES FREIGHT PER TON) | EXTENDED TOTAL (BASED ON ESTIMATED QUANTITY) | TERMS |
|------------------------------------------|---------------------------------|------------------------------------------------|-----------------------------------------------------|-------------------------------------------------------------|--------------|
| 1 | KUNKLE M.B. | 2,700 | \$ 41.64 | \$ 112,428.00 | |
| 2 | INTERCHANGE NO. 34 | 500 | \$ 39.65 | \$ 19,825.00 | |
| 3 | SWANTON M.B. | 2,400 | \$ 38.64 | \$ 92,736.00 | |
| 4 | INTERCHANGE 59 | 300 | \$ 37.10 | \$ 11,130.00 | |
| 5 | ELMORE M.B. | 1,000 | \$ 38.64 | \$ 38,640.00 | |
| 6 | RIVER ROAD | 300 | \$ 39.65 | \$ 11,895.00 | |
| 7 | CASTALIA M.B. | 2,500 | \$ 40.70 | \$ 101,750.00 | |
| 8 | HUMM ROAD | 2,900 | \$ 41.58 | \$ 120,582.00 | |
| COMBINED SUM FOR BONDING PURPOSES | | | | \$ 508,986.00 | NET |