OHIO TURNPIKE AND
INFRASTRUCTURE COMMISSION

ADDENDUM NO. 3
ISSUED FEBRUARY 7, 2022

to

RFP NO. 24-2021
FOR FOOD AND RETAIL CONCESSIONS OPERATIONS AT THE GREAT LAKES AND TOWPATH SERVICE PLAZAS UNIT 4 ONLY

PROPOSAL DUE DATE: 5:00 P.M. (EASTERN TIME), MARCH 4, 2022

ATTENTION OF RESPONDENTS IS DIRECTED TO:

ANSWERS TO QUESTIONS RECEIVED THROUGH 10:00 AM ON FEBRUARY 7, 2022

Issued by the Ohio Turnpike and Infrastructure Commission through Aimee W. Lane, Esq, Director of Contracts Administration.

Aimee W. Lane

Aimee W. Lane, Esq.,
Director of Contracts Administration

February 7, 2022
Date

ANSWERS TO QUESTIONS RECEIVED THROUGH 10:00 A.M. ON FEBRUARY 7, 2022:

Q#6 A list of all service plazas

Service plaza information is available on the OTIC website.
https://www.ohioturnpike.org/travelers/service-plazas

A#6

Westbound Service Plaza		**Eastbound Service Plaza**
Indian Meadow (MP 20.8 West Unity)		**Tiffin River** (MP 20.8 West Unity)
Blue Heron (MP 76.9 Genoa)		**Wyandot** (MP 76.9 Genoa)
Erie Islands (MP 100.0 Clyde)		**Commodore Perry** (MP 100.0 Clyde)

Middle Ridge (MP 139.5 Amherst)		**Vermilion Valley** (MP 139.5 Amherst)
Great Lakes (MP 170.1 Broadview Hts.)		**Towpath** (MP 170.1 Broadview Hts.)
Portage (MP 197.0 Mantua)		**Brady's Leap** (MP 197.0 Mantua)
Mahoning Valley (MP 237.2 New Springfield)		**Glacier Hills** (MP 237.2 New

Q#7 Traffic counts at each OTP Service Plaza over the past 2 or 3 years, to get an idea of average volume of visits.

A#7 *Statistical information including sales, traffic, supplies and visitor estimates may help in estimating Service Plaza volumes and proposals. Such documents are not part of the Contract documents and are provided by the Commission for informational purposes only. The information contained in these documents and responses are believed accurate. They show a record of past*

events that may or may not trend in the future. Responding Contractors are solely responsible for whatever significance, if any, they attach to the information contained therein.

SP-3: Blue Heron / Wyandot: Est. 1.3 to 1.4 Million visitors per plaza
SP-4: Erie Islands / Commodore Perry Est. 1.8 to 1.9 Million visitors per plaza

OHIO TURNPIKE SERVICE PLAZAS

There are 14 service plazas currently in operation along the Turnpike. These plazas are conveniently located approximately every 30-50 miles, offering travelers a chance to take a break from their road trip. Open 24-hours a day, 365 days a year, service plazas are easily accessible and do not require travelers to pay an extra fare to stop. Plaza amenities include: several restaurant options, a convenience store, gift shop, restrooms, Wi-Fi, picnic area, pet area, ATMs, vending and Ohio Lottery machines. It also offers fueling stations with Sunoco gasoline and a full line of convenience store products.

It is estimated that the service plazas entertain over 21.7M visitors annually

OHIO TURNPIKE COMMISSION: EXHIBIT B

VEHICLES TRAVELED - MONTH TO DATE

		2022	% Change vs. 2021	2021	% Change vs. 2020	2020	% Change vs. 2019	2019	% Change vs. 2018	2018	% Change vs. 2017
January	**Passenger**			2,219,895	*-20.63%*	2,796,825	*1.60%*	2,752,866	*-5.22%*	2,904,490	*-3.93%*
	Commercial			946,453	*3.53%*	914,208	*-1.44%*	927,519	*-0.28%*	930,161	*5.01%*
	Total			3,166,348	*-14.68%*	3,711,033	*0.83%*	3,680,385	*-4.02%*	3,834,651	*-1.91%*
February	**Passenger**			2,021,798	*-25.24%*	2,704,249	*-0.84%*	2,727,244	*-2.60%*	2,799,922	*-3.26%*
	Commercial			889,076	*2.61%*	866,467	*-1.41%*	878,834	*0.86%*	871,356	*4.14%*
	Total			2,910,874	*-18.48%*	3,570,716	*-0.98%*	3,606,078	*-1.78%*	3,671,278	*-1.60%*
March	**Passenger**			2,660,890	*20.68%*	2,204,873	*-32.44%*	3,263,559	*-4.58%*	3,420,164	*1.61%*
Easter Holiday	**Commercial**			1,107,163	*17.53%*	941,993	*-3.49%*	976,067	*-2.34%*	999,462	*2.15%*
2005, 2010, 2011,20	**Total**			3,768,053	*19.74%*	3,146,866	*-25.77%*	4,239,626	*-4.07%*	4,419,626	*1.73%*
April	**Passenger**			2,831,819	*128.22%*	1,240,830	*-62.11%*	3,274,527	*-4.54%*	3,430,342	*-2.99%*
Easter Holiday 2014,	**Commercial**			1,065,981	*34.07%*	795,112	*-19.66%*	989,689	*0.69%*	982,917	*5.72%*
06, 2007, 2009, 2012	**Total**			3,897,800	*91.45%*	2,035,942	*-52.26%*	4,264,216	*-3.38%*	4,413,259	*-1.18%*
May	**Passenger**			3,215,812	*61.52%*	1,990,938	*-45.48%*	3,651,883	*-5.27%*	3,855,075	*-0.54%*
	Commercial			1,066,665	*22.70%*	869,309	*-17.42%*	1,052,699	*-2.52%*	1,079,860	*5.70%*
	Total			4,282,477	*49.72%*	2,860,247	*-39.20%*	4,704,582	*-4.67%*	4,934,935	*0.76%*
June	**Passenger**			3,502,483	*30.22%*	2,689,597	*-28.69%*	3,771,554	*-5.73%*	4,000,918	*-2.33%*
	Commercial			1,135,734	*14.48%*	992,069	*-2.01%*	1,012,383	*-4.88%*	1,064,322	*2.14%*
	Total			4,638,217	*25.98%*	3,681,666	*-23.04%*	4,783,937	*-5.55%*	5,065,240	*-1.42%*
July	**Passenger**			3,839,217	*26.43%*	3,036,715	*-24.32%*	4,012,617	*-4.01%*	4,180,126	*-3.41%*
	Commercial			1,116,266	*8.45%*	1,029,301	*-1.27%*	1,042,509	*0.16%*	1,040,796	*6.38%*
	Total			4,955,483	*21.88%*	4,066,016	*-19.57%*	5,055,126	*-3.18%*	5,220,922	*-1.61%*
August	**Passenger**			3,762,684	*23.35%*	3,050,512	*-24.39%*	4,034,274	*-3.20%*	4,167,495	*-2.65%*
	Commercial			1,161,885	*10.78%*	1,048,796	*-2.23%*	1,072,721	*-4.24%*	1,120,260	*2.56%*
	Total			4,924,569	*20.13%*	4,099,308	*-19.73%*	5,106,995	*-3.42%*	5,287,755	*-1.59%*
September	**Passenger**			3,305,412	*17.55%*	2,811,897	*-17.00%*	3,387,789	*-3.46%*	3,509,341	*-5.10%*
	Commercial			1,125,358	*9.19%*	1,030,622	*4.97%*	981,805	*-0.83%*	990,003	*1.18%*
	Total			4,430,770	*15.31%*	3,842,519	*-12.06%*	4,369,594	*-2.88%*	4,499,344	*-3.78%*
October	**Passenger**			3,299,959	*16.83%*	2,824,559	*-18.81%*	3,479,038	*-1.54%*	3,533,524	*-4.93%*
	Commercial			1,136,476	*5.69%*	1,075,331	*1.84%*	1,055,932	*-2.46%*	1,082,598	*4.40%*
	Total			4,436,435	*13.76%*	3,899,890	*-14.00%*	4,534,970	*-1.76%*	4,616,122	*-2.90%*
November	**Passenger**			3,010,246	*29.52%*	2,324,084	*-25.53%*	3,120,696	*-5.22%*	3,292,596	*-5.13%*
	Commercial			1,047,939	*9.96%*	953,014	*5.30%*	905,034	*-4.90%*	951,695	*-0.34%*
	Total			4,058,185	*23.83%*	3,277,098	*-18.60%*	4,025,730	*-5.15%*	4,244,291	*-4.10%*
December	**Passenger**			2,862,701	*26.55%*	2,262,042	*-29.49%*	3,208,167	*-0.62%*	3,228,090	*-2.52%*
	Commercial			1,016,433	*5.06%*	967,452	*11.05%*	871,168	*-0.25%*	873,314	*-0.71%*
	Total			3,879,134	*20.12%*	3,229,494	*-20.83%*	4,079,335	*-0.54%*	4,101,404	*-2.14%*
YTD Totals	**Passenger**			**36,532,916**	*22.03%*	**29,937,121**	*-26.42%*	**40,684,214**	*-3.87%*	**42,322,083**	*-2.93%*
	Commercial			**12,815,429**	*11.60%*	**11,483,674**	*-2.40%*	**11,766,360**	*-1.84%*	**11,986,744**	*3.20%*
	Total			49,348,345	*19.14%*	41,420,795	*-21.03%*	52,450,574	*-3.42%*	54,308,827	*-1.64%*

END OF ADDENDUM NO. 3