

## OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

### Resolution Awarding Agreements for Janitorial Services at the Commission's Erie Islands and Commodore Perry Service Plazas (Agreement TRM-10A) and the Great Lakes and Towpath Service Plazas (Agreement TRM-10B)

WHEREAS, on July 18, 2013, the Commission issued its Requests for Proposals ("RFP's") to furnish janitorial services at the Commission's Erie Islands and Commodore Perry Service Plazas (Agreement TRM-10A) and at the Great Lakes and Towpath Service Plazas (Agreement TRM-10B) for an initial term of one year, with provisions for up to six successive, one-year extension periods; and

WHEREAS, expenditures of the Commission for janitorial services under Agreement TRM-10A and Agreement TRM-10B will each exceed \$150,000.00 and, in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws, Commission action is necessary for the award of each such Agreement; and

WHEREAS, on August 16, 2013, three firms submitted Proposals to furnish the janitorial services at the Commission's Erie Islands and Commodore Perry Service Plazas, and four firms submitted Proposals to furnish the janitorial services at the Commission's Great Lakes and Towpath Service Plazas; and

WHEREAS, an Evaluation Team comprised of the Service Plaza Operations Manager and the Eastern Division and Western Division Service Plaza Managers reviewed the Proposals submitted and awarded technical scores to each Respondent; and

WHEREAS, as a result of this process, the highest Proposal scores achieved for both Agreement TRM-10A and Agreement TRM-10B were for the Proposals submitted by **Any Domestic Work, Inc. (dba, "ADW, Inc.")**, of **Parma, Ohio**, and the second highest Technical Proposal scores were achieved by **Vocational Services, Inc.**, of **Cleveland, Ohio**; and

WHEREAS, Commission staff wish to foster competition for the Service Plaza janitorial contracts and have, therefore, recommended that, although ADW, Inc. had the highest Proposal scores for both Service Plaza sets, the Erie Islands and Commodore Perry Agreement (Agreement TRM-10A) should be awarded to Vocational Services, Inc., of Cleveland, Ohio, and such award will actually result in lower cost to the Commission than that proposed by ADW, Inc.; and

WHEREAS, the recommended Price Proposals for these services are as follows:

<u>Service Plaza</u>	<u>Monthly Per Plaza Fee</u>	<u>Annual Per Plaza Fee</u>	<u>Hourly Rate *</u>
<u><b>Vocational Services, Inc.</b></u>			
<b>Agreement TRM-10A</b>			
Erie Islands	\$24,570.00	\$294,840.00	\$10.50
Commodore Perry	<u>\$24,390.00</u>	<u>\$292,680.00</u>	\$10.50
	\$48,960.00	\$587,520.00	
<u><b>ADW, Inc.</b></u>			
<b>Agreement TRM-10B</b>			
Great Lakes	\$23,125.00	\$277,500.00	\$9.75
Towpath	<u>\$23,125.00</u>	<u>\$277,500.00</u>	\$9.75
	\$46,250.00	\$555,000.00	

*\* for any additional requested services*

WHEREAS, the General Counsel advises that: 1) the RFP's conform to the requirements of Sections 5537.07 and 5537.13 of the Ohio Revised Code, 2) the aforesaid Proposals were solicited on the basis of the same terms and conditions with respect to all RFP respondents and potential respondents, 3) due and full consideration has been given to the Proposals received, the respondents' qualifications and their abilities to perform the required

services, and 4) both Vocational Services, Inc. and ADW, Inc. have provided a proposal guaranty of good and sufficient surety and evidence of their ability to provide the required performance bond and insurance as set forth in both RFP's; and

WHEREAS, the Executive Director has reviewed the written recommendations of the Evaluation Team and the General Counsel, and concurs with the selection of Vocational Services, Inc. to perform Agreement TRM-10A and ADW, Inc. to perform Agreement TRM-10B; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED that the Proposals submitted by **Vocational Services, Inc.**, of **Cleveland, Ohio**, and by **Any Domestic Work, Inc.**, of **Parma, Ohio**, which included the following Price Proposals:

<u>Service Plaza</u>	<u>Monthly Per Plaza Fee</u>	<u>Annual Per Plaza Fee</u>	<u>Hourly Rate *</u>
<b><u>Vocational Services, Inc.</u></b>			
<b>Agreement TRM-10A</b>			
Erie Islands	\$24,570.00	\$294,840.00	\$10.50
Commodore Perry	<u>\$24,390.00</u>	<u>\$292,680.00</u>	\$10.50
	\$48,960.00	\$587,520.00	
<b><u>ADW, Inc.</u></b>			
<b>Agreement TRM-10B</b>			
Great Lakes	\$23,125.00	\$277,500.00	\$9.75
Towpath	<u>\$23,125.00</u>	<u>\$277,500.00</u>	\$9.75
	\$46,250.00	\$555,000.00	

*\* for any additional requested services*

are, and are by the Commission determined to be, the best Proposals received for the performance of Agreement TRM-10A and Agreement TRM-10B and are accepted; and

FURTHER RESOLVED that the Executive Director and General Counsel hereby are authorized to: 1) execute Agreement TRM-10A to furnish janitorial services at the Commission's Erie Islands and Commodore Perry Service Plazas with Vocational Services, Inc., and Agreement TRM-10B to furnish janitorial services at the Great Lakes and Towpath Service Plazas with Any Domestic Work, Inc., for an initial term of one year, 2) direct the return of the proposal guaranty provided by all RFP respondents as soon as said Agreements with Vocational Services, Inc. and Any Domestic Work, Inc. are executed, 3) predicated upon satisfactory performance reviews by the Service Plaza Operations Manager, extend the Agreements for no more than six, successive one-year periods, pursuant to the terms and conditions of the aforesaid Agreements, and 4) take any and all action necessary or proper to carry out the terms of the RFP's and the ensuing Agreements.

**(Resolution No. 59-2013 adopted September 16, 2013)**