

## OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

### **Resolution Selecting Blue Technologies, Inc. to Furnish a Managed Print Solution, and Authorizing the Executive Director to Execute an Agreement to Obtain Managed Print Solution and Services for an Initial Five Year Term in the Total Estimated Amount of \$155,187.54 with an Option to Renew for an Additional Two-Year Period**

WHEREAS, on December 31, 2015, the Ohio Turnpike and Infrastructure Commission (“Commission”) published notice of its request for Proposals to Provide and Maintain a Managed Print Solution; and

WHEREAS, on January 29, 2016, the Commission received Proposals from six vendors requesting to be considered for the Project, and three vendors were requested to present their proposals and submit pricing to obtain their respective Managed Print Solutions; and

WHEREAS, on the basis of the proposals received, the Evaluation Team concluded that **Blue Technologies, Inc.**, located in **Cleveland, Ohio (“Blue Technologies”)**, offered the best proposal to furnish the solution in terms of capabilities, service, equipment and cost; and

WHEREAS, Blue Technologies submitted its fee proposal to deliver the necessary services, software and equipment to implement and maintain the solution for a period of five years with the option to renew for an additional two-year period in the total estimated amount of **\$155,187.54**, which consists of \$79,495.00 in implementation costs for the necessary software, equipment and services and approximately \$15,138.51 per year to perform the Commission’s maintenance requirements on a per impression basis over the five year term; and

WHEREAS, the software and equipment for the Managed Print Solution are available through the Cooperative Purchasing Program under State Term Schedule Number 800215, Index Number STS096, but the pricing that Blue Technologies offers in its proposal upon equivalent terms, conditions, and specifications are at a lower price than it can be obtained through the state term contracts; and

WHEREAS, the Executive Director has also reviewed the recommendation submitted by the Evaluation Team and the Director of Contracts Administration, and concurs that the Commission should approve a Contract with Blue Technologies for Managed Print Services and authorize the performance of such Services; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that **Blue Technologies** is selected as the best respondent in terms of service and cost to deliver the services, software and equipment for its Managed Print Solution, and that the Executive Director is authorized to execute a Contract with Blue Technologies on the basis of the Commission’s Request for Proposals and Blue Technologies’ technical response and fee proposal for implementing the Solution and performing the Commission’s requirements for maintenance in a total estimated amount of **\$155,187.54** over an initial five year term with an option to renew for an additional two year period.

**(Resolution No. 50-2016 adopted June 20, 2016)**