

OHIO TURNPIKE COMMISSION

Resolution Concerning Award of Contracts for Sodium Chloride (Rock Salt) Pursuant to Invitation No. 4115

WHEREAS, the Commission has advertised for bids for Invitation No. 4115 for furnishing to the Commission its requirements for sodium chloride (rock salt) estimated at approximately 61,500 tons; and

WHEREAS, the expenditures of the Commission for rock salt under Invitation No. 4115 shall exceed \$150,000.00 and, in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws, Commission action is necessary for the award of such Contracts; and

WHEREAS, three (3) bids were received in response to the Invitation, which included quotations for rock salt, freight charges to designated Commission locations and any additional "conveyor system" charges for stockpiling, if needed; and

WHEREAS, the Bidding Documents require that the Commission shall purchase a minimum of 75% of the estimated quantities set forth in the Bid Schedule and, because the severity of the snow and ice season for 2009/2010 is unpredictable, the Bidding Documents also allow for the Commission to purchase up to 130% of the estimated quantities bid for each designated delivery location; and

WHEREAS, the bids were reviewed and analyzed by the Maintenance Engineer, whose report concerning such analysis is before the Commission; and

WHEREAS, the Maintenance Engineer states that the following companies submitted the lowest responsive and responsible bids for the rock salt including freight:

<u>Items</u>	<u>Company</u>	<u>Bid Amount based on Estimated Quantities</u>	<u>130% of Estimated Quantities Bid</u>	<u>Conveyor Charges</u>	<u>Total</u>
1, 2, 3, 4, 13, 14 & 15	Morton Salt Chicago, Illinois	\$1,457,725.00	\$1,895,042.50	\$28,665.00	\$1,923,707.50
5, 6, 7, 8, 9, 10, 11 & 12	Cargill, Inc. Deicing Technology Business Unit, N. Olmsted, Ohio	\$1,867,805.00	\$2,428,146.50	\$43,290.00	\$2,471,436.50
Totals reflecting 130% of estimated quantities bid, including freight		\$4,323,189.00			
The totals also reflect an estimated additional cost of conveying 20% of the maximum Contract quantity that may be delivered by the Contractors utilizing a conveyor.		\$71,955.00			
Grand Total		\$4,395,144.00			

WHEREAS, the Maintenance Engineer further reports that the bidders propose to furnish materials and services in accordance with the Commission's specifications, and he is, therefore, recommending that the Commission proceed with the award of a Contract to Morton Salt for Items 1, 2, 3, 4, 13, 14 and 15, and the award of a Contract to Cargill Inc. for Items 5, 6, 7, 8, 9, 10, 11 and 12; and

WHEREAS, the Maintenance Engineer recommends an award to Morton Salt in the amount of **\$1,923,707.50**, which amount reflects an additional \$28,665.00, which is the estimated cost of conveying 20% of the maximum Contract quantity that may be delivered by the Contractor utilizing a conveyor; and

WHEREAS, the Maintenance Engineer further recommends an award to Cargill, Inc. in the amount of **\$2,471,436.50**, which amount reflects an additional \$43,290.00, which is the estimated cost of conveying 20% of the maximum Contract quantity that may be delivered by the Contractor utilizing a conveyor; and

WHEREAS, should quantities of rock salt required for the 2009/2010 snow and ice season exceed 130% of the estimates for any Contract awarded, Commission approval will be requested for such additional expenditures; and

WHEREAS, the Director of Contracts Administration has advised the Commission that both bidders qualify for consideration under the Commission's "Buy Ohio Bid Preference" policy; and

WHEREAS, the Director of Contracts Administration has further advised that all bids for Invitation No. 4115 were solicited on the basis of the same terms, conditions and specifications, that the

bids of Morton Salt and Cargill, Inc. Deicing Technology Business Unit each conform to the requirements of Ohio Revised Code Sections 5537.07 and 9.312, and that a bid guaranty and performance bond of good and sufficient surety has been submitted by both bidders; and

WHEREAS, the Executive Director has reviewed the reports of both the Maintenance Engineer and the Director of Contracts Administration and, predicated upon such analysis, has made his recommendation that a Contract be awarded for the lowest responsive and responsible bids received for Items 1, 2, 3, 4, 13, 14 and 15 to Morton Salt, and that a Contract be awarded for the lowest responsive and responsible bids received for Items 5, 6, 7, 8, 9, 10, 11 and 12 to Cargill, Inc. Deicing Technology Business Unit; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED that the bids of the following companies:

<u>Items</u>	<u>Company</u>	<u>Total Award</u>
1, 2, 3, 4, 13, 14 & 15	Morton Salt Chicago, Illinois	\$1,923,707.50
5, 6, 7, 8, 9, 10, 11 & 12	Cargill, Inc. Deicing Technology Business Unit, N. Olmsted, Ohio	\$2,471,436.50
Grand Total of Awards		\$4,395,144.000

for Invitation No. 4115 are, and are by the Commission deemed to be the lowest responsive and responsible bids received and the Executive Director and the Director of Contracts Administration, or either of them, is hereby authorized: 1) to execute a Contract with each successful bidder in the form heretofore prescribed by the Commission pursuant to the aforesaid Invitation, which Contract awards reflect 130% of estimated quantities bid for each individual delivery destination and any additional conveyor charges; 2) to direct the return to the bidders of their bid securities at such time as the successful bidders have each entered into a Contract; and 3) to take any and all action necessary to properly carry out the terms of said Contracts.

(Resolution No. 17-2009 adopted May 18, 2009)