

OHIO TURNPIKE COMMISSION

Resolution Concerning Award of Contracts for Sodium Chloride (Rock Salt) Pursuant to Invitation No. 4072

WHEREAS, the Commission has advertised for bids for Invitation No. 4072 for furnishing to the Commission its requirements for sodium chloride (rock salt) estimated at approximately 74,000 tons; and

WHEREAS, it is anticipated that the expenditures of the Commission for rock salt under Invitation No. 4072 shall exceed \$150,000.00 and, in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws, Commission action is necessary for the award of such contracts; and

WHEREAS, four (4) bids were received in response to the Invitation, which included quotations for rock salt, freight charges and any additional "piler" and/or "conveyor system" charges for stockpiling, if needed; and

WHEREAS, the bidding documents allow for the purchase by the Commission of up to **150%** of the quantities estimated for each individual delivery location and, because the severity of the snow and ice season for 2007/2008 is unpredictable, the maintenance engineer recommends that the Commission authorize the executive director to purchase up to 150% of the estimated quantities bid for each designated delivery location, if warranted; and

WHEREAS, the bids were reviewed and analyzed by the maintenance engineer, whose report concerning such analysis is before the Commission; and

WHEREAS, the maintenance engineer states that the following companies have submitted the lowest responsive and responsible bids for the rock salt including freight:

<u>Items</u>	<u>Company</u>	<u>Bid Amount based on Estimated Quantities</u>	<u>150% of Estimated Quantities Bid</u>	<u>Piler or Conveyor Charges</u>	<u>Total Award</u>
1, 2, 3 and 5	Detroit Salt Company Overland Park, Kansas	\$ 304,150.00	\$ 456,225.00	\$ 8,925.00	\$ 465,150.00
4, 6, 7, 8, 9, 10 and 11	Cargill, Inc. Deicing Technology Business Unit, N. Olmsted, Ohio	\$1,539,930.00	\$2,309,895.00	\$ 56,400.00	\$2,366,295.00
12, 13 and 14	Morton Salt Chicago, Illinois	\$ 673,095.00	\$1,009,642.50	\$ 22,200.00	\$1,031,842.50
Total Awards reflecting 150% of estimated quantities bid, including freight		\$3,775,762.50			
The Awards also reflect an estimated additional cost of conveying				\$ 87,525.00	
20% of the maximum Contract quantity that may be delivered by the Contractors utilizing a piler or conveyor.					
Grand Total of All Awards					\$3,863,287.50

WHEREAS, as noted above, all bidders have included in their bids the added freight costs for delivery of the rock salt to the Commission's various designated facilities along with additional charges for piler and/or conveyor system usage, if needed, and all bidders propose to furnish materials and services in accordance with the Commission's specifications; and

WHEREAS, should quantities of rock salt required for the 2007/2008 snow and ice season exceed 150% of the estimates, Commission approval will be requested for such additional expenditures; and

WHEREAS, the Commission has also been advised by its director of contracts administration that all bids for Invitation No. 4072 were solicited on the basis of the same terms, conditions and specifications, that the bids of Detroit Salt Company, Cargill, Inc. Deicing Technology Business Unit and Morton Salt each conform to the requirements of Ohio Revised Code Sections 5537.07, 9.312 and 153.54, and that performance bonds of good and sufficient surety have been submitted by said bidders; and

WHEREAS, the executive director has reviewed the reports of both the maintenance engineer and the director of contracts administration and, predicated upon such analysis, has made his recommendation that Contracts be awarded to the lowest responsive and responsible bidders: Detroit Salt Company, Cargill, Inc. Deicing Technology Business Unit and Morton Salt; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED that the bids of the following companies:

<u>Items</u>	<u>Company</u>	<u>Bid Amount based on Estimated Quantities</u>	<u>150% of Estimated Quantities Bid</u>	<u>Piler or Conveyor Charges</u>	<u>Total Award</u>
1, 2, 3 and 5	Detroit Salt Company Overland Park, Kansas	\$ 304,150.00	\$ 456,225.00	\$ 8,925.00	\$ 465,150.00
4, 6, 7, 8, 9, 10 & 11	Cargill, Inc. Deicing Technology Business Unit, N. Olmsted, Ohio	\$1,539,930.00	\$2,309,895.00	\$ 56,400.00	\$2,366,295.00
12, 13 & 14	Morton Salt Chicago, Illinois	\$ 673,095.00	\$1,009,642.50	\$ 22,200.00	\$1,031,842.50
Total Awards reflecting 150% of estimated quantities bid including freight		\$3,775,762.50			
The Awards also reflect an estimated additional cost of conveying 20% of the maximum Contract quantity that may be delivered by the Contractors utilizing a piler or conveyor.		\$ 87,525.00			
Grand Total of All Awards		\$3,863,287.50			

for Invitation No. 4072 are, and are by the Commission deemed to be the lowest responsive and responsible bids received and are accepted and the chairperson and executive director, or either of them, is hereby authorized: (1) to execute a Contract with each successful bidder in the form heretofore prescribed by the Commission pursuant to the aforesaid Invitation, which Contract awards reflect 150% of estimated quantities bid for each individual delivery destination and any additional piler or conveyor charges; and (2) to direct the return to the bidders of their bid securities at such time as the successful bidders have each entered into a Contract; and (3) to take any and all action necessary to properly carry out the terms of said Contracts.

(Resolution No. 24 - 2007 adopted July 16, 2007)