

**OHIO TURNPIKE COMMISSION
682 PROSPECT STREET
BEREA, OHIO 44017**

**BID INVITATION NO. 4163
FOR FURNISHING SODIUM CHLORIDE (ROCK SALT)
OPENING DATE: MAY 26, 2011**

CARGILL INC. DEICING TECHNOLOGY BUSINESS UNIT
24950 COUNTRY CLUB BLVD. #450
NORTH OLMSTED, OHIO 44070

*****BID INVITATION NO. 4163 AWARDED AS FOLLOWS:**

DETROIT SALT: ITEMS 1, 2, 3, 4 & 5

CARGILL, INC.: ITEMS 6, 7, 8, 9, 10, 11 & 12

MORTON SALT: ITEMS 13, 14 & 15

	DELIVERY DESTINATION	TOTAL ESTIMATED QUANTITY REQUIREMENTS (TONS)	UNIT COST MATERIAL (PER TON)	UNIT COST FREIGHT (PER TON)	TOTAL UNIT COST MATERIAL PLUS FREIGHT (PER TON)	EXTENDED TOTAL MATERIAL PLUS FREIGHT	TERMS
1	KUNKLE M.B.	2,000	\$ 56.96	\$ 18.03	\$ 74.99	\$ 149,980.00	
2	INTERCHANGE NO. 34	1,000	\$ 53.68	\$ 14.63	\$ 68.31	\$ 68,310.00	
3	SWANTON M.B.	2,000	\$ 57.32	\$ 14.00	\$ 71.32	\$ 142,640.00	
4	INTERCHANGE 59	1,000	\$ 51.36	\$ 12.20	\$ 63.56	\$ 63,560.00	
5	ELMORE M.B.	3,500	\$ 34.83	\$ 22.12	\$ 56.95	\$ 199,325.00	
6	RIVER ROAD	1,000	\$ 35.94	\$ 19.41	\$ 55.35	\$ 55,350.00	
7	CASTALIA M.B.	4,000	\$ 36.52	\$ 15.89	\$ 52.41	\$ 209,640.00	
8	HUMM ROAD	4,000	\$ 36.79	\$ 15.27	\$ 52.06	\$ 208,240.00	
9	AMHERST M.B.	9,000	\$ 36.86	\$ 14.53	\$ 51.39	\$ 462,510.00	
10	INTERCHANGE 161	5,500	\$ 37.26	\$ 13.97	\$ 51.23	\$ 281,765.00	
11	BOSTON M.B.	10,000	\$ 40.56	\$ 13.66	\$ 54.22	\$ 542,200.00	
12	INTERCHANGE 187	4,000	\$ 37.53	\$ 13.79	\$ 51.32	\$ 205,280.00	
13	HIRAM M.B.	8,500	\$ 45.35	\$ 13.83	\$ 59.18	\$ 503,030.00	
14	INTERCHANGE 218	4,500	\$ 48.90	\$ 16.18	\$ 65.08	\$ 292,860.00	
15	CANFIELD M.B.	6,000	\$ 48.90	\$ 16.18	\$ 65.08	\$ 390,480.00	NET

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THE DETROIT SALT COMPANY
12841 SANDERS STREET
DETROIT, MICHIGAN 48217

	DELIVERY DESTINATION	TOTAL ESTIMATED QUANTITY REQUIREMENTS (TONS)	UNIT COST MATERIAL (PER TON)	UNIT COST FREIGHT (PER TON)	TOTAL UNIT COST MATERIAL PLUS FREIGHT (PER TON)	EXTENDED TOTAL MATERIAL PLUS FREIGHT	TERMS
1	KUNKLE M.B.	2,000	\$ 45.60	\$ 14.98	\$ 60.58	\$ 121,160.00	
2	INTERCHANGE NO. 34	1,000	\$ 45.60	\$ 13.71	\$ 59.31	\$ 59,310.00	
3	SWANTON M.B.	2,000	\$ 45.60	\$ 12.43	\$ 58.03	\$ 116,060.00	
4	INTERCHANGE 59	1,000	\$ 45.60	\$ 10.99	\$ 56.59	\$ 56,590.00	
5	ELMORE M.B.	3,500	\$ 45.60	\$ 8.31	\$ 53.91	\$ 188,685.00	
6	RIVER ROAD	1,000	NO BID	NO BID	NO BID	NO BID	
7	CASTALIA M.B.	4,000	NO BID	NO BID	NO BID	NO BID	
8	HUMM ROAD	4,000	NO BID	NO BID	NO BID	NO BID	
9	AMHERST M.B.	9,000	NO BID	NO BID	NO BID	NO BID	
10	INTERCHANGE 161	5,500	NO BID	NO BID	NO BID	NO BID	
11	BOSTON M.B.	10,000	NO BID	NO BID	NO BID	NO BID	
12	INTERCHANGE 187	4,000	NO BID	NO BID	NO BID	NO BID	
13	HIRAM M.B.	8,500	NO BID	NO BID	NO BID	NO BID	
14	INTERCHANGE 218	4,500	NO BID	NO BID	NO BID	NO BID	
15	CANFIELD M.B.	6,000	NO BID	NO BID	NO BID	NO BID	NET

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MORTON SALT, INC.
123 N. WACKER DRIVE
CHICAGO, IL 60606-1743

	DELIVERY DESTINATION	TOTAL ESTIMATED QUANTITY REQUIREMENTS (TONS)	UNIT COST MATERIAL (PER TON)	UNIT COST FREIGHT (PER TON)	TOTAL UNIT COST MATERIAL PLUS FREIGHT (PER TON)	EXTENDED TOTAL MATERIAL PLUS FREIGHT	TERMS
1	KUNKLE M.B.	2,000	\$ 55.93	\$ 9.88	\$ 65.81	\$ 131,620.00	
2	INTERCHANGE NO. 34	1,000	\$ 56.18	\$ 7.88	\$ 64.06	\$ 64,060.00	
3	SWANTON M.B.	2,000	\$ 56.27	\$ 6.94	\$ 63.21	\$ 126,420.00	
4	INTERCHANGE 59	1,000	\$ 54.11	\$ 5.86	\$ 59.97	\$ 59,970.00	
5	ELMORE M.B.	3,500	\$ 58.11	\$ 6.94	\$ 65.05	\$ 227,675.00	
6	RIVER ROAD	1,000	\$ 56.63	\$ 7.88	\$ 64.51	\$ 64,510.00	
	CASTALIA M.B.	4,000	\$ 57.99	\$ 5.89	\$ 63.88	\$ 255,520.00	
8	HUMM ROAD	4,000	\$ 57.99	\$ 5.89	\$ 63.88	\$ 255,520.00	
9	AMHERST M.B.	9,000	\$ 50.00	\$ 10.24	\$ 60.24	\$ 542,160.00	
10	INTERCHANGE 161	5,500	\$ 50.00	\$ 8.10	\$ 58.10	\$ 319,550.00	
11	BOSTON M.B.	10,000	\$ 50.00	\$ 9.67	\$ 59.67	\$ 596,700.00	
12	INTERCHANGE 187	4,000	\$ 50.00	\$ 8.72	\$ 58.72	\$ 234,880.00	
13	HIRAM M.B.	8,500	\$ 48.71	\$ 8.72	\$ 57.43	\$ 488,155.00	
14	INTERCHANGE 218	4,500	\$ 48.49	\$ 10.27	\$ 58.76	\$ 264,420.00	
15	CANFIELD M.B.	6,000	\$ 48.49	\$ 10.27	\$ 58.76	\$ 352,560.00	NET

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NORTH AMERICAN SALT CO., A COMPASS MINERALS CO.
9900 W. 109TH STREET, SUITE 600
OVERLAND PARK, KS 66210

	DELIVERY DESTINATION	TOTAL ESTIMATED QUANTITY REQUIREMENTS (TONS)	UNIT COST MATERIAL (PER TON)	UNIT COST FREIGHT (PER TON)	TOTAL UNIT COST MATERIAL PLUS FREIGHT (PER TON)	EXTENDED TOTAL MATERIAL PLUS FREIGHT	TERMS
1	KUNKLE M.B.	2,000	\$ 61.18	\$ 9.89	\$ 71.07	\$ 142,140.00	
2	INTERCHANGE NO. 34	1,000	\$ 61.29	\$ 7.89	\$ 69.18	\$ 69,180.00	
3	SWANTON M.B.	2,000	\$ 61.39	\$ 6.88	\$ 68.27	\$ 136,540.00	
4	INTERCHANGE 59	1,000	\$ 53.00	\$ 5.34	\$ 58.34	\$ 58,340.00	
5	ELMORE M.B.	3,500	\$ 51.30	\$ 6.88	\$ 58.18	\$ 203,630.00	
6	RIVER ROAD	1,000	\$ 50.28	\$ 7.89	\$ 58.17	\$ 58,170.00	
7	CASTALIA M.B.	4,000	\$ 48.98	\$ 6.69	\$ 55.67	\$ 222,680.00	
8	HUMM ROAD	4,000	\$ 48.81	\$ 7.58	\$ 56.39	\$ 225,560.00	
9	AMHERST M.B.	9,000	\$ 49.01	\$ 8.47	\$ 57.48	\$ 517,320.00	
10	INTERCHANGE 161	5,500	\$ 49.08	\$ 12.70	\$ 61.78	\$ 339,790.00	
11	BOSTON M.B.	10,000	\$ 49.92	\$ 14.07	\$ 63.99	\$ 639,900.00	
12	INTERCHANGE 187	4,000	\$ 48.82	\$ 14.86	\$ 63.68	\$ 254,720.00	
13	HIRAM M.B.	8,500	\$ 49.12	\$ 12.96	\$ 62.08	\$ 527,680.00	
14	INTERCHANGE 218	4,500	\$ 50.50	\$ 12.96	\$ 63.46	\$ 285,570.00	
15	CANFIELD M.B.	6,000	\$ 50.50	\$ 12.96	\$ 63.46	\$ 380,760.00	NET