

ADDENDUM NO. 1

OHIO TURNPIKE COMMISSION

682 Prospect Street
Berea, Ohio 44017

**REQUEST FOR PROPOSALS FOR PAY TELEPHONE AND WIRELESS INTERNET
SERVICES AT OHIO TURNPIKE COMMISSION SERVICE PLAZAS**

ISSUE DATE:

February 16, 2011

INQUIRY END DATE:

5:00 p.m. (E.S.T.). March 2, 2011

OPENING DATE:

2:00 p.m. (E.S.T.), March 10, 2011

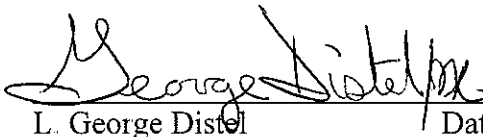
ATTENTION OF RESPONDENTS IS DIRECTED TO:

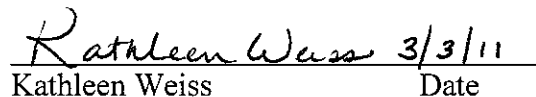
**ANSWERS TO QUESTIONS RECEIVED THROUGH THE END OF THE INQUIRY PERIOD,
5:00 P.M. (E.S.T.), MARCH 2, 2011**

MODIFICATION TO RFP

Page 50, PART 10, Section Q(iii)

Issued by the Ohio Turnpike Commission March 3, 2011. Issuance authorized by L. George Distel, Executive Director, and Kathleen Weiss, Director, Contracts Administration.

 3/3/11
L. George Distel Date

 3/3/11
Kathleen Weiss Date

ANSWERS TO QUESTIONS RECEIVED THROUGH THE END OF THE INQUIRY PERIOD, 5:00 P.M. (E.S.T.), MARCH 2, 2011:

Q#1 Has the incumbent WIFI provider (ATT) been also invited to submit a bid and are they planning to submit one?

A#1 The Commission is not aware of whether the current Wireless Internet Service Provider, AT&T, intends to submit a Proposal in response to this RFP. However, the incumbent is eligible to submit a proposal.

Q#2 Will a WIFI service strategy based on a) Spares, b) Training selected Plaza personnel to perform swap outs as necessary be acceptable to Turnpike Commission? Such a strategy would be an extremely effective and low cost strategy for the Commission.

A#2 The RFP at PART 3, Sections B, C and D specifically contemplates that the Selected Service Provider(s) for both Pay Telephone and Wireless Internet Services shall be responsible for all maintenance and repair. Proposals submitted must indicate a willingness to comply with this requirement, and this should be reflected as well in the Price Proposal submitted utilizing the required Form set forth at PART 11 of the RFP. However, in addition to completing and submitting a Price Proposal on the required Form, Respondents may submit alternative Proposals for consideration.

Q#3 Can you provide a working phone number that is installed at each site ?

A#3 Phone numbers for pay phones at the Service Plazas are as follows:

<i>Indian Meadow</i>	<i>419-924-9804</i>
<i>Tiffin River</i>	<i>419-924-9705</i>
<i>Oak Openings</i>	<i>419-825-1485</i>
<i>Fallen Timbers</i>	<i>419-825-1428</i>
<i>Blue Heron</i>	<i>419-855-4106</i>
<i>Wyandot</i>	<i>419-855-4031</i>
<i>Erie Islands</i>	<i>419-547-0926</i>
<i>Commodore Perry</i>	<i>419-547-2355</i>
<i>Middle Ridge</i>	<i>440-985-5557</i>
<i>Vermilion Valley</i>	<i>440-986-4134</i>
<i>Great Lakes</i>	<i>440-717-1139</i>
<i>Towpath</i>	<i>440-740-0569</i>
<i>Portage</i>	<i>330-297-5742</i>
<i>Brady's Leap</i>	<i>330-297-6190</i>
<i>Mahoning Valley</i>	<i>330-542-2079</i>
<i>Glacier Hills</i>	<i>330-542-2119</i>

Please keep in mind that the phone numbers for SP-1 and SP-8 are not active and are provided for reference only

Q#4 Please provide the LEC (local exchange carrier) for each of the service plaza locations (ie. AT&T, Frontier, CenturyTel, etc.)

A#4 Local exchange carriers for the Service Plaza locations are as follows:

*SP-1 Frontier Communications
SP-2 CenturyLink
SP-3 Frontier Communications
SP-4 Frontier Communications
SP-5 CenturyLink
SP-6 AT&T
SP-7 AT&T
SP-8 AT&T*

Q#5 Please provide a list of the entities that were offered to bid on this RFP

A#5 The mailing list is attached.

Q#6 Is the existing payphone provider planning on terminating services, or are they expected to bid on this RFP?

A#6 The Commission is not aware of whether the current pay telephone service provider, Advanced Lightwave, intends to submit a Proposal in response to this RFP. However, Advanced Lightwave has indicated its intention not to renew the current Agreement.

Q#7 Is the existing payphone provider willing to sell their existing equipment and if so, what is the price?

A#7 The Commission cannot speak for the current service provider, however, potential Responding Service Providers may contact Advanced Lightwave directly to make inquiry concerning the purchase of existing equipment. The contact information is as follows

*Advanced Lightwave Communications
Bob Dietl - President
446 South Street S.E
Warren, Ohio 44483-5752
Email: bigapple42@aol.com
Office: 330-394-8000
Fax: 330-395-0555*

Q#8 Are the existing TDD units owned by the turnpike or the existing payphone provider?

A#8 As stated on PART 3, Section B of the RFP and also at page 4 of Exhibit A-1, the Commission will provide the TDD devices

Q#9 Does each service plaza currently have more than 2 payphones?

A#9 Currently, the original Service Plazas are installed with two (2) pay telephones each, and reconstructed Service Plazas are typically installed with three (3) pay telephones each. Two reconstructed Service Plazas are installed with four (4) pay telephones each. However, please note that Exhibit A-1 requires the installation of only two (2) phones at each reconstructed Service Plaza.

Q#10 Does AT&T own the wireless access points (the physical hardware) or are these owned by the turnpike?

A#10 AT&T owns all of the wireless internet service hardware.

Q#11 If owned by AT&T, are they willing to leave and/or sell this hardware?

A#11 The Commission cannot speak for the current service provider, however, potential Responding Service Providers may contact AT&T directly to make inquiry concerning the purchase of existing equipment. The contact information is as follows:

*AT&T Ohio
Van Young – Senior Account Manager
150 E Gay Street, 12th Floor
Columbus, OH 43215
Email: vy3819@att.com
Office: 614-223-5273
Fax: 614-223-8245*

Q#12 Is there a guarantee / policy in place regarding regarding the reliability of service ? If so, what is the policy and any damages / compensation ?

A#12 Relative to Wireless Internet Services, performance requirements are stated in PART 3, Section C at the last paragraph. "Sufficient bandwidth shall be provided that users connected to the system shall receive no less than 56 Kb/sec of throughput to the internet. If 56 Kb/sec to each use cannot be maintained ninety-eight percent (98%) of the time each day over a two (2) week period, adjustments to the system, including the Internet connection, shall be made to achieve this goal."

Q#13 What is the current and / or expected repair response times for both the wireless services and payphone services ?

A#13 The current providers are expected to respond to repair requests with the understanding, as set forth in the current RFP, that the Service Plazas are open 24/7 and that the provision of these services to the traveling public is of the utmost importance. Pursuant to the RFP at PART 3, Section D: "It is the responsibility of the Selected Service Provider to ensure the Pay Telephones and Wireless Internet equipment is maintained in excellent working order. The Selected Service Provider shall acknowledge that the Service Plazas are open for business twenty-four (24) hours a day, seven (7) days a week and the Selected Service Provider's equipment may not be readily observed by Commission personnel or the public for extended periods of time."

Q#14 What type of connection does AT&T currently use for its wireless services - ie. DSL, T1, cable, cellular wireless (3G/4G) ?

A#14 AT&T currently utilizes T-1 leased lines for all Service Plaza locations

Q#15 What is the policy regarding bidding on this RFP, if our company can provide \$2 million in liability, but not \$5 million ?

A#15 The Commission will reduce the excess liability insurance limit to \$2 million under the RFP with this Addendum No 1

Q#16 What is the policy regarding bidding on this RFP, if our company cannot obtain a performance bond NOR a bank irrevocable letter of credit ?

A#16 The proposal guaranty (\$5,000 for Pay Telephone Service and \$5,000 for Wireless Internet Service) and the performance bond (\$25,000 annually for Pay Telephone Service and \$25,000 annually for Wireless Internet Service) are both required in order to be considered for award under the RFP. The proposal guaranty must be submitted with the Proposal. Only evidence of the Responding Service Provider's ability to obtain the performance bond must be submitted with the Proposal. The actual performance bond must be submitted upon Notice of Contract Award

MODIFICATIONS TO THE RFP VIA ADDENDUM NO. 1

Deletions are shown with ~~strikethrough~~ text.
Changes/Additions are shown with ***bold italicized*** text.

Page 50, General Terms and Conditions, Section Q - Insurance, Bonds, Injuries and Litigation: The following modification is made to the Excess Liability Insurance requirement.

“iii. The Selected Service Provider shall purchase and maintain Umbrella/Excess Liability Insurance over primary Commercial General Liability and Commercial Automobile Liability in an amount not less than ~~\$5,000,000~~ ***\$2,000,000***.”

Receipt of Addendum No. 1 to RFP for Pay Telephone and Wireless Internet Services at Ohio Turnpike Commission Service Plazas is hereby acknowledged:

(Firm Name)

(Signature)

(Printed Name)

Date: _____

**RFP – PAYPHONE/WI-FI SVCS
FEBRUARY 2011**

Verizon Wireless
5175 Emerald Parkway
Dublin, OH 43017
Attn: Carla Eisenloffel

Advanced Public Payphones
5430 Fishburg Road
Dayton, OH 45424-4314
Attn: Scott Siegel

American Communications
7621 Central College Road
New Albany, OH 43054
Attn: Thomas Twiss

Netnearu Corp.
2908 Finfeather Road
Bryan, TX 77801
Attn: Todd Benjamin

Wandering WiFi
1425 Ellsworth Industrial Blvd.
Suite 33
Atlanta, GA 30318
Attn: David Tyre

Hospitality WiFi
520 E. Montford Avenue
Ada, OH 45810
Attn: Mark Stevens

AT&I Wi-Fi Services
4509 Freidrich Lane, Bldg. 3
Austin, TX 78744
Attn: Lise Shipley

Solar Systems Networking, Inc.
7100 Euclid Avenue, Suite 120
Cleveland, OH 44103
Attn: Maria Daniel

FSH Communications, LLC
23939 SE 7th Lane
Sammamish, WA 98074
Attn: Dana Alixander

Innovative Businesses & Services
158 Brandon Drive, Unit 1A
Glendale Heights, IL 60139
Attn: Andy Majernik

Northeast Ohio Telephone
3393 Ormond Road
Cleveland, OH 44118
Attn: Ron Jacobs

Coin Phone Management Co
1846 Cargo Court
Louisville, KY 40299
Attn: Vickie Clifford

~~T-Mobile Hot Spot (RTS-UTF)
P.O. Box 863957
Plano, TX 75086-3957~~

Earthlink Business
3000 Columbia House Blvd.
Suite 106
Vancouver, WA 98661
Attn: Traci Emerson

Mesh Canada
42 Airport Road, NW
Edmonton, AB T5G0W7
Canada
Attn: Eric Warnke

Boingo Wireless, Inc.
10960 Wilshire Blvd
Suite 800
Los Angeles, CA 90024
Attn: Joseph DeStasio

The WiFi Company
17027 West 67th Lane
Arvada, CO 80007
Attn: Bruce Williams

Jaroth Inc.
Dba/Pacific Telemanagement Svcs.
811 SW Raintree Dr., Suite 4
Bentonville, AR 72712
Attn: Tara McCage

Broadband Hospitality
590 E. Western Reserve Rd., 9C
Youngstown, OH 44514
Attn: Vince Lucci

Connect USA Inc.
428 Erie Street South
Massillon, OH 44646
Attn: Joe Logan

Advance Lightwave Comm.
446 South Street S.E.
Warren, OH 44483-5752
Attn: Jim Dietl

Wescomm
13200 Kirkham Way, Suite 114
Poway, CA 92064
Attn: Anna Nagel

Hot Point Wireless, Inc.
800 West Huron, Suite 4E
Chicago, IL 60622
Attn: Tom Carroll

OneWiFi/Ewireless
2815 E. 62nd Street,
Suite 210
Indianapolis, IN 46220
Attn: Henry Kurkowski

ICOA, Inc.
111 Airport Road
Warwick, RI 02889
Attn: George Strouthopoulos

DeepCoolClear, LLC
7301 Burnet Road, #102-180
Austin, TX 78757
Attn: Girish Altekar

AT&I Wi-Fi Services
311 South Ackard Street
Room 340-03
Dallas, TX 75202
Attn: Karen Nowicki

ShawnTech Communications, Inc.
1700 Lyons Road, Suite C
Dayton, Ohio 45458
Attn: Tillman Mosley Jr.

Sprint/Nextel
5368 Barkwood Drive
Sheffield Village, OH 44054
Attn: Jonathan Farmerie