

**RESPONSES TO QUESTIONS ASKED REGARDING**  
**OHIO TURNPIKE COMMISSION**  
**REQUEST FOR PROPOSALS**  
**FOR CONSULTING SERVICES RELATED TO**  
**THE OHIO TURNPIKE COMMISSION'S**  
**PROPERTY AND CASUALTY INSURANCE PROGRAM**

**Issue Date: February 6, 2007**

**Inquiry Cut-Off Date: February 27, 2007**

**Response Due Date: March 6, 2007, 2:00 p.m. (E.S.T.)**

To follow are responses to questions asked by companies in receipt of the Request for Proposals ("RFP") issued by the Ohio Turnpike Commission for Consulting Services related to the Ohio Turnpike Commission's Property and Casualty Insurance Program. Answers are in *italics*.

1. Is the Commission willing to negotiate the contract terms, such as including a limitation of liability?

*The contract terms are, to a large extent, non-negotiable, particularly the indemnification and insurance provisions.*

2. What is the expected process for selecting a claims adjustment service provider? Will this include, similar to the broker and insurance program selection, the development of an RFP, review of RFP responses, presentations/meetings with selected claims providers and a final selection analysis?

*We need to wait until the insurance carrier is selected to determine what type of process will be utilized to select the claims adjusting firm.*

3. Who is the current claims adjustment service provider?

*York Claims Service.*

4. What is contemplated by "implementation of risk management programs" in the scope of work section?

*Programs to increase safety and reduce claims.*

5. Is there any information regarding loss experience and/or actuarial analysis that has been completed, which could be shared?

*The loss report is attached for the last three (3) years.*

6. Does the Commission currently have a risk management consultant? If so, who provides these services?

*No. These services are performed internally.*

7. With respect to the current insurance program, who are the current broker(s) and insurers? Can more information be shared regarding the premiums, limits and retentions?

*Insurance schedule is attached.*

8. To whom was the Request for Proposal sent?

*Please see the attached list.*

9. Did the Ohio Turnpike Commission utilize the services of an insurance consultant in 2006, if so, who was that insurance consultant?

*No.*

10. If there is an insurance consultant that currently serves the Ohio Turnpike Commission, who is that insurance consultant?

*See Answer to Question 9.*

11. The RFP does not address the hourly rate to do the Consulting?

*See page 5 of the RFP. We are asking Respondents to propose an hourly rate.*

12. The RFP doesn't ask for the number of billed hours it will take to do the project.

*See page 5 of the RFP.*

13. Please provide a list of all the attendees at the Pre-Bid Conference.

*The pre-bid conference is not for this RFP, rather for the ensuing RFP, if the Commission decides to seek proposals, to select the brokers.*