

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Approving the Selection of Applegreen Electric US Inc. to Furnish, Install, Maintain and Operate Electric Vehicle Supply Equipment at the Great Lakes and Towpath Service Plaza and the Mahoning Valley and Glacier Hills Service Plaza

WHEREAS, on January 10, 2024, the Ohio Turnpike and Infrastructure Commission (“Commission”) issued Request for Proposals (“RFP”) No. 2-2024 to select a contractor to furnish, install, maintain and operate electric vehicle supply equipment (“EVSE”) at select service plazas for Ohio Turnpike customer use; and

WHEREAS, on March 6, 2024, four (4) proposals were received in response to the RFP; and

WHEREAS, an Evaluation Team, comprised of the Chief Engineer/Deputy Executive Director, Director of Service Plaza Operations, Procurement Manager, Western Division Service Plaza Manager, and Staff Engineer, reviewed the proposals and determined that the proposal submitted by Applegreen Electric US Inc. (“Applegreen”) was the highest ranked proposal and commenced negotiations with Applegreen; and

WHEREAS, on September 6, 2024, the Commission made a last and final offer to Applegreen, which Applegreen responded to on September 12, 2024, accepting the following terms, as further described in the Evaluation Team’s recommendation memorandum:

- Agreement Term - to commence on the date of possession and expire on December 31, 2031, with an additional 5-year renewal term, subject to mutual agreement of both parties.
- No capital expenditure by the Commission.
- No buy-out at the end of the term.
- Locations - Great Lakes/Towpath and Mahoning Valley/Glacier Hills only.
- One time upfront master licensing payment – Total \$40,000 for 4 sites.
- Stall Licensing Fee - \$1,500 per stall per annum (pro-rated for partial years on a monthly basis).
- Gross Revenue Share - 1% gross revenues (excluding taxes) in excess of the annual stall licensing fee.
- Annual Guarantee - \$24,000 per annum (a minimum of \$1,500 per stall per annum)

WHEREAS, the Evaluation Team recommends that the Commission approve the selection of Applegreen as submitting the proposal providing essential transportation services and agreed to terms offering the best value to the Commission in terms of service and revenues and to authorize the Executive Director to execute an EVSE agreement with Applegreen pursuant to the terms recited above and the EVSE Agreement included in the RFP, for an initial term that would commence on the date of possession and expire on December 31, 2031, with one possible, five (5) year renewal term; and

WHEREAS, the Director of Contracts Administration has determined that all legal requirements have been performed and that the proposals were solicited on the basis of the same terms, conditions and specifications with respect to all respondents and the Commission may legally enter into an agreement with Applegreen; and

WHEREAS, the Office of Equity and Inclusion (OEI) Contracts Coordinator waived the program requirements due to lack of subcontracting opportunities and availability of certified firms; and

WHEREAS, the Executive Director has reviewed the report of the Evaluation Team and approves the recommendation that the Commission select Applegreen to furnish, install, maintain and operate EVSE at the Great Lakes and Towpath Service Plaza and the Mahoning Valley/Glacier Hills Service Plaza pursuant to the terms recited above and the EVSE Agreement included in the RFP; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED, by the Ohio Turnpike and Infrastructure Commission that the selection of Applegreen Electric US Inc. to furnish, install, maintain and operate EVSE at the Great Lakes and Towpath Service Plaza and the Mahoning Valley/Glacier Hills Service Plaza, pursuant to the terms recited above and the EVSE Agreement including in the RFP, is approved and that the Executive Director is authorized to execute an EVSE agreement with Applegreen Electric US Inc. for an initial term that would commence on the date of possession and expire on December 31, 2031, with one possible, five (5) year renewal term.

(Resolution No. 103-2024 adopted October 21, 2024)