

# OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

## **Resolution Approving the Selection of Usource, LLC to Perform Energy Supplier Consulting and Brokerage Services, and Approving a Competitive Process to Select Gas and Electric Suppliers for the Approximate Annual Amount of \$79,720.00**

WHEREAS, on January 12, 2024, the Ohio Turnpike and Infrastructure Commission (“Commission”) issued a Request for Proposals (“RFP”) No. 3-2024 for Energy Supplier Consulting and Brokerage Services to advise the Commission on procuring its new supply contracts for electric and natural gas and provide utility data management services; and

WHEREAS, on January 26, 2024, nine (9) proposals were received to perform the Energy Supplier Consulting and Brokerage Services, which were reviewed by an Evaluation Team consisting of the Maintenance Engineer, the Chief Financial Officer, the Accounting Manager, and the Administrative Assistant to the Chief Financial Officer, which, after meeting with the two top-ranked Firms, concluded that Usource, LLC, of Hampton, New Hampshire (“Usource”), submitted the Proposal offering the best value in terms of service and price to broker the Commission’s energy consumption portfolio and furnish a utility management software system that provides the Commission’s energy consumption data management and utility bill processing and payment; and

WHEREAS, the Evaluation Team believes that Usource’s Proposal to provide ongoing review of the Commission’s utilities, provide regular energy market and regulatory intelligence, automate the entry of billing information, issue alert notices for any anomalies and benchmark facilities’ performance and efficiencies to prioritize capital spending for energy saving improvements; and

WHEREAS, overall, the procurement methods and utility management software system including utility bill processing and payment that Usource proposed was the best fit to satisfy the Commission’s needs; and

WHEREAS, the volatility and nature of the gas and electric energy supply market only allows energy suppliers to hold firm pricing for mere hours after the lowest pricing is identified, requiring the Commission to execute agreements with energy suppliers that have the potential to exceed \$150,000.00 without an intervening Commission Meeting; and

WHEREAS, the Director of Contracts Administration advises that the process to select the Energy Supplier and Brokerage Consultant was conducted in conformance with the Commission’s procedures for the selection of personal services providers, and further that the proposed process for bidding the suppliers of the Commission’s energy requirements conforms with Section 9.30 of the Ohio Revised Code; and

WHEREAS, the Executive Director has reviewed the report of the Evaluation Team and approves the recommendation that the Commission should select Usource, LLC, of Hampton, New Hampshire, as its provider of Energy Supplier Consulting and Brokerage Services and that the Commission should procure its future natural gas and electricity consumption through Usource; and

WHEREAS, Commission action is necessary to approve the contract in accordance with Article V, Section 1.00 of the Commission’s Bylaws because the expenditures will exceed \$150,000.00; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED, by the Ohio Turnpike and Infrastructure Commission that the proposal submitted by Usource to perform Energy Supplier Consulting and Brokerage Services to identify and engage suppliers of the Commission’s gas and electric energy requirements for \$.0011 per kWh of electricity and \$.09 per Mcf of natural gas, and furnish a software system that provides the Commission’s energy consumption data management including utility bill processing/payment for \$.0005 per kWh for electric bills and \$.012 per Mcf for gas bills, in the approximate annual amount of \$79,720.00, is approved and that the Executive Director is authorized to execute the agreement on the basis of said proposal for a period of five (5) years and terminating upon the expiration of the supply contracts executed as a result of its services performed during the five (5) year term; and

FURTHER RESOLVED, that the Executive Director is authorized to execute agreements with the gas and electric suppliers selected under the process established through the services of Usource, LLC.

**(Resolution No. 34-2024 adopted February 20, 2024)**