

**OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION**

**Resolution Approving the Selection of AP Cleaning Company, LLC DBA Alpha Omega Cleaning Company for Janitorial Services at the Mahoning Valley and Glacier Hills Service Plazas in the Amount of \$2,743,200.00 for the Initial Three-Year Term**

WHEREAS, on February 9, 2024, the Ohio Turnpike and Infrastructure Commission (“Commission”) issued a Request for Proposals Number 6-2024 (“RFP”) to furnish janitorial services at the Commission’s Mahoning Valley and Glacier Hills Service Plazas for an initial term of three years, with the option to renew for up to three, two-year renewal terms; and

WHEREAS, on March 1, 2024, three companies submitted proposals (“Proposals”) to furnish the janitorial services at the Mahoning Valley and Glacier Hills Service Plazas; and

WHEREAS, an Evaluation Team comprised of Service Plaza staff evaluated the Proposals and awarded a technical score to each respondent; and

WHEREAS, the sealed price proposals were opened separately and reviewed after the technical scores were assigned to the Proposals, and the Evaluation Team determined that selecting the Proposal from AP Cleaning Company, LLC DBA Alpha Omega Cleaning Company (“AP Cleaning”) for the Mahoning Valley and Glacier Hills Service Plazas serves the best interests of the Commission based on the combined merits of the technical proposal and pricing; and

WHEREAS, an evaluation of the proposed wage scale verified that AP Cleaning’s hourly wages meets or exceeds wages for similar positions in the Northeastern Ohio non-metro region based on the most recent Bureau of Labor Statistics data; and

WHEREAS, the Office of Equity and Inclusion reviewed the participation commitments the respondent made to small business entity (SBE) certified firms and determined that AP Cleaning demonstrated a good faith effort to meet the program goal of 15%; and

WHEREAS, the Evaluation Team recommends that the Commission approve an agreement as a result of this process based on the Proposal submitted by AP Cleaning for the Mahoning Valley and Glacier Hills Service Plazas, which accepting the following price proposals serve the best interests of the Commission:

<b>Company</b>	<b>Service Plazas</b>	<b>Monthly Cost</b>	<b>Annual Cost</b>
AP Cleaning	Mahoning Valley and Glacier Hills (Combined)	\$38,100 (per plaza)	\$914,400.00

**Hourly Rate:** \$13.25 which applies to services and supplies for requested services beyond the specified contracted scope.

WHEREAS, the Director of Contracts Administration has determined that all legal requirements have been performed and that the proposal was solicited on the basis of the same terms, conditions and specifications with respect to all respondents and the Commission may legally enter into an agreement with AP Cleaning; and

WHEREAS, the Executive Director has considered the recommendations and concurs with the selection of AP Cleaning to perform the necessary services.

NOW, THEREFORE, BE IT

RESOLVED, by the Ohio Turnpike and Infrastructure Commission that the Proposal submitted by AP Cleaning Company, LLC DBA Alpha Omega Cleaning Company is selected as the best proposal in terms of service and price to perform janitorial services at the Mahoning Valley and Glacier Hills Service Plazas for \$914,400.00 per year, and that the Executive Director is authorized to enter into an agreement on the basis of the Proposal for a term of three years, in an estimated total amount of \$2,743,200.00, with the option to renew for up to three, two-year renewal terms over the entire term of the agreement.

**(Resolution No. 56-2024 adopted April 15, 2024)**