## OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

## Resolution Approving the Second Modification to the Contract with InfoSend, Inc. to Furnish Printing and Mail House Services in the Not-To-Exceed Estimated Five-Year Cost of \$4,421,991.00

WHEREAS, the Ohio Turnpike and Infrastructure Commission ("Commission") selected InfoSend, Inc. ("InfoSend") to perform printing and mail house services for the Commission's new toll collection system, pursuant to the adopted resolutions detailed below:

## APPROVED SERVICES/PRICING

| CONTRACT | SERVICES   | PRICING<br>PROPOSAL  | APPROVAL               | AMOUNT       |  |  |
|----------|--|--|------------------------|--------------|--|--|
|          | Printing and mailing toll invoices, statements and other E-ZPass account holder correspondence   | April 10, 2022   | Resolution No. 55-2022 | \$512,800.16 |  |  |
|          | Amendment to update estimated quantities to incorporate creation of PDF files to be sent back to the Customer Service Center back-office system for email delivery; update not-to-exceed estimated contract cost for initial 5-year term | March 10, 2023<br>(Revised to update<br>estimated<br>quantities) | Resolution No. 41-2023 | \$541,366.00 |  |  |

TOTAL AMOUNT TO DATE: \$541,366.00

## **PROPOSED**

|                     |   | PRICING<br>PROPOSAL |          |                |
|---------------------|---|---------------------|----------|----------------|
| CONTRACT            | SERVICES  |                     | APPROVAL | AMOUNT         |
| Second<br>Amendment | Amendment to update initial costs to include postage and to update annual estimated quantities for services and materials costs; update not-to-exceed estimated contract cost for initial 5-year term | N/A                 | Proposed | \$4,421,991.00 |

TOTAL AMOUNT WITH MODIFICATION: \$4,421,991.00

WHEREAS, the Chief Financial Officer recommends that the not-to-exceed estimated five-year contract cost be updated to include: (1) postage costs, which were not factored into the prior estimates for the contract; and (2) updated materials and services estimated costs to factor in the increases in the prior estimates for the following: mail delivery documents, email delivery documents, document postings to customer accounts, and other services; and

WHEREAS, the updated information increases the not-to-exceed estimated five-year contract cost to \$ 4,421,991.00; and

WHEREAS, Commission staff intends to seek additional Commission approval should it recommended exercising the available options to renew the contract in the future; and

WHEREAS, Commission action is necessary under Article V, Section 1.00 of the Commission's Code of Bylaws because the proposed contract modification exceeds the greater of \$150,000 or 10% of the original contract amount; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED, by the Ohio Turnpike and Infrastructure Commission that the contract to furnish Printing and Mail House Services for a period of five years in the revised not-to-exceed estimated amount of \$4,421,991.00 with Infosend, Inc. is approved, and the Executive Director is authorized to execute a second contract amendment based on the updated information set forth in the recitals and to exercise the options to renew the contract for two additional two-year periods.

(Resolution No. 8-2025 adopted January 21, 2025)