OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Approving the Selection of 7-Eleven, Inc. to Provide Fuel and Retail Operations at The Ohio Turnpike and Infrastructure Commission's Fourteen (14) Service Plazas

WHEREAS, on April 1, 2026, the Ohio Turnpike and Infrastructure Commission ("Commission") issued a Request for Proposals ("RFP") No. 8-2026 to select an operator to provide Fuel and Retail Operations at its fourteen (14) Service Plazas for an initial term of ten (10) years, with options to extend for two (2) subsequent five (5) year renewal terms; and

WHEREAS, on July 16, 2026, the Commission received six (6) proposals in response to the RFP; and

WHEREAS, an Evaluation Team consisting of staff from the Service Plaza Operations, with input from Maintenance and Accounting staff, conducted a review of proposals submitted and after scoring the technical proposals, reviewed the revenue sharing proposals; and

WHEREAS, the proposal from 7-Eleven, Inc. ("7-Eleven") guarantees an estimated $12.3 million annually and approximately $123 million over the initial ten (10) year term, representing more than double the revenue generated under the current agreement, alongside a $500,000 renewal bonus at the first five (5) year renewal term; and

WHEREAS, as a result of the proposal review process, the Evaluation Team concluded that the proposal submitted by 7-Eleven delivers the best value in terms of service and price (revenue generation) and recommends that a contract be entered into with 7-Eleven for fuel and retail operations at the Commissions 14 Service Plazas for an initial term of ten (10) years and the option to renew the contract for up to two (2) additional, five-year periods; and

WHEREAS, the Director of Contracts Administration has determined that 7-Eleven's proposal conforms to the requirements of Ohio Revised Code Sections 5537.07 and 5537.13, proposals were solicited on the basis of the same terms and conditions with respect to the respondents and potential respondents, and the Commission may legally accept 7-Eleven's proposal; and

WHEREAS, the Office of Opportunity and Inclusion waived the program requirements for this contract due to the specific work scope and the extent of the subcontracting opportunity available on the project; and

WHEREAS, the Executive Director has reviewed the recommendation of the Evaluation Team and concurs with the recommendation that the Commission should select 7-Eleven as its Fuel and Retail Operator at the Commission's fourteen (14) Service Plazas; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED, by the Ohio Turnpike and Infrastructure Commission that the Proposal submitted by 7-Eleven, Inc. to provide Fuel and Retail Operations at the Commission's fourteen (14) Service Plazas is hereby accepted as the best proposal in terms of service and price (revenue generation) and the Executive Director is directed to: (1) sign a contract with 7-Eleven, Inc. for an initial term of ten (10) years, (2) renew the contract for up to two (2) additional, five-year periods if determined by the Executive Director to be in the best interest of the Commission, and (3) take any and all actions necessary to properly carry out the terms of the contract.

(Resolution No. 89-2026 adopted November 17, 2026)