

**OHIO TURNPIKE AND
INFRASTRUCTURE COMMISSION**

682 Prospect Street
Berea, Ohio 44017
(440) 234-2081

**REQUEST FOR PROPOSALS FOR:
DEPOSITORY BANKING SERVICES
-AND-
PURCHASE CARD SERVICES
-AND-ESCROW AGENT SERVICES
-AND-
AUTOMATED TELLER MACHINE CONCESSION**

Q&A NO. 1

ISSUE DATE
DECEMBER 20, 2017

MANDATORY PRE-PROPOSAL CONFERENCE
10:00 A.M. (EASTERN), JANUARY 18, 2018

INQUIRY END DATE
5:00 P.M. (EASTERN), JANUARY 26, 2018

OPENING DATE
5:00 P.M. (EASTERN), FEBRUARY 9, 2018

ATTENTION OF RESPONDENTS IS DIRECTED TO:

ANSWERS TO QUESTIONS RECEIVED THROUGH 12:00 ON JANUARY 10, 2018

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Q#1 Are we required to fill out all items on the RFP, or may we only submit the items that pertain to the general company information and the particular aspect we are interested in performing?

A#1 Any respondents interested in any individual select portion of the scope of services need only to submit a proposal concerning those aspects of the RFP.

Q#2 If we must complete all portions of the entire application, what information do we put on the pages pertaining to the Banking, P-Card & Escrow Agent portions?

A#2 See the response to Q#1.

Q#3 Regarding 2016 Transaction Totals for ATMs appearing on Page 23, Section 7.0: For withdrawals, are the In-Network and Non-Network numbers separate from the surcharged numbers or are they included in the surcharge totals?

A#3 In-Network and Non-Network numbers are separate from the surchargeable transaction numbers.

Q#4 Regarding 2016 Transaction Totals for ATMs appearing on Page 23, Section 7.0: for withdrawals, are there any fees associated with the current In-Network and Non-Network transactions, or are they completely fee free to both the consumer and the processor?

A#4 There is currently no surcharge (commissionable fees) associated with the In-Network or Non-Network withdraw transactions. "Non-Network" does not refer to other banks, rather in this context includes credit union ATM sharing, ACS/EBT, Government Assistance programs, State issued benefits, foreign bank withdrawals. The Commission does not have information on the fee that a processor may incur in these transactions.

Q#5 Regarding 2016 Transaction Totals for ATMs appearing on Page 23, Section 7.0: For Balance Checks, are there and fees associated with either current In-Network or Non-Network transactions to consumers and processors?

A#5 There are currently no surcharge (commissionable fees) associated with In-Network or Non-Network Balance Inquiry transactions.

Q#6 Regarding ATM Operations on Page 25, Section 7.2: The section contains the following language: “Therefore, no fees may be charged for ATM services without prior written consent of the Commission, which consent will be granted when, in the opinion of the Commission, it best serves the public interest.” We are assuming this section refers to any additional fees to Ohio Turnpike that might arise outside of what will be in the RFP and the Agreements. We are also assuming this does not mean that every consumer must be able to use the services of the ATM completely fee free. This interpretation seems to be in line with the spirit of the document and other portions of the document. Please confirm, or clarify what the language means.

A#5 Correct. The Commission will approve fees based on the proposal. The Commission must approve any changes or additions to those initial approved fees.

Q#6 Regarding the Performance Bond on Page 43-44, Section 15, Q: if we will only submit a proposal for the ATM Concessionaire portion of the RFP, would we be required to post the same amount of performance bond (\$250,000)?

A#6 The Commission still requires a performance bond in the amount of \$250,000 to perform ATM Concession operations exclusively.

Q#7 I assume the preproposal meeting is at your location? Will there be a conference number available for those folks that wish to join however due to travel can call in to the conference. Let me know if you would please.

A#7 Yes, representatives are welcome to join the pre-proposal meeting in-person at the Commission’s administrative offices. Alternatively, any respondent will receive a dial-in information to attend the pre-proposal meeting by telephone after submitting a copy of the executed Confidentiality Agreement through email to purchasing@ohioturnpike.org and sending the original to the Procurement Department at 682 Prospect Street, Berea Ohio 44017.