



**OHIO TURNPIKE AND
INFRASTRUCTURE COMMISSION**
682 Prospect Street
Berea, Ohio 44017

**REQUEST FOR PROPOSALS
FOR
MESSAGE CHAIR CONCESSION OPERATIONS**

RFP Issue Date: February 9, 2018

Inquiry End Date: February 23, 2018

**Proposals from Selected Firms to be received no later than:
5:00 P.M. (Eastern), March 2, 2018**

ATTENTION OF RESPONDENTS IS DIRECTED TO:

ANSWERS TO QUESTIONS RECEIVED THROUGH 12:00 P.M. ON FEBRUARY 23, 2018

ANSWERS TO QUESTIONS RECEIVED THROUGH 12:P.M. ON FEBRUARY 23, 2018

Q#1 Will a BID Bond in the amount of \$50,000 be accepted in replace of a Performance Bond for the initial RFP? Our assurity company will not issue Performance Bonds until we are awarded a contract?

A#1 No bond is required at the time of proposal submission. The proposal must only contain an affirmative statement that the respondent will have the ability to obtain a performance bond if selected for contract award. The Commission will require a performance bond upon selection and prior to contract execution.

Q#2 What is the correct amount of the performance Bond? Page 9 show \$50,000 but page 17 says \$25,000?

A#2 The correct sum is \$25,000. Page 9 of the RFP is revised to require an affirmative statement of the respondent's ability to furnish a \$25,000 bond.

Q#3 Under Part 3 the Exhibits listed do not match the Exhibit on the actual document and I do not see an Exhibit A. Is there an Exhibit A? and what Exhibit is "Affirmation and Disclosure Form?"

A#3 Exhibit A is the Ethics Policy found in the RFP after Appendix 3. Respondents acknowledge receipt of the Ethics Policy in Exhibit A when completing the affidavit in Exhibit B.

Disregard the Affirmation and Disclosure Form found at Exhibit C, which was inadvertently included in the RFP packet.

Summarizing Part 3 – Proposal Submission Requirements, the following submittals comprise a responsive proposal:

- A. Description of the Respondent's understanding of the services required*
- B. Completed Questionnaire found in Appendix 1*
- C. Revenue Sharing Proposal using the form found in Appendix 2*
- D. Details on assets used to perform the services using the form in Appendix 3*
- E. Affirmative statement regarding bonding capacity*
- F. Non-Collusion Affidavit using the form found in Exhibit B*
- G. Acknowledgement using the form found in Exhibit D (not Exhibit C as mistakenly stated in the original RFP).*

Q#4 On page 15 item (g) is missing. Am I missing something or is this just mislabeled?

A#4 Yes, the section is mislabeled. There is no subsection (g) in the provision.

Request for Proposals
Massage Chair Concession Operations
Q&A #1

Q#5 Page 16 #4 says the Commission can terminate with 30 days in advance. No where do I see that the Operator can terminate. Can this be mutual for both parties?

A#5 The Respondents are welcome to propose such a provision in its response to the RFP, and the Commission will consider the proposal along with the other merits of its response and any competing offers.

Q#6 The RFP states that the Commission will observe monthly readings of the non-resettable counters. Will the Commission accept monthly sales reports sent along with test swipe numbers for its employees to back out of the total number on each asset then audit accordingly? We have no issue with you auditing the equipment it just very hard to have my regional manager present to audit each machine.

A#6 Yes, making counts taken remotely available to Commission staff to record monthly audit readings is acceptable.