



**OHIO TURNPIKE AND  
INFRASTRUCTURE COMMISSION**  
682 Prospect Street  
Berea, Ohio 44017  
(440) 234-2081

**REQUEST FOR PROPOSALS FOR:  
DEPOSITORY BANKING SERVICES  
-AND-  
PURCHASE CARD SERVICES  
-AND-  
ESCROW AGENT SERVICES  
-AND-  
AUTOMATED TELLER MACHINE CONCESSION**

**Q&A NO. 2**

ISSUE DATE  
**DECEMBER 20, 2017**

MANDATORY PRE-PROPOSAL CONFERENCE  
**10:00 A.M. (EASTERN), JANUARY 18, 2018**

INQUIRY END DATE  
**5:00 P.M. (EASTERN), JANUARY 26, 2018**

OPENING DATE  
**EXTENDED TO 5:00 P.M. (EASTERN), FEBRUARY 15, 2018**

**ATTENTION OF RESPONDENTS IS DIRECTED TO:**

**ANSWERS TO QUESTIONS RECEIVED THROUGH THE INQUIRY PERIOD  
-AND-  
EXTENSION OF THE OPENING DATE TO 5:00PM ON FEBRUARY 15, 2018**

**ANSWERS TO QUESTIONS RECEIVED THROUGH THE INQUIRY PERIOD**

**Q#8 Who is the current ATM provider?**

*A#8 PNC Bank.*

**Q#9 RE: Deposit of Toll Collections: May we have a historical breakdown of coin, currency and electronic payments (credit card)? Is there a trend toward more electronic payments over the years?**

*A#9 There is a trend toward more electronic payments. See attached documents showing a historical breakdown of cash, credit card, and electronic toll collection (E-ZPass) payments for 2013-2017 and a breakdown of September 2017 bulk coin deposits.*

**Q#10 General: Is the Commission open to allowing bidders to red line the required agreements to add in commentary?**

*A#10 Yes. Any format to clearly communicate exceptions to the materials is acceptable. However, respondents must provide the information requested in Exhibit C through its chosen means of communication those exceptions, including the reasoning for each exception taken.*

**Q#11 Vault Services: Commission states “If a discrepancy is \$50 or greater, the deposit must be counted and verified by a second party.” Please clarify “second party”. Is this another teller from the vault or have the deposits sent someplace else for another verification?**

*A#11 We would like to have the depository bank cause a second teller to count and verify the deposit if there is a \$50 or greater discrepancy.*

**Q#12 Vault Services: Commission states, “The toll plaza will prepare a deposit to pay for the coin/currency delivery.” Would it be acceptable, if instead, orders are deducted from the client’s account on the day the order is prepared at the vault?**

*A#12 Orders are debited from our bank account on the day the order is prepared at the vault. However, the plazas then pay the order back when the armored car services picks up the deposit. The payback deposits are delivered to the Cash Vault to be counted, verified, and credited to our account.*

**Q#13 Vault Services: Please provide more information on the need for images of deposit tickets for cash deposits. Will the Commission consider alternate solution in this area?**

*A#13 The Commission highly prefers that the depository bank's online system shows the toll plaza location with each deposit posting and the ability to click on a link to view an image of each deposit slip. We will consider an alternate solution, but the fulfilling the stated preference will weigh favorably in the evaluation.*

**Q#14 Lockbox: Please define what the lockbox file is that is being viewed on line. Is it an extract file that you use to post your receivables?**

*A#14 We currently go to the bank's online system and view the batches posted for the day with lockbox information. Ideally, we would like to see one batch for each day that includes all lockbox items and correspondence. We would prefer that the bank sends us a notification email indicating that the lockbox batch is complete for the day. With our current banking services provider, there may be multiple batches per day, which is retrieved the following morning.*

*We do not extract the file and post to our receivables. We print the information we need from the Bank's website.*

**Q#15 Lockbox: Do you download the file from the lockbox portal and upload into your system?**

*A#15 No.*

**Q#16 Lockbox: Is the Lockbox file a detail report that you use for posting?**

*A#16 No.*

**Q#17 Lockbox: Can you provide the format of the file?**

*A#17 Not applicable since we do not extract a lockbox file.*

**Q#18 Lockbox: Please define the required availability of funds request. Are you getting ledger credit day and availability the next day or are you using the funds on the date of the lockbox deposit?**

*A#18 The Commission is receiving credit for the lockbox deposit on the same day the items are posted. We typically do not intend to use the funds on the date of the lockbox deposits.*

**Q#19 Lockbox: How are you avoiding same day ledger overdrafts?**

*A#19 Overdrafts are not an issue for the Commission due to the large balances in our bank accounts.*

**Q#20 Escrow Services: Are checks the required method of deposit and distributions?**

*A#20 Yes, checks are the required method of deposit and distribution.*

**Q#21 Escrow Services: Is wire with Fed tracking number acceptable in either the funding or the distribution?**

*A#21 The Commission does not prefer wiring escrow deposits and distributions.*

**Q#22 ATM Services: Does not offering on the ATM have an impact on awards for other services in the RFP?**

*A#22 No, respondents may proposed to perform any or all of the services requested in the RFP. Respondents will not be penalized by not proposing to perform all services or if only offering to perform a single service.*

**Q#23 ATM Services: Does the % of gross income for the ATM bid include both interchange and fee revenue?**

*A#23 "Gross Revenue" is defined in Section 7.3 of the RFP, and includes all revenue received or should have been received for all transactions arising from the concession, without offset other than taxes directly payable to taxing authorities. Any interchange or other fees accruing to the ATM Concessionaire in addition to those fees charged directly to the customer are included in the definition of "Gross Revenue" unless agreed otherwise.*

**Q#24 ATM Services: What reporting/documentation is required to support the monthly payment?**

*A#24 The Commission requires a monthly Transaction Analysis that reports monthly transaction counts for each transaction type offered for each location and asset as follows:*

- 1. Withdrawals*
  - a. In Network*
  - b. Non-Network*

- c. *Surcharge*
- 2. *Transfers*
  - a. *In Network*
  - b. *Non-Network*
- 3. *Balance Inquiries*
  - a. *In Network*
  - b. *Non-Network*

*Please see example for the month of November 2017 representing the acceptable support we currently receive.*

**Q#25 ATM Services: Are there any equipment or branding requirements for the ATMs?**

*A#25 The Commission desires the most current and functionally and aesthetically pleasing equipment, but there are no minimum design requirements other than ADA compliance and suitable for the approximately 12 square feet of space provided. The Commission must receive its agreed upon share of gross revenue derived from the concession, including any advertising revenue.*

**Q#26 Would the Commission be open to bidder outsourcing the ATM Service to a 3<sup>rd</sup> party vendor?**

*A#26 Yes, the Commission will entertain proposals for the respondent to subcontract the performance of the ATM Services, self-perform the ATM Services along with other services described in the RFP or self-perform the ATM Services exclusively.*

**Q#27 Can the State of Ohio provide detailed monthly volume estimates single match payments, partial payments, multiples, check only payments, rejects, foreign items, correspondence items (with payment and without payment)?**

*A#27 No, not applicable.*

**Q#28 Can the State of Ohio provide an image of the remittance document/invoice and envelope for each lockbox PO Box location?**

*A#28 The Commission only has one lockbox location and does not have any remittance requirements.*

**Q#29 Can the State of Ohio provide written processing instructions for the lockbox?**

*A#29 The Commission does not have written processing instructions for the lockbox. The only requirements necessary are detailed in the RFP.*

**Q#30 How does the State of Ohio handle exceptions, correspondence & rejects today for the lockbox?**

*A#30 Not applicable since the Commission does not handle exceptions or rejects from the lockbox.*

**Q#31 Does the State of Ohio accept e-lockbox payments? If so, can the State of Ohio provide additional information on the e-lockbox payments received such as how many are received each month via ACH and paper check in the lockboxes?**

*A#31 No, the Commission does not accept e-lockbox payments.*

**Q#32 Does the State of Ohio have any special processing or requirements (such as: end of month or end of year processing)?**

*A#32 No.*

**Q#33 How does the State of Ohio process out of balance multiple payments?**

*A#33 Not applicable. The Commission does not process out of balance multiple payments.*

**Q#34 Can the State of Ohio accommodate Secure FTP?**

*A#34 Not applicable since the Commission does not use a Secure FTP site.*

**Q#35 Can the State of Ohio provide the daily lockbox data transmission file layouts?**

*A#35 Not applicable since the Commission does not use a lockbox data transmission file.*

**Q#36 Would the State of Ohio like images of correspondence and/or any supporting documents received by the lockbox?**

*A#36 The Commission would like images of the check, check stub, and any other supporting documents received in the envelope. The envelopes do not need to be imaged.*

**Q#37 Does the State of Ohio accept Credit Card payments in the lockbox? If so, How may are received each month?**

*A#37 No, the Commission does not accept credit card payments in the lockbox.*

**Q#38 Does the State of Ohio require an on-line image archive? If so, can the State of Ohio provide additional details on what is required?**

*A#38 The Commission requires a monthly CD for archive purposes, and requires online access the images that have not yet been received on a CD.*

**Q#39 Can the State of Ohio provide additional detail on the daily lockbox transmission deadlines?**

*A#39 Not applicable since the Commission does not use a lockbox data transmission file.*

**Q#40 Does the State of Ohio require MICR capture of the check number and R&T for the lockbox?**

*A#40 No, the Commission does not require MICR capture of the check number and R&T for the lockbox.*

**Q#41 Does the State of Ohio receive daily packages from the lockbox?**

*A#41 The Commission is only able to view images of lockbox items through the Bank's online system. We would prefer that the Bank send us a notification email indicating that the lockbox batch is complete for the day. Currently, there are multiple batches per day occasionally and that information is retrieved the following morning.*

**Q#42 Does the State of Ohio require receipt dating for the lockbox items?**

*A#42 No, the Commission does not require receipt dating for lockbox items.*

**Q#43 ATM Questions: With the "2016 Total Transactions" table on page 23 of the RFP can you provide a definition for each of these items?**

- **In Network**
- **Non-Network**
- **Surcharged**

*A#43 In Network: Host Bank Transactions for which no fees are charged to customer.  
Non-Network: Non-host Bank Transactions for which no fees are charged to customer.  
These could be for related transactions such as credit union ATM sharing, ACS/EBT  
benefits, government/state issued benefits, foreign bank transactions.  
Surcharged: ATM Transactions for which fees are charged. (% of the fee is paid to the  
Commission as provided in the Revenue Sharing proposal).*

**Q#44 Is each column of transaction volume mutually exclusive? In other words, is the total transaction volume 350,486?**

*A#44 Yes, the combined ATM transactions (Withdrawals + Transfers + Inquiries) for all 14 plaza locations in 2016 total 350,486.*

**Q#45 Vault Services Questions: The current process for the vault services process outlines the submission of an email report – of previous day’s activity from which the bank is required to provide provisional credit for toll plaza deposits. An offset debit is required when deposits are received and then actual credit posted for the cash deposits once counted. Is this an absolute must and requirement for the Ohio Turnpike Commission or would they be OK with the deposits being processed/credited when they are actually received in the cash vault.? Would this eliminate a bank from contention should they not provide this ability?**

*A#45 It preferred that the Commission receive a provisional credit for toll plaza deposits prior to the deposits being received in the cash vault. It would not eliminate a bank from consideration should they not provide this ability, but it would reduce the expected interest income received on the accounts when we evaluate the proposal.*

**Q#46 The proposal requires that all Deposit Tickets be viewable by them on-line. Are Cash Only deposit tickets a part of this requirement?**

*A#46 It is highly preferred that all deposit tickets (including cash only deposit tickets) be viewable on-line, however should the bank not provide this, the Commission would expect a work around solution to view all deposit tickets.*

**Q#47 Lockbox Questions: “The Selected Depository Bank will be required to guarantee availability of funds on the same day for checks and deposits drawn on it” Typically, the availability of funds are determined by where the funds are drawn from and which fed district these funds are coming in from. Is this “guarantee availability of funds” an absolute requirement and would this eliminate any banks responding if they don’t guarantee same day funds on checks?**



*A#47 No, the statement was intended as a preferred requirement but it is not an absolute specification to guarantee same day funds on checks.*

**Q#48 On page 15 of the RFP, it is indicated that, “On average, two (2) documents are included with each check remittance (check and stub)”, but on page 71, total image volume is listed as 1400 items, which, if that included check volume in the count, would still be a much higher number than 2 documents per transaction. Which is correct?**

*A#48 The average number of checks deposited in the lockbox per month is about 322 instruments. The 1,400 figure on page 71 of the RFP is an estimate for the number of items that are imaged monthly. Deposit back-up varies by remitter. Some deposits have only the scans of the front and back of the check. Other deposits include copies of OTIC invoices and other various spreadsheets or details.*

**Q#49 On page 15 of the RFP, it is indicated that, “The average monthly lockbox activity for calendar 2017 was 322 transactions”, but on page 71, it shows 260 items, which is correct?**

*A#49 The correct average is 322 transactions; however, for purposes of proposing, please use the template with 260 items.*

**Q#50 Can you please provide us with a sample of the invoice or remittance documents that are being returned with your lockbox transactions?**

*A#50 See attached example of the support received for a deposit from one of our concessionaires. The example is of one of the larger remittance details received. Again, the amount of support we receive varies by remitter.*

**Q#51 Will you view your lockbox information online, or would you like a direct transmission of your receivables information?**

*A#51 We would like to view lockbox information online.*

**Q#52 Collateral Requirements: On page 7, of the RFP (Section 2.4), it is noted that the selected bank must provide security for the repayment of all active and interim deposits pursuant to the Ohio Revised Code of 100% of the amounts on deposit. As a result of the recent Collateral Reform, for the State of Ohio, is this still a requirement to hold collateral at 100% or would the Ohio Turnpike Commission consider a lower collateral based off of the strength and ratings of the institution holding the active deposits?**

*A#52 The Commission requires a minimum of 100% regardless what level the Treasurer of State may approves the institution to maintain as collateral.*

**Q#53 Is the offset of bank fees as attractive as interest earned and does the Ohio Turnpike Commission actively manage their liquidity through a liquidity portal?**

*A#53 The offset of bank fees is important, but the interest earned on the Commission's bank balances is much larger. The Commission does not actively manage liquidity through a liquidity portal.*

**Q#54 P-Card Questions: Would the Ohio Turnpike Commission be willing to provide a current list of vendors, including vendor name and dollar amount spent with that vendor, so we can run a vendor analysis? The vendor analysis will provide us with the information to determine which of the OTC's vendor accept credit card payments today. We will be able to provide the analysis as part of our response under the P-Card section.**

*A#54 See the Vendor Report for 2017 seperately attached as a .xlsx file.*

**Q#55 What is the total employee count?**

*A#55 As of December 31, 2017, the Commission has 945 employees.*

**Q#56 Total work locations?**

*A#56 54 locations in total comprised of 1 administration building, 31 toll plazas, 8 maintenance facilities, and 14 service plazas.*

**Q#57 Does the OTC conduct regular new hire orientations?**

*A#57 Yes, the Commission conducts a new hire orientation for each new hire.*

**Q#58 Direct deposit: is it required of the employees in current state? If not, what % of employees have direct deposit? Are there plans to move to a requirement?**

*A#58 All employees are required to participate in direct deposit.*

**Q#59 Possibility for exclusivity?**

*A#59 Yes, the Commission is willing to enter into an exclusive arrangement with the institution(s) selected to perform each service described in the RFP.*

**Q#60 Intra web capabilities?**

*A#60 The Commission maintains a password limited access intranet to disseminate information to its employees.*

**Q#61 Are we able to provide employee offers as part of program? Are we able to do financial education presentations on Commission time?**

*A#61 You may include offers for employees. Presentations cannot be conducted on Commission time unless invited by the Human Resources department.*

**Q#62 Communication: directly to employees at our cost? Provide to an HR rep then that rep distributes via email? Other?**

*A#62 We would allow communication to the employees through our Human Resources department if they think the material is in both the employees' interests and the Commission's best interests.*

**Q#63 Who is the Turnpike's Advisor for Broker/Dealer investments?**

*A#63 The Commission has an agreement with PFM Financial Advisors, LLC to provide Financial Advisory Services. However, the day to day investment decisions are made by the Commission's Assistant Comptroller and CFO/Comptroller.*

**Q#64 It was provided that average monthly spend is \$100,000 among a total of 43 cardholders. Can you please provide your Average Transaction Size or your average volume of transactions per month?**

*A#64 The average purchase card transaction total is \$208.00, and the average number of purchase card transactions per month is 475.*

**Q#65 What is the purchasing card program currently utilized for (i.e. Travel & Entertainment, Purchasing, Fleet, etc.)?**

*A#65 The purchasing cards are primarily used for fulfilling the Commission's requirements for maintenance, repair and operations materials, parts, equipment and services. The cards are also used for travel expenses (other than gasoline purchases).*

**Q#66 Are you currently receiving an automated data file from your current provider?**

*A#66 No, we are not receiving an automated data file from our current provider.*

**Q#67 Will there be an opportunity to expand this card program with an e-payables solution to pay your vendors? If so, are you able to provide an estimated time period for when those resources will be available?**

*A#67 There is no timetable on seeking such a solution at this time; however, respondents are welcome to provide information on any services relevant to the RFP for the Commission to consider.*

**Q#68 Section 4.3, page 18 references a broker dealer need. Is there an investment advisor that works with the OTC?**

*A#68 See the response to Q#63.*

**Q#69 ATM: Section 7, page 43-44 references the size of the performance Bond as 250,000. Would you please confirm that amount and not the existing amount of \$350,000?**

*A#69 Correct, the Commission assesses the risk and exposure for ATM services and/or Depository Banking Services to require a performance bond in the amount of \$250,000.*

**Q#70 Is the Performance Bond that is to be provided per service or per vendor? For example, if one financial institution provides dual services, is a single bond acceptable?**

*A#70 Yes, one Performance Bond per vendor is adequate. Regardless whether the vendor is selected for multiple or one service, a single performance bond in the amount of \$250,000 is sufficient.*

## Traffic and Revenue YTD Summary 2013-2017

	Electronic Tolls (E-ZPass)		Cash		Credit Card		Totals	
	Vehicles	Revenue	Vehicles	Revenue	Vehicles	Revenue	Vehicles	Revenue
<b>2017</b>	32,902,680	\$196,327,805	19,725,402	\$82,853,111	2,631,513	\$18,076,285	55,259,595	\$297,257,201
<b>2016</b>	31,400,214	\$185,493,867	21,417,423	\$89,680,539	2,135,787	\$14,608,140	54,953,424	\$289,782,545
<b>2015</b>	29,348,058	\$174,624,575	22,279,397	\$93,976,388	1,818,986	\$12,682,095	53,446,441	\$281,283,057
<b>2014</b>	27,138,116	\$159,150,059	22,708,338	\$95,900,960	1,479,050	\$10,510,563	51,325,504	\$265,561,582
<b>2013</b>	25,074,432	\$146,035,739	24,050,143	\$100,574,373	1,240,323	\$8,775,787	50,364,898	\$255,385,898

### Coin Deposits - September 2017

Date	Amount	Toll Plaza Exit	Date	Amount	Toll Plaza Exit	Date	Amount	Toll Plaza Exit			
1	20170901	500.00	151	64	20170911	500.00	151	127	20170919	500.00	140
2	20170901	500.00	187	65	20170911	500.00	145	128	20170919	500.00	52
3	20170901	500.00	180	66	20170911	500.00	140	129	20170919	500.00	151
4	20170901	500.00	161	67	20170911	1,000.00	145	130	20170919	500.00	151
5	20170901	1,000.00	145	68	20170912	300.00	209	131	20170919	1,000.00	145
6	20170905	300.00	234	69	20170912	400.00	234	132	20170919	1,000.00	180
7	20170905	300.00	234	70	20170912	400.00	234	133	20170920	500.00	187
8	20170905	500.00	145	71	20170912	500.00	140	134	20170920	500.00	180
9	20170905	500.00	142	72	20170912	500.00	187	135	20170920	500.00	173
10	20170905	500.00	140	73	20170912	500.00	173	136	20170920	500.00	161
11	20170905	500.00	193	74	20170912	500.00	161	137	20170920	500.00	152
12	20170905	500.00	187	75	20170912	500.00	151	138	20170920	520.00	151
13	20170905	500.00	187	76	20170912	500.00	152	139	20170920	600.00	145
14	20170905	500.00	180	77	20170912	500.00	151	140	20170921	210.00	81
15	20170905	500.00	173	78	20170912	500.00	140	141	20170921	300.00	209
16	20170905	500.00	173	79	20170912	500.00	59	142	20170921	300.00	234
17	20170905	500.00	161	80	20170912	600.00	145	143	20170921	500.00	59
18	20170905	500.00	152	81	20170912	1,000.00	145	144	20170921	500.00	180
19	20170905	500.00	152	82	20170912	1,000.00	180	145	20170921	500.00	161
20	20170905	500.00	151	83	20170913	500.00	173	146	20170921	500.00	142
21	20170905	500.00	151	84	20170913	500.00	187	147	20170921	500.00	145
22	20170905	1,100.00	145	85	20170913	500.00	180	148	20170922	500.00	187
23	20170906	300.00	234	86	20170913	500.00	161	149	20170922	500.00	180
24	20170906	300.00	209	87	20170913	500.00	151	150	20170922	500.00	173
25	20170906	400.00	234	88	20170913	500.00	145	151	20170925	300.00	216
26	20170906	400.00	234	89	20170914	300.00	234	152	20170925	300.00	215
27	20170906	500.00	145	90	20170914	400.00	81	153	20170925	400.00	234
28	20170906	500.00	173	91	20170914	500.00	151	154	20170925	500.00	152
29	20170906	500.00	232	92	20170914	500.00	193	155	20170925	500.00	151
30	20170906	500.00	193	93	20170914	500.00	187	156	20170925	500.00	151
31	20170906	500.00	187	94	20170914	500.00	180	157	20170925	500.00	151
32	20170906	500.00	161	95	20170914	500.00	161	158	20170925	500.00	145
33	20170906	500.00	161	96	20170914	500.00	152	159	20170925	500.00	140
34	20170906	500.00	152	97	20170914	500.00	52	160	20170925	500.00	135
35	20170906	500.00	151	98	20170914	1,000.00	145	161	20170925	500.00	239
36	20170906	500.00	145	99	20170915	500.00	180	162	20170925	500.00	193
37	20170906	500.00	145	100	20170915	500.00	173	163	20170925	500.00	193
38	20170906	500.00	52	101	20170915	500.00	161	164	20170925	500.00	187
39	20170906	1,000.00	151	102	20170915	500.00	151	165	20170925	500.00	180
40	20170906	1,500.00	180	103	20170915	500.00	145	166	20170925	600.00	161
41	20170907	300.00	209	104	20170918	300.00	234	167	20170925	880.00	145
42	20170907	495.00	187	105	20170918	500.00	151	168	20170925	1,000.00	145
43	20170907	500.00	173	106	20170918	500.00	239	169	20170926	300.00	209
44	20170907	500.00	151	107	20170918	500.00	187	170	20170926	400.00	234
45	20170907	500.00	140	108	20170918	500.00	187	171	20170926	500.00	140
46	20170907	500.00	135	109	20170918	500.00	180	172	20170926	500.00	187
47	20170907	600.00	161	110	20170918	500.00	173	173	20170926	500.00	232
48	20170907	1,000.00	145	111	20170918	500.00	161	174	20170926	500.00	173
49	20170908	500.00	151	112	20170918	500.00	161	175	20170926	500.00	173
50	20170908	500.00	180	113	20170918	500.00	152	176	20170926	500.00	161
51	20170908	500.00	161	114	20170918	500.00	151	177	20170926	500.00	161
52	20170908	600.00	145	115	20170918	500.00	140	178	20170926	500.00	152
53	20170911	200.00	218	116	20170918	600.00	145	179	20170926	500.00	151
54	20170911	300.00	234	117	20170918	1,000.00	145	180	20170926	500.00	151
55	20170911	480.00	180	118	20170919	400.00	234	181	20170926	500.01	52
56	20170911	500.00	142	119	20170919	400.00	234	182	20170926	600.00	145
57	20170911	500.00	193	120	20170919	500.00	173	183	20170926	1,000.00	145
58	20170911	500.00	187	121	20170919	500.00	232	184	20170926	1,000.00	180
59	20170911	500.00	180	122	20170919	500.00	193	185	20170927	500.00	151
60	20170911	500.00	173	123	20170919	500.00	187	186	20170927	500.00	180
61	20170911	500.00	161	124	20170919	500.00	161	187	20170927	500.00	161
62	20170911	500.00	152	125	20170919	500.00	152	188	20170927	500.00	152
63	20170911	500.00	151	126	20170919	500.00	145				
							<b>SEPTEMBER TOTAL</b>	<b>98,885.01</b>			

**TRANSACTION ANALYSIS**

**OHIO TURNPIKE**

November, 2017 ATM Transactions

	WITHDRAWALS				TRANSFERS		BALANCE INQUIRIES		Total Transactions
	PNC	NON - PNC	Surcharge	Revenue Share Amount per Surcharge Withdrawal @ \$2.80	PNC	NON - PNC	PNC	NON - PNC	
OTC - BLUE HERON	362	71	703	\$ 1,968.40	2	1	38	122	1,299
OTC - BRADY'S LEAP	517	91	827	\$ 2,315.60	1	-	35	132	1,603
OTC - COMMODORE PERRY	400	70	878	\$ 2,458.40	4	-	42	145	1,539
OTC - ERIE ISLANDS	349	71	844	\$ 2,363.20	1	1	50	136	1,452
OTC - GLACIER HILLS	651	80	879	\$ 2,461.20	2	2	49	138	1,801
OTC - GREAT LAKES	382	71	734	\$ 2,055.20	-	3	31	131	1,352
OTC - INDIAN MEADOWS	250	76	816	\$ 2,284.80	2	1	36	168	1,349
OTC - MAHONING VALLEY	812	133	1,038	\$ 2,906.40	8	2	93	172	2,258
OTC - MIDDLE RIDGE	411	75	856	\$ 2,396.80	2	1	47	218	1,610
OTC - PORTAGE	593	116	968	\$ 2,710.40	5	-	54	166	1,902
OTC - TIFFIN RIVER	220	59	723	\$ 2,024.40	-	1	38	155	1,196
OTC - TOWPATH	337	68	674	\$ 1,887.20	-	3	32	108	1,222
OTC - VERMILLION VALLEY	410	89	961	\$ 2,690.80	-	2	36	132	1,630
OTC - WYANDOT	411	72	966	\$ 2,704.80	3	1	35	170	1,658
<b>TOTAL PAYABLES</b>	<b>6,105</b>	<b>1,142</b>	<b>11,867</b>	<b>\$ 33,227.60</b>	<b>30</b>	<b>18</b>	<b>616</b>	<b>2,093</b>	<b>21,871</b>

REVENUE SHARE CALCULATION			
SURCHARGE WITHDRAWALS (\$3.50 *.80% = \$2.80 PER TRANSACTION)	11,867	\$ 2.80	\$ 33,227.60 \$33,227.60
NATIONAL CITY TRANSACTION AGREEMENT			
PER CONTRACT: NATIONAL CITY CUSTOMER USAGE			
FEBRUARY, 2009 - FEBRUARY, 2010 ESTIMATED CUSTOMER USAGE:	3,500	\$ 1.70	\$5,950.00
<b>TOTAL REVENUE SHARE DUE OHIO TURNPIKE</b>			<b>\$39,177.60</b>





OHIO TURNPIKE COMMISSION

00263

INV DATE	UNIT	INVOICE	INVOICE DESCRIPTION	GROSS	DISCOUNT	NET
12-31-17	4649	DEC 2017 % RENT	DEC 2017 % RENT	28017.70		28017.70
12-21-17	4649	ELEC 11/01-12/01	SPLIT INVOICE 118277	3845.36		3845.36
12-21-17	4649	CA FEES NOV 201	INVOICE 118272	15152.78		15152.78
11-30-17	4649	NOV % RENT ADD	NOV 2017 % RENT ADDL	420.03		420.03

Totals: 47435.87 47435.87

CHECK NO: 1836046  
CHECK DATE: 01/17/18

CHECK TOTAL: 47435.87

Deposit Date: 1/26/2018

Lockbox: 75517

Batch: 273

Transaction: 7

**INVOICE**



Remit To:  
OHIO TURNPIKE AND INFRASTRUCTURE  
COMMISSION  
PO BOX 75517  
CLEVELAND, OHIO 44101-4755

Invoice Date 21-Dec-2017  
Invoice 118277  
Order

Invoice To:  
[REDACTED]

Customer	13312010
Terms	Net Due Upon Receipt

Deliver To:  
[REDACTED]

Lin No.	Part Code	Description	Quantity	Uom	Price	Uom	Value
1		ELECTRIC USAGE NOVEMBER 2017 MAHONING VALLEY & GLACIER HILLS	1.00	EA	6,662.68	EA	6,662.68

Line Totals	6,662.68
Total Tax	0.00
Freight	0.00
Discount	0.00

Total Invoice Value USD 6,662.68

#4648  
5404 2,817.32  
2,817.32\*\*

#4649  
5477 3,845.36  
3,845.36\*\*

6,662.68\*\*

02/03  
ELEC 11/1-12/1  
12/21  
Inv 118277 Split  
12/31

Deposit Date: 1/26/2018  
Lockbox: 75517  
Batch: 273  
Transaction: 7

**INVOICE**



Remit To:  
OHIO TURNPIKE AND INFRASTRUCTURE  
COMMISSION  
PO BOX 75517  
CLEVELAND, OHIO 44101-4755

Invoice Date 21-Dec-2017  
Invoice 118275  
Order

Invoice To:  
[REDACTED]

Customer	13312010
Terms	Net Due Upon Receipt

Deliver To:  
[REDACTED]

Lin No.	Part Code	Description	Quantity	Uom	Price	Uom	Value
1		COMMON AREA FEE FOR NOVEMBER 2017 GLACIER HILLS	1.00	EA	13,797.98	EA	13,797.98
Line Totals							13,797.98
Total Tax							0.00
Freight							0.00
Discount							0.00
Total Invoice Value						USD	13,797.98

Deposit Date: 1/26/2018  
Lockbox: 75517  
Batch: 273  
Transaction: 7

*Jack*

- #4848 / #42916 Glacier Hills  
 Computation of Percentage Rent  
 Lease Year Ended December 31, 2017

Vendor # 263  
 Invoice Date: 12/31/2017  
 Due Date: 12/31/2017  
 Description: Dec 2017 % Rent

M - Gross Sales			
From	2,800,000.00	to	3,000,000.00 5.00%
From	3,000,000.00		3,500,000.00 7.00%
From	3,500,000.00	to	and up 10.00%

Month	Monthly Gross Sales	Total Annual Sales		
January-17	167,222.32	167,222.32	8.00%	
February-17	138,322.80	306,545.12	8.00%	
March-17	188,440.13	494,985.25	8.00%	
April-17	238,718.00	734,703.25	8.00%	
May-17	261,184.44	995,887.69	8.00%	
June-17	308,888.09	1,305,626.78	8.00%	
July-17	340,884.00	1,646,579.78	8.00%	
August-17	295,852.42	1,942,332.20	8.00%	
September-17	216,492.77	2,167,824.97	8.00%	
October-17	226,050.73	2,392,875.70	8.00%	
November-17	228,831.11	2,612,406.81	8.00%	
		(2,800,000.00)		
		112,406.81	8.00%	112,406.81 Per Turnpike
				= 112,406.81
				x 8%
				8,820.34 A/C 85100 Went over in November
December-17	210,582.68	210,582.68	8.00%	10,829.13 A/C 85100 December Sales
		2,822,989.39		
<b>Total</b>	<b>2,822,989.39</b>	<b>2,822,989.39</b>		<b>\$ 16,149.47 Total % Rent Owed 2017</b>

Deposit Date: 1/26/2018  
 Lockbox: 75517  
 Batch: 273  
 Transaction: 7

*Sarah*

Mahoning Valley #4648 / #42815  
 Computation of Percentage Rent  
 Lease Year Ended December 31st, 2017

Store 4648  
 Vendor # 283  
 Invoice Date: 12/31/2017  
 Due Date: 12/31/2017  
 Description: Dec 2017 % Rent

Gross Sales		
From	3,000,000.00	3,800,000.00 7.50%
From	3,800,000.00	to and up 10.00%

Month	Monthly Gross Sales	Total Annual Sales			
January-17	217,028.76	217,028.76	8.00%		
February-17	178,409.64	395,438.30	8.00%		
March-17	238,700.48	632,138.78	8.00%		
April-17	218,026.63	850,165.38	8.00%		
May-17	331,896.09	1,282,131.47	8.00%		
June-17	453,913.84	1,696,048.41	8.00%		
July-17	475,482.73	2,171,538.14	8.00%		
August-17	411,827.74	2,583,365.88	8.00%		
September-17	300,137.84	2,883,503.72	8.00%		
October-17	320,223.18	3,203,726.87	8.00%		
		Went over in Oct	7.50%		
		\$1,000,000.00 →	(3,000,000.00)	\$	203,726.87
				at 7.5%	
				\$	15,284.82
				A/C #8100	Oct % Rent Owed
November-17	313,274.48	Went over in Nov	3,516,801.36		
		\$2,800,000.00 →	(3,600,000.00)		
			16,801.36	10.00%	\$ 1,680.14
			298,473.12	7.80%	\$ 22,338.48
					A/C #8100 Nov % Rent Owed
					\$ 25,918.62
					Total Nov % Rent
December-17	280,176.99	\$	280,176.99	10.00%	\$ 28,017.70
					A/C #8100 Dec % Rent Owed
Total	3,788,978.35		3,816,801.36		Total 2017 % Rent

Deposit Date: 1/26/2018  
 Lockbox: 75517  
 Batch: 273  
 Transaction: 7

**INVOICE**



Remit To:  
OHIO TURNPIKE AND INFRASTRUCTURE  
COMMISSION  
PO BOX 75517  
CLEVELAND, OHIO 44101-4755

Invoice Date 21-Dec-2017  
Invoice 118272  
Order

Invoice To:  
[REDACTED]

Customer	13312010
Terms	Net Due Upon Receipt

Deliver To:  
[REDACTED]

Lin No.	Part Code	Description	Quantity	Uom	Price	Uom	Value
1		COMMON AREA FEE FOR NOVEMBER 2017 MAHONING VALLEY	1.00	EA	15,152.78	EA	15,152.78

Line Totals 15,152.78  
Total Tax 0.00  
Freight 0.00  
Discount 0.00

Total Invoice Value USD 15,152.78

Deposit Date: 1/26/2018  
Lockbox: 75517  
Batch: 273  
Transaction: 7

Sarch

Mahoning Valley #4849 / #42918  
Computation of Percentage Rent  
Lease Year Ended December 31st, 2017

Store 4849  
Vendor # 183  
Invoice Date: 11/30/2017  
Due Date: 11/30/2017  
Description: Nov 2017 % Rent

Additional amount owed

Gross Sales			
From	3,000,000.00	3,800,000.00	7.80%
From	3,800,000.00	to end up	10.00%

Month	Monthly Gross Sales	Total Annual Sales	Rate	Amount	Description
January-17	217,028.78	217,028.78	8.00%		
February-17	178,409.54	386,438.30	8.00%		
March-17	238,700.45	625,138.75	8.00%		
April-17	318,028.83	943,166.58	8.00%		
May-17	331,864.08	1,275,030.67	8.00%		
June-17	413,513.94	1,688,544.61	8.00%		
July-17	478,492.73	2,167,037.34	8.00%		
August-17	411,827.74	2,578,865.08	8.00%		
September-17	300,137.84	2,878,999.92	8.00%		
October-17	320,223.15	3,200,223.07	8.00%		
		3,200,223.07	7.80%	\$ 250,617.87	What Owe Oct 2017
		(3,900,000.00)		2.8%	
				\$ 18,264.82	A/C 85100 Oct % Rent Owe
November-17	313,274.49	3,516,801.36			
		(3,800,000.00)			
			10.00%	\$ 1,880.14	A/C 85100 Nov % Rent Owe
			7.80%	\$ 22,236.48	A/C 85100 Nov % Rent Owe
				\$ 23,816.62	Total Nov % Rent
December-17	280,178.99	\$ 280,178.99			
Total	3,786,878.36	3,516,801.36			Total 2017 % Rent

495.59  
we owe  
an  
addit'l  
\$ 420.03  
for  
Nov.  
2017

1. owe \$ 420.03 Addit'l Nov. 2017  
+  
2. Dec. 2017 \$ 28,017.70

Deposit Date: 1/26/2018  
Lockbox: 75517  
Batch: 273  
Transaction: 7