

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Approving the Selection of Electronic Merchant Systems to Perform Credit Card Processing Services for the Estimated Annual Fee of \$195,389.00 for Five Years with the Option to Renew for Three Additional Two Year Terms

WHEREAS, on August 29, 2016, the Commission issued its Request for Proposals (“RFP”) for Credit Card Processing Service to twenty-three credit card processing firms also known in the credit industry as credit card acquirers; and

WHEREAS, the Contract for Credit Card Processing Services shall commence on February 1, 2017 and continue for an initial term of five years, which may be renewed for up to three additional, two-year periods each; and

WHEREAS, ten credit card processing companies submitted proposals in response to the Commission’s RFP on October 7, 2016, and Commission action is necessary to approve the award of the Contract for Credit Card Processing Services in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws because fees under the contract will exceed \$150,000.00; and

WHEREAS, an Evaluation Team comprised of the Director of Audit and Internal Control, the CFO/Comptroller, and the Assistant Technology Manager conducted the technical review of the proposals submitted, and the Commission’s Toll Collection System Integrator provided input during the review; and

WHEREAS, based on the technical review of the Evaluation Team, the top-ranked proposal was submitted by **Electronic Merchant Systems, of Independence, Ohio**, after conducting a negotiation to determine whether its price proposal could be improved upon, and these negotiations resulted in proposed fees that are estimated to cost the Commission **\$195,389.00** per year based on the volume of credit card payments the Commission accepts; and

WHEREAS, based upon the favorable results of the evaluation and price negotiation processes, the Evaluation Team has unanimously recommended that the Commission approve the selection of Electronic Merchant Systems to perform its Credit Card Processing Services; and

WHEREAS, the Director of Contract Administration advises the Commission that all legal requirements have been performed, and that Electronic Merchant Systems has demonstrated its ability to provide the requisite performance bond and insurance policies, and that the Commission may lawfully enter into a Contract with Electronic Merchant Systems to perform its Credit Card Processing Services; and

WHEREAS, the Executive Director has reviewed the reports of the Evaluation Team and the Director of Contracts Administration, and concurs with the recommendation that the Commission should approve the selection of Electronic Merchant Systems to award a Contract for Credit Card Processing Services; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that the selection of **Electronic Merchant Systems, of Independence, Ohio**, as having submitted the best proposal to perform Credit Card Processing Services for the Commission is approved, and that the Executive Director is authorized to execute a Contract with Electronic Merchant Systems to furnish Credit Card Processing Services on the basis of the RFP and revised proposal in the estimated annual amount of \$195,389.00 for a period of five years with the option to renew for three additional terms of two-years each.

(Resolution No. 69-2016 adopted December 19, 2016)