

OHIO TURNPIKE COMMISSION

ADDENDUM NO. 1

BID INVITATION NO. 4187
FOR FURNISHING SODIUM CHLORIDE (ROCK SALT)

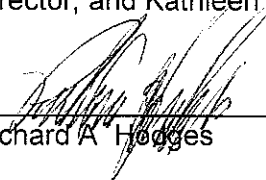
OPENING DATE:
2:00 P.M. (E.D.T.), AUGUST 23, 2012


ATTENTION OF BIDDERS IS DIRECTED TO:

ANSWERS TO QUESTIONS RECEIVED THROUGH 12:00 P.M., AUGUST 17, 2012

MODIFICATIONS TO THE CONTRACT DOCUMENTS
BID FORM INSTRUCTIONS
PAGE 5a

Issued by the Ohio Turnpike Commission August 17, 2012. Authorized by Richard A. Hodges, Executive Director, and Kathleen Weiss, General Counsel.


Richard A. Hodges _____
Date 8/17/12


Kathleen Weiss _____
Date 8/17/12

ANSWERS TO QUESTIONS RECEIVED THROUGH 12:00 P.M., AUGUST 17, 2012:

Q#1 Page 2b Section C: Rejection of Bids Containing Alterations, Erasure, or Irregularities: Bids may be rejected if they show any alteration of form; make any additions not called for; are made conditionally; are incomplete; or are submitted with erasures or irregularities of any kind. Bids may also be rejected as a result of mutual mistake(s) as to any material or elements of the Bid. This statement does not indicate whether or not the bid can be handwritten, can you please clarify?

A#1 *Handwritten bid submissions are acceptable.*

Q#2 On Page 5a it is asking for the unit cost per ton and the unit cost of freight per ton to be listed separately on the page provided. However, on the pricing page provided is asking for Unit Cost (includes freight per ton) Can you please clarify?

A#2 *This Addendum No. 1 corrects the Bid Form Instructions to require the Unit Cost per ton, inclusive of materials and freight. (See the attached replacement page 5a)*

Q#3 Are you able to tell me who else you are soliciting bid from?

A#3 *The Bidders mailing list is attached, however the advertisement for Bids was also published in accordance with law. Therefore, it is not an exhaustive list of the firms from which the Commission is soliciting bids.*

Q#4 Also, Page 16 notes the requirements for Contractors regarding the BWC Drug Free Safety Program. Since this Bid Invitation is not a construction project, I take from the reading that it is one which only requires proof of application to enroll in the BWC Drug Free Safety Program. Is this a specific type of form/letter that is needed to satisfy this requirement? I can't find any reference material for this from past years. Any additional information you can give me would be extremely helpful

A#4 *Enrollment in the BWC Drug Free Safety Program is preferred, but not mandatory. However, Bidders must provide evidence that they have adopted a drug free workplace safety policy that fulfills the BWC's Level 1 requirements. The BWC policy requirements are available at the following web address:*
<http://www.ohiobwc.com/downloads/brochureware/publications/DFWPtechmanual.pdf>

Q#5 On page 17B and C there is verbiage about a 5% advance for an OHIO supplier that I don't recall being in your previous bids. Are we at an automatic disadvantage?

A#5 *The Buy Ohio Program policy was modified in June 2012, however, the five percent (5%) preference as set forth in the policy was unaffected by the modification.*

MODIFICATIONS TO THE CONTRACT DOCUMENTS VIA ADDENDUM NO. 1

(RESPONDING FIRMS ARE ADVISED TO MAKE SURE TO UTILIZE THE ATTACHED REPLACEMENT PAGE IN THEIR BID).

The following changes are made in the Invitation to Bid:

Changes to BID FORM INSTRUCTIONS: Deletions are shown with ~~strikethrough~~ text.
Additions are shown with ***bold italicized*** text

Page 5a: The fifth paragraph of the **BID FORM INSTRUCTIONS** is modified as follows:

Bidders shall insert in the spaces provided for each Item: (i) the unit cost of material ***including freight**** (per ton); ~~(ii) the unit cost of freight (per ton*), based upon the approximate quantity indicated for each delivery destination point;~~ (iii) ~~the total unit cost of materials plus freight (per ton);~~ and ~~(iv)~~ ***ii*** the extended total price thereof, based on the estimated quantity

Receipt of Addendum No. 1, Invitation No. 4187 is hereby acknowledged:

(Firm Name) _____

(Signature) _____

(Printed Name) _____

(Date) _____

BIDDERS MUST RETURN THE ABOVE ACKNOWLEDGEMENT OF RECEIPT OF ADDENDUM NO. 1 WITH THEIR BID.

BID FORM INSTRUCTIONS

Bids are solicited herein, for the furnishing to the Commission, its requirements for sodium chloride (rock salt) to fifteen (15) locations, each of which identifies a separate delivery destination, during the term of Contract to be entered into between the Commission and the Successful Bidder. The sodium chloride to be furnished shall be strictly in accordance with the requirements of the Specifications and the other Contract Documents (unless Proposed Equals are allowed, see page 2e, Section O for instructions on Proposed Equals).

The Schedule of Prices specifies the total estimated quantities of rock salt to the respective delivery locations. The total estimated quantities set forth are approximate and represent the estimated requirements of the Commission during the period of Thursday, November 14, 2012 through Tuesday April 30, 2013, and are to be used only as a basis of the evaluation of Bids.

The total requirements, however, may be more or less than the total estimated quantity requirements. In case of any such variance, the Commission shall be obligated to purchase seventy-five percent (75%) of the aggregate awarded sum of the Total Estimated Quantity Requirements for all delivery destinations combined in the Contract as listed on the Schedule of Prices, page 6b. **The Contractor shall be obligated to supply up to one hundred thirty percent (130%) of the aggregate awarded sum of the Total Estimated Quantity Requirements for all delivery destinations combined in the Contract as listed on the Schedule of Prices, page 6b.** Materials shall be delivered within ten (10) calendar days following receipt by the Contractor of a Delivery Request Order, or on the date(s) scheduled on the Delivery Request, whichever is later. Delivery request Orders shall be issued by the Division Superintendents at either Elmore or Hiram.

The Commission will apply its Domestic and Ohio Preference Policy to this Bid Invitation. However, Bidders are advised of changes to Ohio's "Buy-Ohio" law, Ohio Revised Code Section 125.11 that became effective July 1, 2011. As the result of the changes, two (2) or more bids for Ohio-produced products will no longer disqualify out-of-state bidders. Please note also the Commission's recently revised Domestic and Ohio Preference Policy pages 17b, c and d. The Commission is very interested in promoting and fostering competition for its Sodium Chloride Contracts, and will award a Contract or Contracts to the lowest responsive and responsible Bidder(s) based on what is in the best interest of the Commission.

Bidders shall insert in the spaces provided for each Item: (i) the unit cost of material **including freight*** (per ton); ~~(ii) the unit cost of freight (per ton*), based upon the approximate quantity indicated for each delivery destination point;~~ (iii) the total unit cost of material plus freight (per ton); and ~~(iv) ii~~ the extended total price thereof, based on the estimated quantity

A Bidder may submit a Bid in response to one (1) or more of the fifteen (15) Items, but must submit a Bid on material and freight for each Item. Award of Contract if any award be made, will be based on the lowest responsive and responsible Bid for each Item. If a Bidder's Bid is determined to be the lowest and best for more than one (1) Item, the Contract Award will encompass all such Items in a single Contract.

*The freight cost per ton shall include dumping directly onto the ground or directly into a salt conveying/piling system, subject to demurrage. There will be no additional payment for deliveries completed via dumping directly into an Ohio Turnpike Commission owned or procured salt conveyor system

04700002 - ROAD MAINTENANCE
SALT
BID INVITATION NO. 4187

ADVANCED TURF SOLUTIONS
12840 FORD DRIVE
FISHERS, IN 46038
ATTN: SUSIE LOGAN

AMERICAN MAINTENANCE
SERVICES
26 MARKET STREET - #1001
YOUNGSTOWN, OH 44503
ATTN: SHIRLEY CASEY

AMERICAN MERCHANDISING SVCS.
13308 EUCLID AVENUE
CLEVELAND, OH 44112
ATTN: MICHAEL KING

AMERICAN ROCK SALT CO. LLC
P O. BOX 190
MT. MORRIS, NY 14510
ATTN: JAMIE MCCLAIN

ARMS TRUCKING COMPANY
14818 MAYFIELD ROAD
P.O. BOX 369
EAST CLARIDON, OH 44033

BUCKEYE INTERNATIONAL
4587 HINCKLEY INDUSTRIAL PKWY.
CLEVELAND, OH 44109
ATTN: SEAN MARTIN

CALCIUM CHLORIDE SALES INC.
713 WEST MAIN STREET
GROVE CITY, PA 16127
ATTN: JAMES MCLEAN

CARGILL INC DEICING TECHNOLOGY
24950 COUNTRY CLUB BLVD.
SUITE 450
NORTH OLMSTED, OH 44070
ATTN: JEANNE FREDERICY

CHAS. E. PHIPPS COMPANY
4560 WILLOW PARKWAY
CLEVELAND, OH 44125
ATTN: TRINA HYATT

CHEM-SALES, INC.
3860 DORR STREET
TOLEDO, OH 43607
ATTN: AMOS CLAY SR

CLEVELAND CENTRAL ENTERPRISES
3560 EAST 55TH STREET
CLEVELAND, OH 44105
ATTN: FRANK P. MERCURIO

CORPORATE EXPRESS INC.
4170 HIGHLANDER PARKWAY
RICHFIELD, OH 44286
ATTN: MARILYN BLESKI

DAWNCHEM, INC
30510 LAKELAND BLVD.
WILLOWICK, OH 44095
ATTN: IRISH ASHBURN

DETROIT SALT COMPANY
12841 SANDERS STREET
DETROIT, MI 48217
ATTN: MARTHA GEYER

GREEN SWEEP INC.
P.O. BOX 149
MONCLOVA, OH 43542-0149
ATTN: STEVE FUZINSKI

HOME SUPPLY CENTER INC.
711 NORTH FRONT ST
FREMONT, OH 43420-1998
ATTN: KYLE DARR

HP PRODUCTS
4220 SAGUARO TRAIL
INDIANAPOLIS, IN 46268-4819
ATTN: SONYA WARD

INTERNATIONAL SALT COMPANY
LLC
655 NORTHERN BOULEVARD
CLARKS SUMMIT, PA 18411
ATTN: DANIEL P. THOMPSON

KLINK TRUCKING INC
P.O. BOX 428
3320 W 800S
ASHLEY, IN 46705
ATTN: KIMBERLY SMITH

KUHLMAN CORPORATION
1845 INDIAN WOOD CIRCLE
MAUMEE, OH 43537-4072
ATTN: JOEL BERRY

LAFARGE NORTH AMERICAN
10325 STATE ROUTE 43
STREETSBORO, OH 44241
ATTN: ERIC LUDEWIG

LOGICAL SERVICES, INC
4614 PROSPECT AVENUE #302
CLEVELAND, OH 44103
ATTN: LAVENIA E. FERGUSON

LOWE'S
1952 N. SR 53
FREMONT, OH 43420
ATTN: DERK WALKER

MONROE TRUCK EQUIPMENT, INC.
1051 WEST 7TH STREET
MONROE, WI 53566
ATTN: NANCY SERAFINI

MORTON SALT INC
123 N. WACKER DRIVE
CHICAGO, IL 60606-1743
ATTN: EVELYN ANDERSON

NORTH AMERICAN SALT COMPANY
9900 WEST 109TH STREET
SUITE 600
OVERLAND PARK, KS 66210
ATTN: LINDA WINTER

PGI CONSTRUCTION INC
9900 YORK THETA DRIVE
NORTH ROYALTON, OH 44133
ATTN: JULIE CUNNINGHAM

PURITY CHEMICALS
114 SOUTHFIELD PARKWAY
SUITE 120
FOREST PARK, GA 30297
ATTN: DAVID CALDWELL

R W SIDLEY, INC
6900 MADISON ROAD
THOMPSON, OH 44086
ATTN: BRAD BUESCHER

RAY BERTOLINI TRUCKING
COMPANY
2070 WRIGHT ROAD
AKRON, OH 44320
ATTN: JOE BERTOLINI

SHEMIN NURSERIES, INC.
11245 MOSTELLER ROAD
CINCINNATI, OH 45241
ATTN: NICK ALLEN

SYLVESTER MATERIAL COMPANY
5648 MAIN STREET
SYLVANIA, OH 43560
ATTN: MATT MEDLIN

SYNTECH PRODUCTS CORP
520 E. WOODRUFF
TOLEDO, OH 43604
ATTN: TED LESLIE

THE ACME COMPANY
9495 HARVARD BLVD
YOUNGSTOWN, OH 44512
ATTN: MARTY SUAREZ

TRUMBULL INDUSTRIES
209 PERKINS STREET
AKRON, OH 44304
ATTN: FRED MILLER

UNISOURCE WORLDWIDE INC
7575 E. PLEASANT VALLEY RD
INDEPENDENCE, OH 44131
ATTN: PAT MCILWEE

WOLFF BROTHERS SUPPLY, INC.
6078 WOLFF ROAD
MEDINA, OH 44256
ATTN: JACK CARR

XPEDX - AN INT'L PAPER CO.
9797 SWEET VALLEY DRIVE
VALLEY VIEW, OH 44125
ATTN: MIKE CHAPEKIS

WITH A GRAIN OF SALT
532 GREEN STREET
NEW HAVEN, IN 46774
ATTN: TODD MARTIN

CENTRAL SALT, LLC
385 AIRPORT ROAD, SUITE 108
ELGIN, IL 60123
ATTN: MS. JAIME POSS

NATIONAL SALT DIST INC
1515 S. MAIN STREET
BELLEFONTAINE, OH 43311
ATTN: STEVE BUCK

S.H BELL COMPANY
2217 MICHIGAN AVENUE
EAST LIVERPOOL, OH 43920
ATTN: DORIS THAYER

KLINK TRUCKING INC
3320 W. 800 S.
ASHLEY, IN 46705
ATTN: NELSON HEISLER

E.M.M /BLACK'S DISTRIBUTOR
3546 DELPHOS AVENUE
DAYTON, OH 45417
ATTN: STEPHANIE RAY