

(Estimated Cost: \$1,964,200.00)

OHIO TURNPIKE COMMISSION
682 PROSPECT STREET
BEREA, OHIO 44017

BID INVITATION NO. 4187
FOR FURNISHING SODIUM CHLORIDE (ROCK SALT)
OPENING DATE: AUGUST 23, 2012

CARGILL INC. DEICING TECHNOLOGY BUSINESS UNIT
24950 COUNTRY CLUB BLVD. #450
NORTH OLMSTED, OHIO 44070

****CARGILL INC. AWARDED ITEMS 10, 11 & 12, VIA RESOLUTION NO. 44-2012 ADOPTED 10-15-12***

	DELIVERY DESTINATION	TOTAL ESTIMATED QUANTITY (TONS)	UNIT COST (INCLUDES FREIGHT PER TON)	EXTENDED TOTAL (BASED ON ESTIMATED QUANTITY)	TERMS
1	KUNKLE M.B.	1,200	\$ 55.04	\$ 66,048.00	
2	INTERCHANGE NO. 34	400	\$ 53.86	\$ 21,544.00	
3	SWANTON M.B.	500	\$ 52.91	\$ 26,455.00	
4	INTERCHANGE 59	300	\$ 51.40	\$ 15,420.00	
5	ELMORE M.B.	1,900	\$ 48.96	\$ 93,024.00	
6	RIVER ROAD	300	\$ 49.45	\$ 14,835.00	
7	CASTALIA M.B.	300	\$ 47.51	\$ 14,253.00	
8	HUMM ROAD	900	\$ 46.81	\$ 42,129.00	
9	AMHERST M.B.	5,400	\$ 45.94	\$ 248,076.00	
10	INTERCHANGE 161	3,500	\$ 45.33	\$ 158,655.00	
11	BOSTON M.B.	6,800	\$ 48.33	\$ 328,644.00	
12	INTERCHANGE 187	900	\$ 47.31	\$ 42,579.00	
13	HIRAM M.B.	4,300	\$ 50.30	\$ 216,290.00	
14	INTERCHANGE 218	1,300	\$ 50.21	\$ 65,273.00	
15	CANFIELD M.B.	3,700	\$ 50.41	\$ 186,517.00	NET

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THE DETROIT SALT COMPANY
12841 SANDERS STREET
DETROIT, MICHIGAN 48217

	DELIVERY DESTINATION	TOTAL ESTIMATED QUANTITY (TONS)	UNIT COST (INCLUDES FREIGHT PER TON)	EXTENDED TOTAL (BASED ON ESTIMATED QUANTITY)	TERMS
1	KUNKLE M.B.	1,200	\$ 46.58	\$ 55,896.00	
2	INTERCHANGE NO. 34	400	\$ 45.31	\$ 18,124.00	
3	SWANTON M.B.	500	\$ 43.40	\$ 21,700.00	
4	INTERCHANGE 59	300	\$ 44.41	\$ 13,323.00	
5	ELMORE M.B.	1,900	\$ 42.91	\$ 81,529.00	
6	RIVER ROAD	300	NO BID	NO BID	
7	CASTALIA M.B.	300	NO BID	NO BID	
8	HUMM ROAD	900	NO BID	NO BID	
9	AMHERST M.B.	5,400	NO BID	NO BID	
10	INTERCHANGE 161	3,500	NO BID	NO BID	
11	BOSTON M.B.	6,800	NO BID	NO BID	
12	INTERCHANGE 187	900	NO BID	NO BID	
13	HIRAM M.B.	4,300	NO BID	NO BID	
14	INTERCHANGE 218	1,300	NO BID	NO BID	
15	CANFIELD M.B.	3,700	NO BID	NO BID	NET

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OPENING DATE: AUGUST 23, 2012**

MORTON SALT, INC.
123 N. WACKER DRIVE
CHICAGO, IL 60606-1743

****MORTON SALT AWARDED ITEMS 13, 14 & 15, VIA RESOLUTION NO. 44-2012 ADOPTED 10-15-12****

	DELIVERY DESTINATION	TOTAL ESTIMATED QUANTITY (TONS)	UNIT COST (INCLUDES FREIGHT PER TON)	EXTENDED TOTAL (BASED ON ESTIMATED QUANTITY)	TERMS
1	KUNKLE M.B.	1,200	\$ 46.43	\$ 55,716.00	
2	INTERCHANGE NO. 34	400	\$ 46.41	\$ 18,564.00	
3	SWANTON M.B.	500	\$ 45.46	\$ 22,730.00	
4	INTERCHANGE 59	300	\$ 48.37	\$ 14,511.00	
5	ELMORE M.B.	1,900	\$ 49.46	\$ 93,974.00	
6	RIVER ROAD	300	\$ 49.57	\$ 14,871.00	
7	CASTALIA M.B.	300	\$ 52.41	\$ 15,723.00	
8	HUMM ROAD	900	\$ 52.06	\$ 46,854.00	
9	AMHERST M.B.	5,400	\$ 51.39	\$ 277,506.00	
10	INTERCHANGE 161	3,500	\$ 51.23	\$ 179,305.00	
11	BOSTON M.B.	6,800	\$ 54.22	\$ 368,696.00	
12	INTERCHANGE 187	900	\$ 51.32	\$ 46,188.00	
13	HIRAM M.B.	4,300	\$ 45.82	\$ 197,026.00	
14	INTERCHANGE 218	1,300	\$ 45.90	\$ 59,670.00	
15	CANFIELD M.B.	3,700	\$ 45.90	\$ 169,830.00	NET

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OPENING DATE: AUGUST 23, 2012**

NORTH AMERICAN SALT CO., A COMPASS MINERALS CO.
9900 W. 109TH STREET, SUITE 100
OVERLAND PARK, KS 66210

****NORTH AMERICAN SALT AWARDED ITEMS 1, 2, 3, 4, 5, 6, 7, 8 & 9 , VIA RESOLUTION NO. 44-2012 ADOPTED 10-15-12****

	DELIVERY DESTINATION	TOTAL ESTIMATED QUANTITY (TONS)	UNIT COST (INCLUDES FREIGHT PER TON)	EXTENDED TOTAL (BASED ON ESTIMATED QUANTITY)	TERMS
1	KUNKLE M.B.	1,200	\$ 42.15	\$ 50,580.00	
2	INTERCHANGE NO. 34	400	\$ 40.13	\$ 16,052.00	
3	SWANTON M.B.	500	\$ 39.11	\$ 19,555.00	
4	INTERCHANGE 59	300	\$ 37.55	\$ 11,265.00	
5	ELMORE M.B.	1,900	\$ 39.11	\$ 74,309.00	
6	RIVER ROAD	300	\$ 40.13	\$ 12,039.00	
7	CASTALIA M.B.	300	\$ 41.19	\$ 12,357.00	
8	HUMM ROAD	900	\$ 42.08	\$ 37,872.00	
9	AMHERST M.B.	5,400	\$ 42.97	\$ 232,038.00	
10	INTERCHANGE 161	3,500	\$ 47.20	\$ 165,200.00	
11	BOSTON M.B.	6,800	\$ 48.56	\$ 330,208.00	
12	INTERCHANGE 187	900	\$ 48.38	\$ 43,542.00	
13	HIRAM M.B.	4,300	\$ 46.40	\$ 199,520.00	
14	INTERCHANGE 218	1,300	\$ 46.40	\$ 60,320.00	
15	CANFIELD M.B.	3,700	\$ 46.40	\$ 171,680.00	NET