OHIO TURNPIKE COMMISSION

682 Prospect Street Berea, Ohio 44017

ADDENDUM NO. 2

REQUEST FOR PROPOSALS TO PERFORM TRAFFIC AND REVENUE FORECASTING AND PLANNING FOR THE OHIO TURNPIKE COMMISSION

RFP Issue Date: January 30, 2013

Inquiry End Date: 5:00 p.m. (E.S.T.), February 19, 2013

Proposals to be received no later than: 2:00 p.m. (E.S.T.), February 26, 2013

ATTENTION OF RESPONDENTS IS DIRECTED TO:

MODIFICATIONS TO THE REQUEST FOR PROPOSALS

Page 3, New Page 4b and Page 5

Issued by the Ohio Turnpike Commission February 8, 2013. Issuance authorized by Robin Carlin, Deputy Executive Director and Kathleen Weiss, General Counsel.

Robin Carlin Date

Kathleen Weiss

Date

MODIFICATIONS VIA ADDENDUM NO. 2 TO THE REQUEST FOR PROPOSAL

Deletions are shown with strikethrough text.

Changes/Additions are shown with bold italicized text.

Page 3

The second paragraph of PART III is modified to specify that there are *eleven (11)*, rather than ten (10), items required to include in a responsive Proposal

New Page 4b of the RFP

New Page 4b is inserted into the RFP to provide the eleventh item to submit with the response to the RFP as follows:

"11. Schedule. The Commission expects that the Selected Firm will immediately commence preparing an investment-grade Traffic and Revenue Study upon the award of an Agreement on March 18, 2013, and that the Selected Firm will submit preliminary traffic and revenue estimates to the Commission on or before May 17, 2013. The Commission further expects that the Selected Firm will submit a Final Traffic and Revenue Report to the Commission on or before June 17, 2013, for inclusion in the official statements for any contemplated bond issuances. Responding Firms shall provide a schedule for completing the tasks necessary to achieve the Commission's expected submission dates for the investment-grade Traffic and Revenue Study. If the Responding Firm does not anticipate achieving those submission dates, provide a schedule to perform the necessary tasks to achieve the earliest possible completion date for the investment-grade Traffic and Revenue Study."

Page 5

The RFP is modified to include the following at the end of PART IV:

"The Commission will make the following immediately available to the Selected Firm upon award of an Agreement in the form of electronic data files providing historical information since 2002: (1) Daily Origin (destination trips, miles and revenue by vehicle class for both E-ZPass and cash); (2) Monthly Origin (destination trips, miles and revenue by class for both E-ZPass and cash); (3) Daily traffic density by class between each interchange; (4) Monthly traffic density by class between each interchange; and (5) Summary vehicles, VMT and revenue by class by month by method of payment."

ATTACHMENTS:

Page 3, New Page 4b and Page 5

(RESPONDING FIRMS ARE ADVISED TO UTILIZE THE ATTACHED REPLACEMENT PAGES).

(Firm Name)	
(Signature)	
(Printed Name)	

REQUEST FOR PROPOSALS TO PERFORM TRAFFIC AND REVENUE FORECASTING AND PLANNING FOR THE OHIO TURNPIKE COMMISSION

PART I. Background Information

The Ohio Turnpike Commission (Commission) issues this Request for Proposals (RFP) to select a qualified firm to provide Traffic and Revenue Forecasting and Planning Services.

Firms are invited to submit a response to the RFP by 2:00 p m. (E.S.T.) on February 26, 2013.

PART II. Requirements for Requests for Proposal ("RFP")

For purposes of this RFP, the Commission is requiring a completed Qualification Statement in response to the Commission's "Biennial Request for Qualifications for Construction Engineering & Inspection Services, et. seq.," (hereinafter, the "2013/2014 RFQ") shall be on file with the Commission It is from these qualifications the short list of firms has been chosen to participate in this process.

PART III. Proposal Requirements

The general nature and scope of the traffic and revenue forecasting and planning consulting services are set forth in Exhibit "A" attached hereto

Those Firms invited to submit Proposals in response to the RFP should prepare Proposals that are concise and which shall include an explicit response to the ten eleven (10 11) items listed below:

- 1. **Organization:** Specify the number of professional personnel by discipline based in the Firm's Ohio office.
- 2. Primary Traffic and Revenue Forecasting Consultant ("Consultant"): Designate the individual who will be <u>committed</u> to ensuring performance of all tasks under the Agreement along with a summary of his/her experience under similar consulting agreements. Provide a résumé and contact information (phone number, fax number and e-mail address) for this individual. The proposed primary consultant must possess credentials that uniquely qualify him or her to perform both the traffic and revenue forecasting services. This individual's credentials ideally will include a background in traffic engineering, economics and/or business commerce.

11. Schedule. The Commission expects that the Selected Firm will immediately commence preparing an investment-grade Traffic and Revenue Study upon the award of an Agreement on March 18, 2013, and that the Selected Firm will submit preliminary traffic and revenue estimates to the Commission on or before May 17, 2013. The Commission further expects that the Selected Firm will submit a Final Traffic and Revenue Report to the Commission on or before June 17, 2013, for inclusion in the official statements for any contemplated bond issuances. Responding Firms shall provide a schedule for completing the tasks necessary to achieve the Commission's expected submission dates for the investment-grade Traffic and Revenue Study. If the Responding Firm does not anticipate achieving those submission dates, provide a schedule to perform the necessary tasks to achieve the earliest possible completion date for the investment-grade Traffic and Revenue Study.

PART IV. Assistance from Commission Personnel

Commission personnel will be assigned to assist, as needed, with the coordination of the various aspects of any assignments. Commission personnel will also make available to the Selected Firm all documents in the Commission's possession required for completion of the Selected Firm's duties. Generally, the Selected Firm will be working with the Commission's Chief Engineer and the CFO/Comptroller. The Commission will make the following immediately available to the Selected Firm upon award of an Agreement in the form of electronic data files providing historical information since 2002: (1) Daily Origin (destination trips, miles and revenue by vehicle class for both E-ZPass and cash); (2) Monthly Origin (destination trips, miles and revenue by class for both E-ZPass and cash); (3) Daily traffic density by class between each interchange; (4) Monthly traffic density by class between each interchange; and (5) Summary vehicles, VMT and revenue by class by month by method of payment.

PART V. Consulting Firm Qualifications

The successful Proposal must clearly demonstrate depth of experience in providing traffic and revenue forecasting and planning consulting services, including familiarity with the various methodologies and industry best practices for performing the required tasks. Professional credentials demonstrating experience in providing the aforementioned services will be required.

PART VI. Term of Agreement

The Agreement entered into with the Selected Firm shall commence on or before April 1, 2013, for an initial term of three (3) years. The Commission shall thereafter have the option to extend the Agreement for two (2) possible one (1) year periods. A Form Agreement specific to the traffic and revenue forecasting and planning consulting services to be rendered will be executed that incorporates all of the Terms and Conditions contained in this RFP.

PART VII. Deviations and Exceptions

Responding Firms are expected to raise any questions, exceptions or additions they have concerning the RFP document during the Email/Fax Inquiry Period of the RFP process (see PART XIII) If a Responding Firm discovers any significant ambiguity, error, conflict, discrepancy, omission or other deficiency in this RFP, that Firm should immediately notify the Commission's Procurement Manager, Kevin Golick, of such error and request modification or clarification of the RFP. Responding Firms should clarify whether they agree or take exception to each of the requirements. In the event that it becomes necessary to provide additional clarifying data or information or to revise any part of this RFP. Addenda will be provided to all recipients of this initial RFP.

Deviations and exceptions from terms, conditions, or specifications shall be described fully on the Responding Firm's letterhead, signed and attached to the request. In the absence of such