#### **OHIO TURNPIKE COMMISSION**

#### ADDENDUM NO. 1

# REQUESTS FOR PROPOSALS FOR DISABLED VEHICLE SERVICES ON THE OHIO TURNPIKE

IN

**ZONE 1 (MP 0 to MP 35.0)** 

**ZONE 2 (MP 35.0 to MP 71.0)** 

-AND-

**ZONE 3 (MP 71.0 to MP 110.2)** 

**ISSUE DATE:** 

March 7, 2013

**INQUIRY END DATE:** 

March 21, 2013, 5:00 P.M (E.D.T.)

**OPENING DATE:** 

March 28, 2013, 5:00 P M. (E.D T.)

#### ATTENTION OF BIDDERS IS DIRECTED TO:

# ANSWERS TO QUESTIONS RECEIVED THROUGH 12:00 P.M. (EDT), MARCH 19, 2013

# **MODIFICATIONS TO THE RFPs**

Pages 40, 43 and 57

Issued by the Ohio Turnpike Commission March 19, 2013 Issuance authorized by Robin Carlin, Deputy Executive Director, and Kathleen Weiss, General Counsel

Alli 3/19/13

Kathleen Weiss Date

# Q#1 Can vendors bid on more than one zone?

- A#1 Yes, Responding Operators may submit proposals to provide Disabled Vehicle Services in multiple zones, provided they have a garage located near the Turnpike that meets the proximity requirements of the RFP.
- Q#2 The proposed RFP's term is May 1, 2013 to February 28, 2014. My question: It states that if our intent is not to renew the contract in February, 2014 or sign an extension do we have to notify the Turnpike Commission 180 days prior to February 28, 2014 or is the Turnpike contract done in February. I don't understand the paragraph to the point where I am comfortable knowing exactly what it states. I need to know would I be completed with the contract come February or do I need to contact the Turnpike with a 180 written notice to advise them of my intentions not to rebid. Please let me know exactly what is required and when the notification must be issued to the Commission.
- A#2 Under PART IV of the RFP, the Selected DVS Contractor must provide notice to the Commission at least one hundred eighty (180) days before February 28, 2014 as to whether the Selected DVS Contractor desires to extend the Contract for an additional two (2) year term.
- Q#3 I am requesting a contract for zone 4 so we can bid on this zone also.
- A#3 The Commission is not seeking proposals on Zone 4.
- Q#4 During our conversation I told you that we didn't have heavy duty wreckers and you had mentioned that you may entertain a towing company for light and medium duty services. The bid packet I received states that (2) Heavy Duty Wreckers are required. Could you please clarify this so that I don's waste either of our times. Either way, I want to thank you for the consideration.
- In Section D of PART III, the RFP provides that, the "Selected DVS Operators shall place in service a sufficient number of modern vehicles of good appearance and in first-class mechanical condition that are capable of efficient use in the performance of the service required and in a manner satisfactory to the Commission The Commission desires seven (7) such vehicles in each Zone, but will entertain Proposals for less "Accordingly, each Responding Firm should propose "a sufficient number" of vehicles needed to fulfill the requirements of the RFP. The preferred number of heavy duty wreckers in each zone is two (2), however, the Commission will consider proposals from facilities that have a different configuration of such vehicles, provided they are deemed sufficient to perform the service required in a satisfactory manner.

- Q#5 Page 40 # 25 how much is the bond and why do we need this before we are awarded the contract?
- A#5 There is no bond required to submit a proposal or enter into a contract for these Zones
  The RFP is modified via this Addendum to delete any unintended references to proposal
  and contract bonds
- Q#6 Would flat beds with side recovery units be ok instead of conventional wrecker since you can perform the same service plus the flat bed is safer.
- A#6 Yes Responding Operators may propose additional tilt bed/roll back trucks for passenger vehicles in lieu of traditional wreckers with cranes and wheel lifts. Regardless of the type, Responding Operators must provide a sufficient number of modern vehicles that are capable of efficient use in the performance of the service required and in a manner satisfactory to the Commission. See response to Q#4 above.
- Q#7 Why does a rotator justify so much more money than a regular heavy wrecker. You can have the same money invested in a no rotating truck as rotator and you can perform just about the same tasks?
- A#7 The Commission agrees that a rotator is a much more expensive piece of equipment. However, it provides dual functions (i.e., recovery and towing). Also, a rotator provides a more efficient method for recovering a commercial vehicle from ditches on the Turnpike and for up-righting a commercial vehicle on the roadway. If a Responding Operator does not possess a rotator, the Commission will still consider their proposal.
- Q#8 The towing price should be plus mileage not a flat fee with fuel being over \$4.00 a gallon the math does not add up. Say the first 10 after hook up then mileage starts.
- A#8 The charge for towing passenger vehicles is a flat fee and hooked-mileage is permitted after the first three (3) miles In addition, an hourly commercial towing rate is established and hooked mileage is permissible for those defined vehicle types Milage is \$3 50 for AAA Premium, \$4 25 for AAA Basic, and \$4 25 for non-AAA customers There is some flexibility in the Contract with the Selected DVS Operator(s) to all for milage fees to be raised if fuel costs continue to escalate, provided AAA agrees
- Q#9 Why does AAA get a discounted rate they should pay the prevailing rate that every other customer pays.
- A#9 Selected DVS Operators have certain exclusive rights under the Contract with the Ohio Turnpike Commission. Motorists do not have the ability to choose amongst competing DVS providers for various services on the Ohio Turnpike. Accordingly, DVS Operators must accept the AAA rate for its members

Request for Proposals Disabled Vehicle Services Page 4 of 4

# Q#10 Does AAA cover accidents? And do they pay prevailing rates?

A#10 An accident is generally covered under the vehicle's insurance policy However, if the Selected DVS Operator seeks reimbursement from AAA for a vehicle involved an accident, only the rates established in the RFP shall be charged.

# Q#11 Do we have to accept any other motor clubs on the turnpike?

A#11 Other than AAA, DVS Operators are not required to accept other passenger vehicle motor clubs.

#### MODIFICATIONS TO THE RFP

Deletions are shown with strikethrough text. Changes/Additions are shown with bold italicized text

## **EXHIBIT B - QUESTIONNAIRE**

Numbered Paragraph 25 on page 40 of the RFP is modified to delete the reference to the proposal bond/certified check

#### FORM CONTRACT

Article 1.1 on page 43 of the RFP is modified to delete the reference to the performance bond.

#### ACKNOWLEDGEMENT

The second paragraph on page 57 of the RFP is modified to delete the reference to a Performance Bond

## **ATTACHMENTS:**

RFP Pages 40, 43, 57

O UTILIZE THE ATTACHED REPLACEMENT

(RESPONDING OPERATORS ARE ADVISED TO UTILIZ PAGES).		
Receipt of	Addendum No. 1 to RFP is	hereby acknowledged:
	(Firm Name)	
	(Signature)	
<del></del>	(Printed Name)	
Date:		

	Will the Operator maintain clean waiting rooms and restrooms?			
	Passenger vehicle storage capacity?			
	Commercial vehicle storage capacity?			
	Is yard enclosed with fencing and secured?			
	Total number of employees?			
How many certified passenger vehicle mechanics?				
	How many certified commercial vehicle mechanics?			
How many employees are licensed to operate towing, heavy wrecker and/or rotator truck (list types of licenses)?				
	List employees who carry training certification(s) as tow truck/heavy wrecker/rotator operators and with what organization:			
	Present hours for towing/wrecker/recovery services:			
	Present hours for towing/wrecker/recovery services:  Weekdays:			
	·			

Be sure to enclose the required proposal bond/certified check, attach an insurance certificate with an insurer authorized to conduct business in the State of Ohio with types and levels of coverage as specified in **PART XI**, **Section Q** of the RFP as well as evidence of ability to provide the required performance bond.

#### AGREEMENTS

#### ARTICLE 1 – CONTRACT DOCUMENTS

The Contract Documents shall consist of the following documents: The Form Contract; the RFP and any Exhibits thereto; the Selected DVS Operator's Proposal; and all insurance certificates and the performance bond to be provided by the Selected DVS Operator in accordance with the requirements of the **PART XI**, **Section Q** of the RFP

## ARTICLE 2 – DESCRIPTION OF SERVICES AND TERM

2.1 The Selected DVS Operator shall perform all of the services described in the Contract Documents and reasonably inferable by the Selected DVS Operator as necessary to produce the results intended by the Contract Documents, for:

# DISABLED VEHICLE SERVICES IN DISABLED VEHICLE ZONE(S): ZONE 1 FROM THE INDIANA-OHIO BORDER TO MILEPOST 35.0; ZONE 2 FROM MILEPOST 35.0 TO MILEPOST 71.0; AND/OR ZONE 3 FROM MILEPOST 71.0 TO MILEPOST 110.2

As set forth in **PART IV** of the RFP, the initial term of the Contract shall commence upon the Effective Date and continue through February 28, 2013, and subject to the Notice requirements of **PART IV**, there is the possibility of up to one (1), two-year renewal term

## ARTICLE 3 – PAYMENT FOR SERVICES

The Commission shall pay the Selected DVS Operator for the performance of the Contract, subject to additions as provided for in the Contract Documents, the amount of \$5,200 per month (the "Contract Price") subject to any prevailing mileage rate surcharges as set forth at PART III, Section M of the RFP

## PROPOSAL ACKNOWLEDGEMENT

#### TO THE OHIO TURNPIKE COMMISSION

The undersigned, having full knowledge of the matter contained in the RFP, proposes to furnish to the Ohio Turnpike Commission Disabled Vehicle Services based on the terms and conditions outlined in the RFP, and in accordance with the supplemental Prevailing Rates it has quoted, which is a part of the Responding DVS Operator's Proposal.

The undersigned further agrees that, if awarded the Contract, the Selected DVS Operator shall submit a Performance Bond and proper Certificates of Insurance in accordance with the RFP within ten (10) days of written notification that the Commission has adopted a resolution authorizing the Executive Director to execute a Contract with said DVS Operator. The Selected DVS Operator agrees to commence the work as required in the signed Contract and to timely provide all services and benefits required pursuant to the RFP

The undersigned signatory for the Responding DVS Operator represents and warrants that he or she possesses full and complete authority to submit this Proposal to the Ohio Turnpike Commission and to enter into a Contract if its Proposal is accepted.

Please sign below in accordance with the requirements of PART V, Section N at page 22 of the RFP.

(Name of Representative of Responding DVS Operator)	
(Signature)	
(Title)	
(Post Office Address of Responding DVS Operator	