OHIO TURNPIKE COMMISSION

682 Prospect Street Berea, Ohio 44017 (440) 234-2081

ADDENDUM NO. 2

AGREEMENT TRM-10C

REQUEST FOR PROPOSALS FOR JANITORIAL SERVICES AT THE PORTAGE AND BRADY'S LEAP SERVICE PLAZAS

ISSUE DATE: OCTOBER 17, 2012

INQUIRY END DATE: 5:00 P.M. (E.S.T.), NOVEMBER 7, 2012

OPENING DATE EXTENDED TO: 2:00 P.M. (E.S.T.), NOVEMBER 14 16, 2012

ATTENTION OF RESPONDING CONTRACTORS IS DIRECTED TO:

ANSWERS TO QUESTIONS RECEIVED THROUGH THE END OF THE INQUIRY PERIOD

CHANGES TO THE RFP FOR AGREEMENT TRM-10C COVER PAGE, PAGE 4 AND PAGE 30

Issued by the Ohio Tumpike Commission November 13, 2012. Issuance authorized by Richard Hodges, Executive Director, and Kathleen G. Weiss, General Counsel

Date

| 11/13/12 | Cathleen G Weiss Date

| Date | Date | Cathleen G Weiss | Date | Da

Q#22 Is the contractor responsible for any of the grounds keeping?

A#22 The Selected Contractor is responsible for routine cleaning of the exterior areas as defined in the Area of Responsibility (Exhibit A). See Section G of PART 2 of the RFP The Selected Contractor is responsible for performing the Tasks outlined in the Service Frequency Schedule under the Area of Responsibility entitled Plaza Exterior and Grounds (Contractor's Exhibit 3) However, the Property Management functions (e.g. grounds keeping, landscaping, trimming, maintenance, etc.) is performed by the Commission

Q#23 Is it the contractor's responsible for snow removal from the parking lots?

A#23 No However, see the requirement in PART 2, Section G, Paragraph (iv) of the RFP for the requirement to remove the snow and ice from the perimeter walks and sidewalks leading from the parking areas to the building. The Commission shall provide sodium chloride (rock salt) and storage containers to the Selected Contractor at no cost. For this purpose, the Selected Contractor shall have and provide adequate and appropriate staffing, mechanical and non-mechanical snow removal equipment, and salt spreaders to manage routine seasonal conditions and severe weather events.

Q#24 When cleaning the restrooms can one side of the two sided restrooms be closed off to give a deep thorough cleaning?

A#24 Yes. However, only as outlined in PART 2, Section G, Paragraph (iii) of the RFP The availability and condition of restroom facilities has been and will continue to be a matter of utmost concern to the Commission, as it is to the patrons of the Ohio Turnpike As specified, sections of the restrooms may not be closed or inaccessible to the public for extended periods of time or otherwise between the hours of 5 00 A M and 11 00 P.M. The Commission will insist on full and strict compliance with this material provision of the RFP

Q#25 What are the measurements of the dumpsters needed?

A#25 The size, number and frequency of pickups is to be managed by the Selected Contractor in order to continually meet the requirements of the RFP The commonly used dumpster size is eight (8) cubic yards. The Responding Contractors are advised to carefully review the requirements for Rubbish and Garbage Disposal as outlined in PART 2, Section G, Paragraph (v) of the RFP Also, please closely observe the Tasks in the Contractor's Exhibit 3, Service Frequency Schedule, under the Area of Responsibility Dumpster Areas/Dock Pit

Q#26 Your answer regarding minimum pay rates include statutes covering the Ohio minimum wage, which is currently \$7.70 per hour, increasing to \$7.85 on January 1st,

2013. Should the Ohio minimum wage increase the following January, would the incumbent contractor be successful in its request for a price adjustment, provided all the time requirements were met?

A#26 See PART 2, Section I where the RFP states that "On or before the anniversary date of one (1) year of service, and each calendar year thereafter during the term of the Agreement, the Selected Contractor shall provide the Commission with an Annual Plan that addresses Proposed Adjustments." Under the same section, the RFP further states that, "Should the Selected Contractor request an adjustment to the original Price Proposal, the Commission may request additional documentation from the Selected Contractor to justify that proposed fee adjustments are the result of legitimately escalating costs of doing business without overhead, profit or mark-up of any kind. Acceptance of the adjustment of monthly fee(s) and/or hourly rate shall be at the sole option of the Commission with adjustments not unreasonably withheld. The Commission reserves the right to competitively rebid the Agreement to ensure that the fees for janitorial services provided remain competitive." Finally, see also the statement in the Price Proposal under Section C of PART 2 where the RFP states that, "At least 120 days prior to the expiration of the Selected Contractor's initial term and subsequent renewal terms, the Selected Contractor may request in writing an adjustment to the monthly fee not to exceed the Midwest-Region Consumer Price Index (CPI) for the previous twelve (12) month average and/or an adjustment to the hourly rate based on changes to the minimum wage for the following operating year To ensure that fees for janitorial services remain competitive, it is understood that rate adjustment and/or extension of the Contract is not automatic, but at the option of the Commission "

Q#27 In the event that the Universal Healthcare Law stand as written, with employer liabilities starting 1-1-14, would the Commission recognize the additional, mandatory costs and allow a price adjustment?

A#27 See response to Q#26.

Q#28 At the Portage and Brady's Leap service plazas, we would like to know the specific manufacturer and product name of the wax or finish currently on the terrazzo floors.

A#28 The current contractor uses Diversy-Carefree wax

Q#29 Is there any on-site communication equipment (cell phone/radio/landline/pagers) requirements the Commission would like the successful contractor provide?

A#29 See generally, Section C of PART 2 where the RFP states that, "the Selected Contractor agrees that its personnel shall operate in an efficient manner in accordance with the highest standards of management and customer service, to the end that the public may be served

Janitorial Services at Portage and Brady's Leap Service Plazas Questions and Answers through the end of the Inquiry Period Page 4 of 4

promptly and courteously, and that public esteem may be won for the Selected Contractor and the Commission" Further answering, it is the Commission's expectation that the Selected Contractor's supervisory staff are accessible and available for purposes of communicating and addressing conditions and issues as they arise during the entire term of the Agreement The Selected Contractor may obtain and use any private phone service it desires at its own expense No additional lines or extensions shall be installed except upon prior written approval by the Commission

THE FOLLOWING CHANGE IS MADE TO THE RFP FOR CONTRACT TRM-10C:

Please be sure to use the replacement pages that has been provided with this Addendum No. 1. Changes are shown in **bold italicized** text. Deletions are struck through:

The Cover Page, Page 4 and Page 30 are modified to extend the Opening Date to 2:00 P.M. (E.S.I.), on November 14 16, 2012:

Receipt of Addendum No 2, dated November hereby acknowledged:	13, 2012, to the RFP for Contract TRM-10C is
(Contractor's Name)	
(Individual's Name)	_
(Signature)	
(Date)	_

OHIO TURNPIKE COMMISSION 682 Prospect Street Berea, Ohio 44017 (440) 234-2081

AGREEMENT TRM-10C

REQUEST FOR PROPOSALS FOR JANITORIAL SERVICES AT THE PORTAGE AND BRADY'S LEAP SERVICE PLAZAS

ISSUE DATE: OCTOBER 17, 2012

<u>INQUIRY END DATE:</u> 5:00 P.M. (E.S.T.) NOVEMBER 7, 2012

OPENING DATE *EXTENDED TO*: 2:00 P.M. (E.S.T), NOVEMBER 14 16, 2012

SUBMITTED BY:		
COMPANY NAME		
CONTACT NAME		
STREET ADDRESS		
CITY AND STATE	ZIP	
TELEPHONE NUMBER	FAX NUMBER	
EMAIL ADDRESS		

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Request for Proposals for AGREEMENT TRM-10C Janitorial Services at the Portage and Brady's Leap Service Plazas

PART 1 – <u>BACKGROUND INFORMATION</u>

A. <u>General Purpose</u>. The Ohio Turnpike Commission ("Commission") is a body corporate and politic in the State of Ohio, with its principal office located at 682 Prospect Street, Berea, Ohio 44017. The Commission operates the Ohio Turnpike, a toll road otherwise known as the James W. Shocknessy Ohio Turnpike.

The Commission issues this Request for Proposals ("RFP") for Janitorial Services at the Portage and Brady's Leap ("PO/BL") Service Plaza locations (7N and 7S located in Portage County at Milepost 197.0) commencing on or before May 1, 2013, at 12:00 A.M. Sealed Proposals are to be submitted by Responding Contractors at the Commission's offices, 682 Prospect Street, Berea, Ohio 44017, c/o Kevin Golick, Procurement Manager, until 2:00 P.M. (E.D.T), November 7 14 16, 2012.

The Commission will enter into a single Agreement for the furnishing of Janitorial Services required for PO/BL Service Plazas alone or for both PO/BL Service Plazas and the Mahoning Valley and Glacier Hills Services Plazas, if any Agreement is awarded at all pursuant to this RFP. The Agreement shall have an initial term of one (1) year with the possibility of up to six (6) successive one (1) year renewal terms. The Commission reserves the right to reject any or all Proposals and the right to waive technicalities and/or minor irregularities.

B. <u>Definitions</u>. As used in any of the documents and instruments relating to Janitorial services, the following definitions shall apply:

receive a copy of each question and the Commission response. This information will be provided via email or facsimile (email address must be provided).

B. <u>Important Dates</u>

RFP Issued
5:00 P.M. E.S.T., Email/Fax Inquiry Period ends
2:00 P.M. E.S.T., Deadline for submitting responses to RFP
Tentative Contract Award Date
Approximate Commencement of Janitorial Services

October 17, 2012 November 7, 2012 November 44 16, 2012 December 17, 2012 on or prior to May 1, 2013

C. Clarifications of Specifications and Requirements. Responding Contractors are expected to raise any questions, exceptions or additions they have concerning the RFP document during the Email/Fax Inquiry Period of the RFP process. If a Responding Contractor discovers any significant ambiguity, error, conflict, discrepancy, omission or other deficiency in this RFP, that Respondent should immediately notify Mr. Golick of such error and request modification or clarification of the RFP. In the event that it becomes necessary to provide additional clarifying data or information or to revise any part of this RFP, Addenda will be provided to all recipients of this initial RFP.

If a Responding Contractor fails to notify the Commission of a known error in the RFP, and an Agreement is awarded to that Contractor, that Contractor shall not be entitled to additional compensation or time by reason of the error or its later correction.

PART 9 - GENERAL TERMS AND CONDITIONS

A. <u>Certification of Responding Contractors</u>. In addition to meeting the Scope of Service requirements outlined in the RFP, the Selected Contractor shall be required to adhere to the following General Terms and Conditions, which shall become a part of the Agreement entered into with the Selected Contractor. By submitting a response to this RFP, all respondents certify with their signature thereon that they agree to abide by these General Terms and Conditions. The Selected Contractor also