# MINUTES OF THE OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION APRIL 20, 2020 WORKSHOP

The April 20, 2020 Workshop of the Ohio Turnpike and Infrastructure Commission was called to order at 11:15 a.m. by Chairman Jerry Hruby.

Roll was done at which time Chairman Hruby advised that there was a quorum.

#### **ROLL CALL OF MEMBERS:**

<u>Commission Members</u>: Chairman Jerry Hruby, Vice Chairman Timothy Paradiso, Secretary-Treasurer Michael Peterson, Commission Member Sandra Barber, Commission Member Guy Coviello, Commission Member Vickie Eaton Johnson, Commission Member Dr. Jack Marchbanks, and Office of Budget and Management Representative James Kennedy.

<u>Excused</u>: Senator Rob McColley and Representative Dave Greenspan.

#### **OTHER ATTENDEES:**

Ohio Turnpike and Infrastructure Commission Employees: Ferzan M. Ahmed, P.E., Jennifer L. Stueber, Tony Yacobucci, Chriss Pogorelc, Marty Seekely, Lisa Mejac, Adam Greenslade, Chad Armstrong, David Miller and Jennifer Diaz.

Guests: Myron Pakush and Robin Chambers-Dersoon

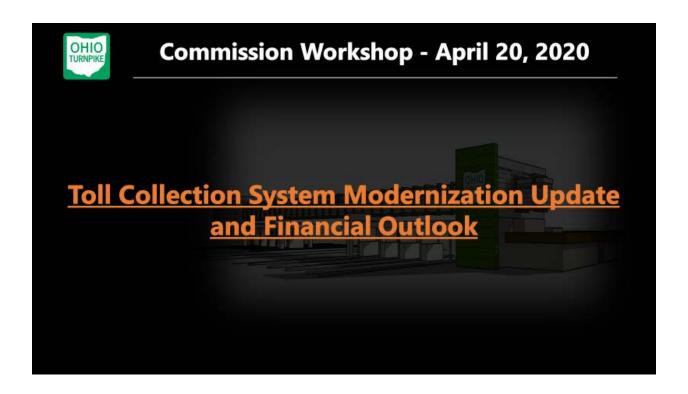
**MOTION:** A motion to adopt the Minutes of March 16, 2020, Commission Workshop was made by Mrs. Barber and seconded by Secretary-Treasurer Peterson. All Commission Members present voted to approve the Minutes, with the exception of Vice Chairman Paradiso and Dr. Jack Marchbanks, who abstained. The Minutes were adopted with Five Yeas, Zero Nays, Two Abstentions.

#### **PRESENTATION(S):**

1. Presentation by Chief Engineer, Tony Yacobucci, pertaining to the Toll Collection System Modernization Project and Financial Outlook.

**WORKSHOP ADJOURNED:** With no further business before this Commission, Motion by Chairman Hruby and seconded by Dr. Marchbanks to adjourn at 11:40 a.m. Yeas: All

#### **PRESENTATION**







## **Commission Workshop - April 20, 2020**

# **Toll Collection System Modernization**

- Toll Collection System (Roadside)
  - RFI Issued November 1, 2017
  - RFQ Issued August 9, 2019
  - SOQ's Shortlisted October 2, 2019
  - RFP Issued October 4, 2019
  - Proposals Received January 10, 2020
  - In-Person Presentations/Demonstrations March 10 & 11, 2020
  - Best and Final Offers (BAFO) March 25, 2020
  - Contract Negotiations In-Progress
  - Commission Approval (Request) May 18, 2020
  - Notice To Proceed June 2020
  - Go-Live December 2022 (~2 ½ Years to Implement)



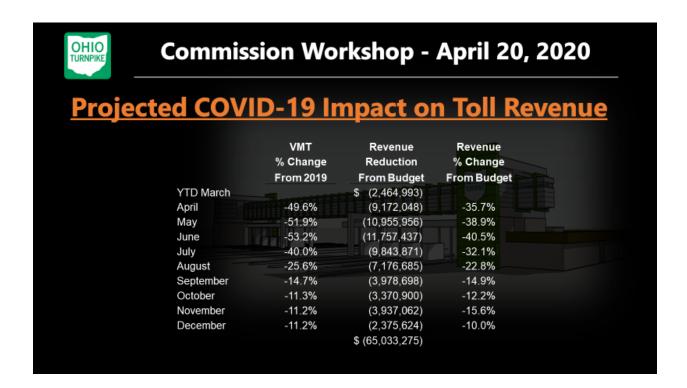
### **Commission Workshop - April 20, 2020**

# **Toll Collection System Modernization**

- Need for the Project
  - · Issues with Current System
    - · Condition, Threat of Failure, Cybersecurity
  - Extensive Amount of Equipment in Each Lane
  - Toll Industry Trends to ORT and AET
  - Customer and Stakeholder Feedback
    - Remove the Gates
    - Open Road Tolling
  - \$310M to \$450M of Toll Revenue will be Collected Annually



- 400,030,0	330 Buu	get vs. #1	1,100,00	Curren	LStilliat		
(In \$1,000's)	2019	2020	2021	2022	2023	2024	TOTALS
CSC (Actual)	\$2,800	\$3,900	\$0	\$1,400	\$0	\$0	\$8,100
TCS (Estimated)	\$0	\$12,000	\$16,000	\$32,000	\$1,500	\$0	\$61,500
UTP (Estimated)	\$0	\$0	\$500	\$1,000	\$0	\$0	\$1,500
TOTAL CSC, TCS, UTP CAPITAL COSTS	\$2,800	\$15,900	\$16,500	\$34,400	\$1,500	\$0	\$71,100
10 YEAR CIP BUDGET							
(TCS Components)	\$6,700	\$13,900	\$29,333	\$30,125	\$0	\$0	\$80,058



Commission Works	Commission Workshop - April 20, 2020								
Unrestricted Cash and Investments									
	March 31, 2020								
General Fund	\$ 88,772,000								
Non-Trust Fund	49,433,000								
TT I I I I I I I I I I I I I I I I I I	138,205,000								
Fuel Tax Fund	2,941,000								
Service Plaza Capital Improvement Fund	1,076,000								
Renewal and Replacement Fund	13,873,000								
System Projects Fund	<u>87,813,000</u>								
	105,703,000								
Total Unrestricted Cash & Investments	\$ 243,908,000								



## **Commission Workshop - April 20, 2020**

## **Steps Being Taken To Mitigate the Revenue Loss**

- Hiring Freeze
- Reduced Part-Time Toll Collector Hours
- No Out-of-State Travel
- Operating Cost Reductions (Mulch, Guardrail, etc.)
  - Approval Levels Temporarily Revised
- Other Operating Cost Windfalls (Salt, Gas/Diesel)
- Delayed Capital Expenditures
- Other Potential Future Considerations
  - Increase our Borrowing for Capital Expenditures
  - Increase Future Toll Rates

Commission Workshop - April 20, 2020											
Сар	ital I	mp	rove	mei	nt P	an (	CIP	Buc	<u>lget</u>	)	
• Cur	rent Y	ear ar	nd 10	Year (	Outlo	ok (in	\$1,00	0's)			
CAPITAL BUDGET	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
TOTAL PRE-COVID19	\$148,186	\$193,272	\$183,653	\$120,716	\$124,499	\$154,898	\$154,247	\$158,920	\$169,762	\$124,641	\$124,641
TOTAL COVID19 ADJ.	\$136,111	\$165,357	\$168,594	\$121,344	\$124,499	\$154,898	\$154,247	\$158,920	\$169,762	\$124,641	\$124,641
REDUCTIONS	\$12,075	\$41,990	\$40,959	\$20,172	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ADDITIONS	\$0	\$14,075	\$25,900	\$20,800	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ANNUAL SAVINGS	\$12,075	\$27,915	\$15,059	(\$628)	\$0	\$0	\$0	\$0	\$0	\$0	\$0
CUMULATIVE SAVINGS	\$12,075	\$39,990	\$55,049	\$54,421	\$54,421	\$54,421	\$54,421	\$54,421	\$54,421	\$54,421	\$54,421

