



**OHIO TURNPIKE AND  
INFRASTRUCTURE COMMISSION**

**ADDENDUM NO. 1**  
**ISSUED JANUARY 22, 2024**

to

**RFP NO. 3-2024**  
**TO PERFORM ENERGY SUPPLIER CONSULTING  
AND BROKERAGE SERVICES**

**PROPOSAL DUE DATE: 5:00 P.M. (EASTERN TIME), JANUARY 26, 2024**

**ATTENTION OF RESPONDENTS IS DIRECTED TO:**

**ANSWERS TO QUESTIONS RECEIVED THROUGH 5:00 PM ON JANUARY 19, 2024**

Issued by the Ohio Turnpike and Infrastructure Commission through Aimee W. Lane, Esq, Director of Contracts Administration.

*Aimee W. Lane*

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Aimee W. Lane, Esq.,  
Director of Contracts Administration

January 22, 2024  
Date

**ANSWERS TO QUESTIONS RECEIVED THROUGH 5:00 P.M. ON JANUARY 19, 2024:**

**Q#1 Can you tell me how many annual kWh's of electricity this opportunity is and how many annual mcf's of natural gas this opportunity is?**

*A#1 Page 1 of the RFP states "The Ohio Turnpike has 95 accounts behind all three FE Ohio utilities representing approximately 46,000 annual MWh and 46 accounts behind Columbia and Dominion representing approximately 60,000 annual Mcf. The Commission's current contract for electric supply extends until its May 2024 meter read dates and its natural gas supply agreement continues May 31, 2024 and/or its June 2024 meter read dates."*

**Q#2 Can you provide when the existing contracts expire.**

*A#2 See A#1.*

**Q#3 Can you tell us who the incumbent/current suppliers are?**

*A#3 The current supplier for natural gas is Constellation (Dominion) and Engie (Columbia). The current supplier for electricity is Shell Energy (FE Ohio).*

**Q#4 Will you be providing a copy of the utility bills? If so, when?**

*A#4 Utility bills will be provided to the selected consulting firm after a contract is awarded.*

**Q#5 JadeTrack is able to export data for all accounts electronically, either via FTP site, or a commercial form of database export. Is the Commission readily willing to change systems given appropriate training?**

*A#5 Yes, the Commission is willing to change systems given the appropriate training.*

**Q#6 Is the Commission contemplating the addition of EnergyStar integration, certification and reporting? If so, will the commission allow for increased \$/kWh and \$/Mcf to cover additional expenses associated with increased scope of services?**

*A#6 No, the Commission is not contemplating the additional of EnergyStar integration, certification or reporting.*

**Q#7** The RFP specifies in Part II, Section C that “the Commission is not interested in a reverse auction”, but the contract form specifies in Article I, Section C. specifies that “the Commission shall have the option... for a “reverse auction”. Is the Commission truly interested in a reverse auction in the future?

*A#7 No, the Commission is not interested in a reverse auction and the reverse auction language will be removed from the contract at the time of award.*

**Q#8** How many accounts?

*A#8 See A#1.*

**Q#9** How many meters?

*A#9 The account list is provided in A#1. The meter detail will be provided with bills after a contract is awarded.*

**Q#10** How many utilities?

*A#10 See A#1.*

**Q#11** How many accounts for each commodity are currently under deregulated supply agreements?

*A#11 All accounts that are eligible for deregulated supply are currently in agreements.*

**Q#12** Can the Commission provide a breakdown of accounts by utility for each commodity?

*A#12 Information beyond what is provided in A#1 will be provided after a contract is awarded.*

**Q#13** Are any in community choice programs?

*A#13 None of the current accounts are in community aggregation programs.*

**Q#14** How many rate classes for each commodity? Which ones?

*A#14 Information beyond what is provided in A#1 will be provided after a contract is awarded.*

**Q#15** Do you currently have a consultant?

*A#15 Yes, the Commission currently has a consultant.*

**Q#16 What is total kWh consumed annually? Regulated vs. Deregulated?**

*A#16 See A#1.*

**Q#17 What is total therms or Dekatherms consumed annually? Regulated vs. Deregulated?**

*A#17 See A#1*

**Q#18 What is cost per bill of Jade Track software?**

*A#18 The Commission does not have a contract with JadeTrack. The Commission's consultant pays JadeTrack directly.*

**Q#19 When does contract with Jade Track expire?**

*A#19 See A#18.*

**Q#20 What is meant by "day-forward" relating to data entry in item 17?**

*A#20 The Commission expects utility information to be entered into JadeTrack, or a similar system, upon receipt of invoice.*

**Q#21 Please confirm if the OTIC would like to see electric responses in \$/kWh or \$/MWh?**

*A#21 \$/kWh. See Fee Proposal included with RFP as Appendix B.*

**Q#22 In Part III. C the RFP notes "The Commission is not interested in a reverse auction.". However, in Article I. C the RFP notes "The Commission shall have the option to obtain procurement services from the Consultant using an electric reverse auction platform for an additional \$\_\_\_\_ per kWh,". Will the OTIC consider striking the sentence "the option to obtain procurement services from the Consultant using an electric reverse auction platform for an additional \$\_\_\_\_ per kWh," from Article I. C, and only have Article I. C read "The Commission shall have the option to obtain real-time metering in accordance with the following fee schedule:"?**

*A#22 See A#7.*

**Q#23 As the energy industry is ever evolving, additional services and offerings may develop throughout the course of the 5-year consulting agreement. Is the OTIC willing to discuss and review additional opportunities as they present themselves?**

A#23 Yes.

**Q#24 Does the OTIC have stated environmental goals as it pertains to energy? If not, would the OTIC seek assistance from the awarded consultant in developing and achieving those goals?**

A#24 No, not at this time.

**Q#25 Is the OTIC willing to accept a \$/invoice fee structure for the electric and gas bills in the Fee Structure section “Host Utility Management Software and Provide Data Management Services”?**

A#25 No.

**Q#26 There are 5 various fees to be provided by respondents in the Fee Proposal section. Will the OTIC please elaborate on any weighting of the scoring for the Fee Proposal? For example, will the Energy Brokerage fees be weighted more heavily than the Host Utility Management Software and Provide Data Management Services fees?**

A#26 The Commission will score the cost in total.

**Q#27 How many of the OTIC’s accounts are currently being interval metered?**

A#27 This information will be provided to the selected consulting firm after a contract is awarded.

**Q#28 Does the OTIC currently have any building automation systems in place? If so, would you please provide details?**

A#28 No.

**Q#29 Will the OTIC provide a list of sites indicating annual usage and demand? This will help identify what additional services may be relevant and of interest to the OTIC.**

A#29 This information will be provided to the selected consulting firm after a contract is awarded.

**END OF ADDENDUM NO. 1**