

OHIO TURNPIKE COMMISSION

Resolution Concerning Award of Contract
Pursuant to Invitation No. 3985

WHEREAS, the Commission has advertised for bids for Invitation No. 3985 for furnishing to the Commission its requirements for sodium chloride (rock salt) estimated at approximately 68,200 tons; and

WHEREAS, four (4) bids were received in response to the Invitation which included quotations for rock salt, freight charges and any additional "piler" and/or "conveyor system" charges, if needed; and

WHEREAS, it is anticipated that the expenditures of the Commission for sodium chloride under Invitation No. 3985 shall exceed \$150,000 and, in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws, Commission action is necessary for the award of such contracts; and

WHEREAS, the bidding documents allow for the purchase by the Commission of up to **150%** of the quantities estimated for each individual delivery location and, because the severity of the snow and ice season for 2004/2005 is unpredictable, the maintenance engineer recommends that the Commission authorize the executive director to purchase up to 150% of the estimated quantities bid for each designated delivery location, if warranted; and

WHEREAS, the bids were reviewed by the maintenance engineer who has stated that the following companies have submitted the lowest responsive and responsible bids:

<u>Items</u>	<u>Company</u>	<u>Bid Amount based on Estimated Quantities</u>	<u>150% of Estimated Quantities Bid</u>
1,2,3,4,5	The Detroit Salt Company, L.L.C.	\$350,375.00	\$525,562.50
6, 7	North American Salt Company	230,375.00	345,562.50
8, 9, 11	Cargill, Inc.-Deicing Technology	612,345.00	918,517.50
10,12,13,14	Morton Salt	805,920.00	<u>1,208,880.00</u>
Total Awards reflecting 150% of estimated quantities bid:			\$2,998,522.50

WHEREAS, as noted above, all bidders have included in their bids the added freight costs for delivery of the rock salt to the Commission's various designated facilities along with additional charges for piler and/or conveyor system usage, if needed, and all bidders propose to furnish materials and services in accordance with the Commission's specifications; and

WHEREAS, the Commission's director of contracts administration has reviewed the bids received and has advised the Commission that the procedure followed by the Commission in advertising for Invitation No 3985 is in accordance with Section 5537.07 of the Revised Code of Ohio, and that the bids of: The Detroit Salt Company, L.L.C.; North American Salt Company; Cargill, Inc.-Deicing Technology; and Morton Salt, are the lowest responsive and responsible bids received and that the Commission may legally enter into contracts with said companies to furnish sodium chloride in accordance with Invitation No. 3985; and

WHEREAS, the executive director has reviewed the recommendations of both the maintenance engineer and the director of contracts administration and requests Commission approval to award contracts to the lowest responsive and responsible bidders: The Detroit Salt Company, L.L.C.; North American Salt Company; Cargill, Inc.-Deicing Technology; and Morton Salt.

NOW, THEREFORE, BE IT

RESOLVED that the bids of the following companies:

<u>Items</u>	<u>Company</u>	<u>Bid Amount based on Estimated Quantities</u>	<u>150% of Estimated Quantities Bid</u>
1,2,3,4,5	The Detroit Salt Company, L.L.C.	\$350,375.00	\$525,562.50
6, 7	North American Salt Company	230,375.00	345,562.50
8, 9, 11	Cargill, Inc.-Deicing Technology	612,345.00	918,517.50
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Total Awards reflecting 150% of estimated quantities bid: \$2,998,522.50

for Invitation No. 3985 are, and are by the Commission deemed to be the lowest responsive and responsible bids received and are accepted and the chairperson and executive director, or either of them, is hereby authorized: (1) to execute a contract with each successful bidder in the form heretofore prescribed by the Commission pursuant to the aforesaid Invitation, which contract awards reflect 150% of estimated quantities bid for each individual delivery destination; and (2) to take any and all action necessary to properly carry out the terms of said contracts.

(Resolution No. 47-2004 adopted August 23, 2004)