

**OHIO TURNPIKE COMMISSION**

**Resolution Concerning Award of Contracts for Sodium Chloride  
(Rock Salt) Pursuant to Invitation No. 4029**

WHEREAS, the Commission has advertised for bids for Invitation No. 4029 for furnishing to the Commission its requirements for sodium chloride (rock salt) estimated at approximately 74,000 tons; and

WHEREAS, it is anticipated that the expenditures of the Commission for sodium chloride under Invitation No. 4029 shall exceed \$150,000 and, in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws, Commission action is necessary for the award of such contracts; and

WHEREAS, five (5) bids were received in response to the Invitation which included quotations for rock salt, freight charges and any additional "piler" and/or "conveyor system" charges, if needed; and

WHEREAS, the bidding documents allow for the purchase by the Commission of up to **150%** of the quantities estimated for each individual delivery location and, because the severity of the snow and ice season for 2005/2006 is unpredictable, the maintenance engineer recommends that the Commission authorize the executive director to purchase up to 150% of the estimated quantities bid for each designated delivery location, if warranted; and

WHEREAS, the bids were reviewed and analyzed by the maintenance engineer, whose report concerning such analysis is before the Commission; and

WHEREAS, the maintenance engineer states that the following companies have submitted the lowest responsive and responsible bids:

<u>Items</u>	<u>Company</u>	<u>Bid Amount based on Estimated Quantities</u>	<u>150% of Estimated Quantities Bid</u>
1,2,3,5,12 & 13	North American Salt Company Overland Park, Kansas	\$789,197.00	\$1,183,795.50
4,6,7,8,9 & 11	Cargill, Inc.-Deicing Technology North, Olmsted, Ohio	1,045,875.00	1,568,812.50
10 and 14	Morton Salt Ice-Control Mktg. Dept. Chicago, Illinois	487,910.00	<u>731,865.00</u>
<b>Total Awards reflecting 150% of estimated quantities bid: .....</b>			<b>\$3,484,473.00</b>

WHEREAS, as noted above, all bidders have included in their bids the added freight costs for delivery of the rock salt to the Commission's various designated facilities along with additional charges for piler and/or conveyor system usage, if needed, and all bidders propose to furnish materials and services in accordance with the Commission's specifications; and

WHEREAS, should quantities of rock salt required for the 2005/2006 snow and ice season exceed 150% of the estimates, Commission approval will be requested for such additional expenditures; and

WHEREAS, the Commission's director of contracts administration has reviewed the bids received and has advised the Commission that the procedure followed by the Commission in advertising for Invitation No 4029 is in accordance with Section 5537.07 and Section 9.312 of the Ohio Revised Code, and that the bids of: Cargill, Inc.-Deicing Technology, North American Salt Company and Morton Salt are the lowest responsive and responsible bids received and that the Commission may legally enter into Contracts with said companies to furnish sodium chloride in accordance with Invitation No. 4029; and

WHEREAS, the executive director has reviewed the reports of both the maintenance engineer and the director of contracts administration and recommends Commission approval to award contracts to the lowest responsive and responsible bidders: North American Salt Company; Cargill, Inc.-Deicing Technology, and Morton Salt Ice-Control Mktg. Dept.

NOW, THEREFORE, BE IT

RESOLVED that the bids of the following companies:

<u>Items</u>	<u>Company</u>	<u>Bid Amount based on Estimated Quantities</u>	<u>150% of Estimated Quantities Bid</u>
1,2,3,5,12 & 13	North American Salt Company Overland Park, Kansas	\$789,197.00	\$1,183,795.50
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<b>Total Awards reflecting 150% of estimated quantities bid: .....</b>			<b>\$3,484,473.00</b>

for Invitation No. 4029 are, and are by the Commission deemed to be the lowest responsive and responsible bids received and are accepted and the chairperson and executive director, or either of them, is hereby authorized: (1) to execute a Contract with each successful bidder in the form heretofore prescribed by the Commission pursuant to the aforesaid Invitation, which Contract awards reflect 150% of estimated quantities bid for each individual delivery destination; and (2) to direct the return to other bidders of their bid securities at such time as the successful bidders have each entered into a Contract and furnished the requisite performance bond therefor; and (3) to take any and all action necessary to properly carry out the terms of said Contracts.

**(Resolution No. 38-2005 adopted August 15, 2005)**