## OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Selecting Scioto Energy to Perform Energy Supplier Consulting Services, and Approving a Competitive Process to Select Gas and Electric Suppliers for the Approximate Annual Amount of \$54,725.00

WHEREAS, on November 8, 2017, the Ohio Turnpike and Infrastructure Commission ("Commission") issued a Request for Proposals ("RFP") for Energy Supplier Consulting Services to identify and engage lower cost alternatives to its current gas and electric energy supplies; and

WHEREAS, on December 8, 2017, sixteen Proposals were received to perform the Energy Supplier Consulting Services, which were reviewed by an Evaluation Team consisting of the Facilities Engineer, the DED/CFO/Comptroller, and the Director of Contracts Administration, which, after meeting with the four top-ranked Firms, concluded that New River Group, LLC, dba Scioto Energy, of Columbus, Ohio ("Scioto Energy"), submitted the best Proposal to broker the Commission's energy consumption portfolio and furnish a software system that provides the Commission's energy consumption data management; and

WHEREAS, the Evaluation Team believes that Scioto's Proposal to automate the entry of billing information, make comparative analysis using EnergyStar standards, issue alert notices for any anomalies and bench mark the facilities' performance and efficiencies to prioritize capital spending for energy saving improvements; and

WHEREAS, overall the procurement methods and software system that Scioto Energy proposed was the best fit to satisfy the Commission's needs; and

WHEREAS, the volatility and nature of the gas and electric energy supply market only allows energy suppliers to hold firm pricing for mere hours after the lowest pricing is identified, requiring the Commission to execute agreements with energy suppliers that have the potential to exceed \$150,000.00 without an intervening Commission Meeting; and

WHEREAS, the Director of Contracts Administration advises that the process to select the Energy Supplier Consultant was conducted in conformance with the Commission's procedures for the selection of personal services providers, and further that the proposed process for bidding the suppliers of the Commission's energy requirements conforms with Section 9.30 of the Ohio Revised Code; and

WHEREAS, the Executive Director has reviewed the reports of the Evaluation Team and approves the recommendation that the Commission should select Scioto Energy, of Columbus, Ohio, as its provider of Energy Supplier Consulting Services and that the Commission should procure its future natural gas and electricity consumption through Scioto Energy; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that the Proposal submitted by Scioto Energy to perform Energy Supplier Consulting Services to identify and engage suppliers of the Commission's gas and electric energy requirements and furnish a software system that provides the Commission's energy consumption data management for \$1.05 per MWh of electricity and \$0.13 per Mcf of natural gas is approved and that the Executive Director is authorized to execute the agreement on the basis of said Proposal for a period of five years and terminating upon the expiration of the supply contracts executed as a result of its services performed during the five year term; and

FURTHER RESOLVED that the Executive Director is authorized to execute agreements with the gas and electric suppliers selected under the process established through the services of Scioto Energy.

(Resolution No. 19-2018 adopted February 26, 2018)