

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Authorizing Agreement with TMT Solutions, Inc. for Furnishing and Installing a New Intercom System in the Amount of \$2,980,811.14

WHEREAS, in August 2019, the Commission approved a project to move the backend of the Commission's legacy Toll Intercom System to a system integrated with the Multi-Agency Radio Communications System (MARCS) network with the intention to upgrade the legacy front-end Toll Intercom equipment after the MARCS integration was completed; and

WHEREAS, the Chief Information Officer and Technology staff researched available options to upgrade the legacy front-end Toll Intercom equipment and due to the unique nature of the Commission's operations, could only locate a single solution provider and, for this reason, in October 2020, the Commission proceeded with a proof-of-concept installation at Toll Plaza 152 with equipment from the manufacturer ClearCom; and

WHEREAS, this proof-of-concept was successfully installed and when Technology staff was planning to move ahead with the ClearCom equipment at all toll plaza locations, another vendor was identified, and it was determined to issue a Request for Proposals to Furnish and Install a new Intercom System; and

WHEREAS, in response to the Commission's goal of Improving Safety and Improvement Customer Experience, Technology staff decided to expand the project beyond upgrades at twenty-one (21) toll plazas, but to include updates to equipment at the Commission's eight (8) Maintenance Buildings, fourteen (14) service plazas, and new installations at buildings being built as part of the Commission's new Toll Collection System; and

WHEREAS, on November 1, 2021, the Commission issued its Request for Proposal No. 20-2021 ("RFP") to Furnish and Install New Intercom System; and

WHEREAS, on November 29, 2021, three (3) proposals were received in response to the RFP; and

WHEREAS, an Evaluation Team comprised of the Chief Information Officer, Technology Specialist II, Central District Toll Supervisor, and Toll Plaza Supervisor conducted the technical review of the proposals submitted; and

WHEREAS, the Evaluation Team scored the technical proposals based on the evaluation criteria set forth in the RFP, and at that time, decided to remove one proposal from consideration due to it being fundamentally deficient in responding to the RFP; and

WHEREAS, with respect to the remaining two respondents, the Evaluation Team reviewed each respondent's responses to written questions prepared by the Evaluation Team and finalized its technical proposal scoring which resulted in TMT Solutions, Inc. receiving the highest score on the technical proposal; and

WHEREAS, after the technical proposal scoring was complete, the Evaluation Team requested and received the pricing proposals from the Department of Contracts Administration, reviewed the pricing proposal submitted by the remaining respondents and applied the pricing proposal evaluation criteria set forth in the RFP which resulted in TMT Solutions, Inc. receiving the highest combined score on both the technical proposal and pricing proposal; and

WHEREAS, the pricing proposal from TMT Solutions, Inc. was in the amount of \$2,980,811.14; and

WHEREAS, the Evaluation Team recommends that the Commission accept the proposal submitted by TMT Solutions, Inc. as offering the best value to the Commission in terms of service and price and authorize the Executive Director to enter into an agreement with TMT Solutions, Inc. to furnish and install a new intercom system in an amount not-to-exceed \$2,980,811.14; and

WHEREAS, in response to the written questions prepared by the Evaluation Team, TMT Solutions, Inc. advised that it offers a PC based remote software (Station IC) that will provide the ability to page to remote Service Plaza from any location, and the parties agreed to include the purchase of this software as an optional item in the Agreement which if determined to be necessary for optimal performance of the system, the Commission will procure the software and licenses from TMT Solutions, Inc. in accordance with the Commission's contracting policy; and

WHEREAS, the expenditures under the contract to be awarded by this Resolution will exceed \$150,000.00 and, therefore, in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws, Commission action is necessary for said award; and

WHEREAS, the Director of Contracts Administration has determined that all legal requirements have been performed and that the aforesaid proposals were solicited on the basis of the same terms, conditions and specifications with respect to all respondents and that the Commission may legally enter into a contract with TMT Solutions, Inc.; and

WHEREAS, the Office of Equity and Inclusion waived the SBE goal for this contract finding there to be a lack of opportunity for participation by certified firms; and

WHEREAS, the Executive Director has reviewed the report of the Evaluation Team and concurs with the recommendation that the Agreement to furnish and install a new intercom system be awarded to TMT Solutions, Inc.; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED, by the Ohio Turnpike and Infrastructure Commission that TMT Solutions, Inc. is awarded the contract to furnish and install a new intercom system and is approved as offering the best value to the Commission, and that the Executive Director is authorized to execute a contract with TMT Solutions, Inc. in the maximum total amount of \$2,980,811.14; and further said the contract is approved subject to changes or insertions not inconsistent with this Resolution and not materially adverse to the Commission as may be permitted by this Resolution and approved, upon advice of the Acting General Counsel to the Commission, and agreed to by the Executive Director.

(Resolution No. 20-2022 adopted February 28, 2022)