

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Authorizing an Agreement for Janitorial Services with Any Domestic Work, Inc. in the Amount of \$938,400.00 Per Year

WHEREAS, on December 6, 2021, the Commission issued a Request for Proposals Number 23-2021 (“RFP”) to furnish janitorial services at the Commission’s Erie Islands and Commodore Perry Service Plazas for an initial term of three years, with up to three successive, two-year renewal periods; and

WHEREAS, on February 11, 2022, two companies submitted Proposals to furnish the janitorial services at the Commission’s Erie Islands and Commodore Perry Service Plazas; and

WHEREAS, an Evaluation Team comprised of the Eastern and Western Division Service Plaza Managers, the Director of Service Plaza Operations and the respective Service Plaza Manager for the Plazas under consideration reviewed the Proposals and awarded technical scores to each Respondent; and

WHEREAS, Office of Equity and Inclusion Manager reviewed the participation commitments that each respondent made to small business entity (SBE) certified firms and determined that Any Domestic Work, Inc. dba A.D.W., Inc. demonstrated a good faith effort to meet the program goal of 15%, but KBS Services did not demonstrate a good faith effort to meet the goal; and

WHEREAS, the sealed price proposals were opened separately and reviewed after the technical scores were assigned to each proposal, and the Evaluation Team determined that selecting the proposal from Any Domestic Work, Inc. dba A.D.W., Inc. for the Erie Islands and Commodore Perry Service Plazas serves the best interests of the Commission based on the combined merits of the technical proposals and pricing; and

WHEREAS, the Evaluation Team recommends that the Commission approve an agreement as a result of this process based on the Proposal submitted by Any Domestic Work, Inc. dba A.D.W., Inc., of Parma, Ohio for the Erie Islands and Commodore Perry Service Plazas, which accepting the following price proposals serve the best interests of the Commission:

<u>Contractor</u>	<u>Service Plazas</u>	<u>Monthly</u>	<u>Annually</u>
Any Domestic Work, Inc. dba A.D.W., Inc.	Erie Islands and Commodore Perry (Combined)	\$39,100.00	\$938,400.00

WHEREAS, the estimated cost of the contract over the initial 3-year term is \$2,815,200; and the cost for each 2-year option to renew is \$1,876,800; the combined cost over a possible nine (9) year term is \$8,445,600.00, subject to possible rate adjustments as provided for in the RFP and form agreement; and

WHEREAS, the Director of Contracts Administration has determined that all legal requirements have been performed and that the proposals were solicited on the basis of the same terms, conditions and specifications with respect to all respondents and the Commission may legally enter into an agreement with Any Domestic Work, Inc., dba A.D.W., Inc.; and

WHEREAS, the Executive Director has considered the recommendations and concurs with the selection of Any Domestic Work, Inc. to perform the necessary services.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that the Proposal submitted by Any Domestic Work, Inc., dba A.D.W., Inc. is selected as the best proposal in terms of service and price to perform janitorial services at the Erie Islands and Commodore Perry Service Plazas for \$938,400.00 per year, and that the Executive Director is authorized to enter into an agreement on the basis of the Proposal for a term of three years, with three two-year options to renew for an estimated total amount of \$8,445,600.00 over the entire term of the agreement, including renewals, if exercised.

(Resolution No. 30-2022 adopted March 21, 2022)