

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Authorizing an Agreement with Any Domestic Work, Inc. for Janitorial Services at the Middle Ridge and Vermilion Valley Service Plazas in the Amount of \$948,000.00 Per Year

WHEREAS, on December 23, 2022, the Ohio Turnpike and Infrastructure Commission (“Commission”) issued a Request for Proposals Number 21-2022 (“RFP”) to furnish janitorial services at the Commission’s Middle Ridge and Vermilion Valley Service Plazas for an initial term of three years, with the option to renew for up to three, two-year renewal terms; and

WHEREAS, on February 3, 2023, one company submitted a Proposal to furnish the janitorial services at the Middle Ridge and Vermilion Valley Service Plazas; and

WHEREAS, an Evaluation Team comprised of Service Plaza staff evaluated the service Proposal and awarded a technical score to the Respondent; and

WHEREAS, the Office of Equity and Inclusion reviewed the participation commitments the respondent made to small business entity (SBE) certified firms and determined that Any Domestic Work, Inc. demonstrated a good faith effort to meet the program goal of 15%; and

WHEREAS, Contracts Administration verified that the proposal demonstrated a good faith effort committing to a significant economic presence in Ohio; and

WHEREAS, an evaluation of the proposed wage scale verified that the respondents hourly wages met or exceeded wages for similar positions in the Cleveland-Elyria region based on the most recent Bureau of Labor Statistics data; and

WHEREAS, the sealed price proposal was opened separately and reviewed after the technical score was assigned to the proposal, and the Evaluation Team determined that selecting the proposal from Any Domestic Work, Inc. for the Middle Ridge and Vermilion Valley Service Plazas serves the best interests of the Commission based on the combined merits of the technical proposals and pricing; and

WHEREAS, the Evaluation Team recommends that the Commission approve an agreement as a result of this process based on the Proposal submitted by Any Domestic Work, Inc. of Parma, Ohio for the Middle Ridge and Vermilion Valley Service Plazas, which accepting the following price proposals serve the best interests of the Commission:

<u>Company</u>	<u>Service Plazas</u>	<u>Monthly</u>	<u>Annually</u>
Any Domestic Work, Inc.	Middle Ridge and Vermilion Valley (Combined)	\$39,500.00 (per plaza, per month)	\$948,000.00

Hourly Rate: \$11.65 which applies to services and supplies for requested services beyond the specified contracted scope.

WHEREAS, the estimated cost of the contract over the initial 3-year term is \$2,844,000; and the cost for each 2-year option to renew is \$1,896,200; the combined cost over a possible nine (9) year term is \$8,532,000.00, subject to possible rate adjustments as provided for in the RFP and form agreement; and

WHEREAS, the Director of Contracts Administration has determined that all legal requirements have been performed and that the proposal was solicited on the basis of the same terms, conditions and specifications with respect to all respondents and the Commission may legally enter into an agreement with Any Domestic Work, Inc.; and

WHEREAS, the Executive Director has considered the recommendations and concurs with the selection of Any Domestic Work, Inc. to perform the necessary services.

NOW, THEREFORE, BE IT

RESOLVED, by the Ohio Turnpike and Infrastructure Commission that the Proposal submitted by Any Domestic Work, Inc. is selected as the best proposal in terms of service and price to perform janitorial services at the Middle Ridge and Vermilion Valley Service Plazas for \$948,000.00 per year, and that the Executive Director is authorized to enter into an agreement on the basis of the Proposal for a term of three years, with three two-year options to renew for an estimated total amount of \$8,532,000.00 over the entire term of the agreement, including renewals, if exercised.

(Resolution No. 30-2023 adopted March 20, 2023)