

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Approving the Selection of Periscope Holdings, Inc. for a Contract Management System in the Not-to-Exceed Amount of \$274,204.91 Under The Interlocal Purchasing System Cooperative Purchasing Program

WHEREAS, the Ohio Turnpike and Infrastructure Commission (“Commission”) currently uses a manual, paper-driven contracts process, but seeks to digitally post open requisitions and all contracts on a Contract Management System (“CMS”), which will allow it to track a contract throughout its life cycle, including the ability to verify and upload insurance documentation, track spending to the approved contract amount, and docket the contract expiration; and

WHEREAS, the Commission convened an Evaluation Committee, consisting of representatives from the Accounting, Engineering, and Legal and Technology departments, in order to research, test and procure a CMS; and

WHEREAS, on November 30, 2022, the Commission issued a Request for Information for a CMS to provide information regarding various CMS product features to enable the Commission to understand the current market offerings and explore if other governmental agencies utilize a CMS; and

WHEREAS, the Commission received responses from eighteen vendors, several of which indicated that they offered their product through cooperative purchasing programs; and

WHEREAS, based on the number of available CMS options under cooperative purchasing programs, the Commission determined it most efficient to request demonstrations and pricing from vendors associated with a cooperative purchasing program; and

WHEREAS, the Evaluation Committee scheduled full demonstrations with three vendors that offered their products through cooperative purchasing programs; and after the demonstrations, the Evaluation Committee requested pricing; and

WHEREAS, the Evaluation Committee determined that the Periscope Holdings, Inc. (“Periscope”) offered the best solution to meet the Commission’s technological needs for a CMS; and

WHEREAS, the Commission is authorized to participate in contracts awarded by The Interlocal Purchasing System (TIPS) Cooperative Purchasing Program, a political subdivision cooperative purchasing program, for the purchase of equipment, materials, supplies or services under Ohio Revised Code Section 9.48 and the Commission entered into a TIPS membership agreement dated March 24, 2020; and

WHEREAS, Periscope offers a CMS product, CLM PRO, through the TIPS Cooperative Purchasing Program, in the amount of \$274,204.91, which includes an initial installation and three years of maintenance for \$145,149.71 and two additional, two-year options to extend the contract at \$62,620.79 (first renewal term) and \$66,434.41 (second renewal term); and

WHEREAS, the Executive Director has reviewed the recommendation of the Evaluation Committee and concurs that the Commission should approve the selection of Periscope; and

WHEREAS, Commission action is necessary to approve the contract in accordance with Article V, Section 1.00 of the Commission’s Bylaws because the expenditure exceeds \$150,000.00; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED, by the Ohio Turnpike and Infrastructure Commission that the selection of Periscope Holdings, Inc. is approved to provide a Contract Management System, specifically its CLM PRO Solution (cloud based), and that the Executive Director is authorized to enter into a contract with Periscope for an initial three-year term at \$145,149.71 and two additional, two-year

options to extend the contract at \$62,620.79 (first renewal term) and \$66,434.41 (second renewal term) for a total not to exceed amount of \$274,204.91, and such options shall be exercised at the discretion of the Executive Director.

(Resolution No. 72-2023 adopted August 21, 2023)