

# OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

## Resolution Awarding Contract for Currency and Coin Pickup and Delivery Services

WHEREAS, on November 27, 2013, the Commission issued its Request for Proposals (“RFP”) for Currency and Coin Pickup and Delivery Services at its thirty-one toll plaza locations (with services to be provided for up to six days per week, fifty-two weeks per year, excluding bank holidays), for a two-year Contract term commencing April 1, 2014, with one possible two-year renewal term; and

WHEREAS, expenditures for the Contract to be awarded will exceed \$150,000.00, and, therefore, in accordance with Article V, Section 1.00 of the Commission’s Code of Bylaws, Commission action is necessary for the award of said Contract; and

WHEREAS, the Commission’s RFP was advertised in four newspapers of general circulation in major cities along the Ohio Turnpike and *The Daily Reporter*, and copies of the RFP were mailed to twenty-three companies identified as participants in the armored car industry; and

WHEREAS, Proposals were duly opened on December 20, 2013, with two companies timely presenting Proposals to furnish the above-mentioned services for the Commission: **Brink’s, Incorporated**, of **Coppell, Texas**, and **Dunbar Armored, Inc.**, of **Hunt Valley, Maryland**; and

WHEREAS, an Evaluation Team consisting of the Commission’s Director of Toll Operations, the Assistant Comptroller and the Senior Internal Auditor reviewed the Proposals submitted and awarded Technical Scores to each, after which Price Proposals submitted by both respondents were unsealed and scored by the Procurement Manager; and

WHEREAS, as a result of this process, the Evaluation Team has recommended that the Contract be awarded to **Brink’s, Incorporated**, which submitted the following Price Proposal:

<b>First Term:</b>	<u>First-year</u> \$365,292.12	<u>Second-year</u> \$365,292.12	<u>Total</u> \$730,584.24
<b>Second Term:</b>	<u>Third-year</u> \$372,579.48	<u>Fourth-year</u> \$378,065.14	<u>Total</u> \$750,644.62

*(Based on an estimated 302 pickup and delivery days each year for the seventeen, six-day per week locations, which consists of pickups and deliveries Monday through Saturday, fifty-two weeks per year, excluding ten Bank Holidays recognized by the Federal Reserve, and an estimated 156 pickup and delivery days each year for the fourteen, three-day per week locations).*

WHEREAS, the General Counsel advises that: 1) the Proposals in response to the Commission’s RFP were solicited on the basis of the same terms and conditions and the same specifications, 2) due and full consideration has been given to the Proposals received, the respondents’ qualifications and their abilities to perform the required services, and 3) Brink’s, Incorporated has provided a proposal guaranty and evidence of its ability to provide the required performance bond and insurance as set forth in the RFP; and

WHEREAS, the Executive Director has reviewed the Evaluation Team’s and the General Counsel’s written recommendations and, predicated on their analysis, concurs that the Contract for Currency and Coin Pickup and Delivery Services be awarded to Brink’s, Incorporated; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED that the Proposal submitted by **Brink's, Incorporated**, of **Coppell, Texas**, in the amounts of:

<b>First Term:</b>	<b><u>First-year</u></b> <b>\$365,292.12</b>	<b><u>Second-year</u></b> <b>\$365,292.12</b>	<b><u>Total</u></b> <b>\$730,584.24</b>
<b>Second Term:</b>	<b><u>Third-year</u></b> <b>\$372,579.48</b>	<b><u>Fourth-year</u></b> <b>\$378,065.14</b>	<b><u>Total</u></b> <b>\$750,644.62</b>

is, and is by the Commission determined to be, the **best** of the Proposals received in response to the Commission's Request for Proposals for Currency and Coin Pickup and Delivery Services, and is accepted; and

FURTHER RESOLVED that the Executive Director and General Counsel hereby are authorized to execute a Contract with Brink's, Incorporated for a two-year term commencing **April 1, 2014**, with an option to extend the Contract for one additional, two-year term predicated upon a favorable performance evaluation from the Director of Toll Operations and the Assistant Comptroller, and further authorizes them to take any and all action necessary or proper to carry out the terms of said Proposal and said Contract; and

FURTHER RESOLVED that the Commission directs the return of the proposal guaranty provided by all RFP respondents with their Proposals as soon as said Contract with Brink's, Incorporated is executed.

**(Resolution No. 6-2014 adopted January 21, 2014)**